

MISSISSIPPI—(Meridian District) Samuel J. Allbrook (30697), Southern Representative of Union Wholesale Lumber Co., Meridian, Miss.

MISSOURI—(Northwest District) Wm. G. Funck (18048), Funck Lbr. Co., Arcade Bldg., St. Louis, Mo.

MISSOURI—(Northwest District) Robt. Kingsbury (30956), Secretary-Treasurer, Northeast Missouri Lumbermen's Ass'n, Moberly, Mo.

MONTANA—(Eastern District) H. M. Yaw (23724), Sturm & Yaw, Great Falls, Mont.

MONTANA—(Butte District) A. R. Graham (24659), 525 W. Aluminum St., Butte, Mont.

NEBRASKA—Morton F. Engelman (28256), M. F. Engleman & Co., Omaha, Nebr.

NEVADA—C. C. Bridgman (12123) Agent, Verdi Lbr. Co., Reno, Nevada.

NORTH DAKOTA—Harry T. Alsop (4238), Interior Lbr. Co., Fargo, N. Dak.

OHIO—(Cincinnati District) Harry A. Hollowell (4661), Hollowell & Co., Cincinnati, Ohio.

OHIO—(Springfield District) Homer Balinger (30756), Clark County Lbr. Co., Springfield, Ohio.

OHIO—(Marion District) W. G. Lusch (11815), Marion Lbr. Co., Marion, Ohio.

OHIO—(Columbus District) E. G. Dillow (25132), Central West Coal & Lbr. Co., Columbus, Ohio.

OHIO—(Akron District) J. B. Brown (31025), Brown-Graves Lbr. Co., Akron, Ohio.

ONTARIO—(Western District) Horace W. Robinson (21155), Pigeon River Lbr. Co., Ft. William, Ont.

OREGON—(Klamath Falls District) A. J. Voyer (26448), Big Lakes Box Co., Klamath Falls, Ore.

OREGON—(Western District) J. R. Bertholf (9758), Hart-Wood Lbr. Co., Portland, Ore.

OREGON—(Dend District) F. R. Prince (28504), Shevlin-Hixon Lbr. Co., Bend, Ore.

PANAMA—William T. McCormick (29329), Manager, Robert Wilcox, Ancon, Canal Zone, Panama.

PHILIPPINE I.—W. G. Scrim (25682), Kolambuayan Lbr. Co., Manila, P. I.

SASKATCHEWAN—(Northern District) George Silvers (21899), Twelfth St., Saskatoon, Sask., Canada.

SASKATCHEWAN—(Southern District) W. W. Wilson (28520), The Butley Lbr. Co., Regina, Sask., Canada.

SOUTH CAROLINA—(Columbia District) C. C. Campbell (30978), Colleton Cypress Lbr. Co., Columbia, S. C.

SOUTH CAROLINA—(Greenville District) C. D. Spiegel (30988), Greenville Lbr. Co., Greenville, S. C.

TENNESSEE—(Western District) L. E. Glas (26901), Tri-State Lbr. Co., Memphis, Tenn.

TENNESSEE—(Eastern District) W. H. Murray (28836), W. H. Murray & Co., Johnson City, Tenn.

TENNESSEE—(Knoxville District) Malcolm Miller (27568), Walter McCabe, Knoxville, Tenn.

TEXAS—(Central District) B. C. Varner (13426), Varner Lbr. & Shingle Co., Dallas, Texas.

TEXAS—(Western District) Robt. W. Whitlock (21391), El Paso Lbr. Co., El Paso, Texas.

UTAH—Wm. E. Losee (16994), McCannuck, Losee Lbr. Co., Salt Lake City, Utah.

WASHINGTON—(Western District) C. B. Floyd (16022), Pacific Coast Shippers' Ass'n, Seattle, Wash.

WEST VIRGINIA—W. D. Kaufman (11433), 1643 S. Broad St., Philadelphia, Pa.

WEST VIRGINIA—(Northern District) C. E. Gay (23153), Clarksburg, W. Va.

WISCONSIN—E. A. Ehlert (30460), 663 Forty-eighth St., Milwaukee, Wis.

WYOMING—(No. Colo. and Wyo.) W. R. Grier (2778), W. R. Grier Lbr. Co., Cheyenne, Wyo.

FRIENDSHIP  
CONFIDENCE  
EDUCATION



HEALTH  
HAPPINESS  
LONG LIFE

# THE BULLETIN

The Concatenated Order of Hoo-Hoo, St. Louis, Mo.

Vol. XXXII

OCTOBER, 1921

No. 250



Your Annual Dues

ARE DUE!

Pay 'em by Sept. 9, 1921

Increased Benefits  
and  
Reduced Expenses

Will be the RESULTS if you mail your check NOW.

By keeping YOURSELF in good standing you enable the Order to perform its work and YOU thereby assist in extending a real helping hand to others and besides you keep in line for that helping hand to you and yours.

The Annual Dues Are:

Members within 65 year limit.....\$5.00  
Members 65 and over.....\$2.40

Make remittances payable to

H. R. ISHERWOOD, Secy-Treas.

1174 Arcade Bldg. St. Louis, Mo.

HOO-HOO HOTEL HEADQUARTERS.

Akron, Ohio .....Portage Hotel  
Alexandria, La. ....Bentley Hotel  
Atlanta, Ga. ....Ansley Hotel  
Bend, Ore. ....Pine Butte Inn  
Birmingham, Ala. ....Tutwiler Hotel  
Boise, Idaho .....Owyhee Hotel  
Boulder, Colo. ....Boulderado Hotel  
Butte, Mont. ....Thornton Hotel  
Cairo, Ill. ....Holiday Hotel  
Canon City, Colo. ....Stratmore Hotel  
Centralia, Wash. ....Centralia Hotel  
Chicago, Ill. ....La Salle Hotel  
Cincinnati, Ohio .....Gibson Hotel  
Colorado Springs, Colo. ....Alamo Hotel  
Columbia, S. C. ....Jefferson Hotel  
Columbus, Ohio .....Deshler Hotel  
Corinth, Miss. ....Waldron Hotel  
Denver, Colo. ....Brown Palace  
Detroit, Mich. ....Statler Hotel  
Fort Collins, Colo. ....Northern Hotel  
Fort Morgan, Colo. ....Curry Hotel  
Fresno, Calif. ....Fresno Hotel  
Glenwood Springs, Colo. ....Denver Hotel  
Grand Rapids, Mich. ....Pantlind Hotel  
Grand Junction, Colo. ....La Court Hotel  
Greely, Colo. ....Camfield Hotel  
Elkins, W. Va. ....City Hotel  
Jacksonville, Fla. ....Mason Hotel  
Lake Charles, La. ....Majestic Hotel  
Longmont, Colo. ....Imperial Hotel  
Loveland, Colo. ....Lincoln Hotel  
Los Angeles, Calif. ....Hayward Hotel  
Macon, Ga. ....Dempsy Hotel  
Memphis, Tenn. ....Hotel Chisca  
Milwaukee, Wis. ....Wisconsin Hotel  
Mobile, Ala. ....Battle Hotel  
Montgomery, Ala. ....The Exchange Hotel  
New Orleans, La. ....Grunevald Hotel  
Portland, Ore. ....Portland Hotel  
Pueblo, Colo. ....Vall Hotel  
Phoenix, Ariz. ....Adams Hotel  
St. Louis, Mo. ....American Hotel  
Salt Lake City, Utah .....Utah Hotel  
San Diego, Calif. ....San Diego Hotel  
San Francisco, Calif. ....Ramona Hotel  
Seattle, Wash. ....Washington Hotel  
Springfield, Ohio .....Banner Hotel  
Sterling, Colo. ....Cole Hotel  
Tampa, Fla. ....Hillboro Hotel  
Toledo, Ohio .....Secor Hotel  
Trinidad, Colo. ....Columbia Hotel  
Tuscaloosa, Ala. ....McLester Hotel

Atta Boy!

Even after you find something good, you continue to look for something better. That's Progress!

Have you paid 1921 dues?

A Message from the  
New Snark

TO THE MEMBERS OF HOO HOO:

It is with full realization of the responsibilities of the office to which you have elected me that I am accepting the position in the hope that the lumbermen of the country will rise to the occasion and support the organization.

The delegation from Fresno arrived in Tacoma September 21st, and after careful attention to all details and full consideration of their report, a plan has been outlined by those having the welfare of the organization at heart which I believe will meet with the approval of all lumbermen interested in the development of Hoo Hoo.

The lumber fraternity needs the organization and appreciates what the organizers had in mind. I am very agreeably surprised at the wonderful extent and growth of its membership. The possibilities of its continued strength and increasing influence rest with the lumbermen themselves, and I bespeak for Hoo Hoo your hearty cooperation.

Let each district become active in the local field and by keeping in constant touch with the officers and headquarters the organization can be continued and develop on lines which will be of great benefit to the lumbermen of the United States.

Cordially and fraternally yours.

*E. G. Griggs*  
223/2 Amer.



E. G. GRIGGS, (2234)  
St. Paul & Tacoma Lumber Company  
Tacoma, Wash.



## General Grant Park the Scene of a Notable Session

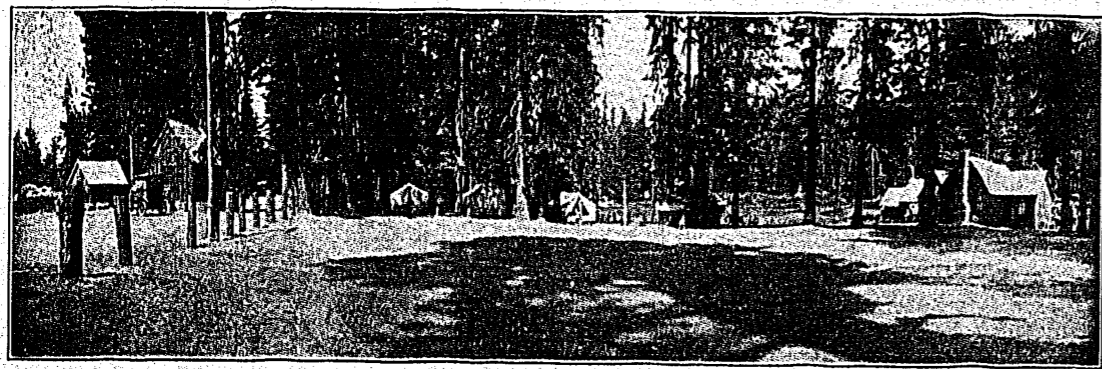
Never in all the long story of our annuals was so perfectly fitting and beautiful a setting furnished as on Saturday, September 10, when the session was held in the great sequoia groves on the high Sierra.

Leaving Fresno at 7 a. m. in autos, the cavalcade wound its way over rich valley floor to the foothills and the splendid dugways that climb by easy grades the ribs and shoulders of the mountains, unfolding at every curve scenes of marvelous beauty, each lovelier than the last, till the green banner of the forest rangers hung out its welcome at the station, and into the park, whose air is balsamic and soothing, whose spaces are set with the glory of the great trees, whose aisles are astir with wild life, the party drove for a perfect day.

The camp arrangements were perfect. Luncheon was served to the party at noon in the dining-room and then the way was taken to the forest over a road lined with wonderful beauty where the great shafts of the gigantea were lifted toward heaven. Arriving at the base of General Grant, a monster of some 40 feet in basal diameter and rising some 320 feet to its crown, a little space was taken for photographs, fun and prank till at 2:30 the gathering was called to order by Brother Le Master and with the Snark and officers at the base of the tree dedicated to "Scotland," and the assembly under the shadow of the most beautiful tree in the forest, dedicated to "California," the session opened with the singing of the "Star-Spangled Banner." It was a marvelous setting, and one fancied that back of the little company of three hundred folk gathered between these two great trees, spirits of a departed host of Hoo-Hoo were massed to share the fit setting for the gathering. The Supreme Chaplain delivered a message telling the story of the sequoia and drawing some lessons it preaches for the lumberman.

### Status of Hoo-Hoo Fixed.

Then came business. Here was fitly fixed the status of Hoo-Hoo as a lumber organization, and unanimously the assembly adopted the standard of



View of Government Headquarters, General Grant's Park, where we met on September 10. The grounds where we frolicked, dined and slept.



A close up of the great tree, giant of the redwood forest, Scotland, under which our meeting of the 10th was held and our officers for the ensuing year elected.

eligibility that confines membership to those who are engaged in the manufacture and sale of primary forest products only. After fixing the next annual for Detroit and passing on a large number of reports, also ordering the preparation of a funeral ritual, the session came to its formal close in the embalming of Past Snark Tully. In happy and gracious style that task was performed by that devoted Ancient, Frank Trower. In the absence of a more convenient pickling crypt, he ordered that after adjournment Ancient Tully should lead the assembly through the tunnel of the Fallen Monarch, the shell of a great sequoia lying a hundred yards away, and which a man on horseback may ride through, passing out at a great gash in the side facetiously called a knot-hole.

The gavel that fell and adjourned the annual surely closed on the happiest, most unique and progressively fruitful session in the history of the Order.

After wandering among the giants of God that make wonderful these heights, the party was summoned to the supper. Here barbecued venison and beef, and all the attendant trimmings of a real forest meal, to which were added ices and cakes, met the sharp hunger of the party and prepared for the long evening. After supper a serpentine parade, most of the party being

in costume, wound round the camp and ended at the "bull-ring" where was a great campfire. Ancient Hiscox, witty and clever, genial and resourceful, took charge, and for two hours jest and story, song and stunt were the order. No vaudeville in America that night was as clean and clever and funny as that given by the Hiscox Hoo-Hoo troupe. Shining members of it were Tully, De Martini, Woodhead, Elledge, Forsyth Hendrickson and other leaders. At nine-nine the formal close of this feature came, some going to the dance floor, but a big crowd remaining in the circle about the great fire under the stars and the silver moonlight, keeping the feast of fun till midnight.

### Sweet Dreams and Breakfast.

Then came the turning in to the tents for sleep. Some of the old eats had to bunk under the stars and the night stillness was at intervals broken by the rolling call of the restless.

Six o'clock heard the breakfast call and in the sweet, cool air a breakfast worthy of a city hotel was served and the day begun. Visits to near-by points of interest were made during the morning, and after noon lunch the party returned to Fresno. It was a wonderful treat. To the California brethren whose generosity made possible the joy of it; to the Fresno Committee that so effectively functioned in executive arrangement, and especially to its chairman, the loved Le Master, upon whom the burden naturally fell, go out the glad thanks of all Hoo-Hoo present.

It was perfect and wonderful hospitality and if the good folk of Hoo-Hoo are seeking for an epitome of all that is spoken in the golden hospitality of California, let them just reach out and touch the shoulders of Le Master and his committee.

We shall never forget it. And if we seem to give Le Master very large credit, let us whisper something to you. When at the end of the long, hard day, retiring to needed rest, he was called out to learn that one guest who didn't want to sleep under the stars, but wanted a tent, had been overlooked, behold the gentleman! Hastily rising and remaking the bed, he went out, led the guest to his bed and tired, hoarse, but smiling, rolled up in his blanket and slept under the stars. Nine times for Le Master. He's a bearcat!

## Official Report of the Proceedings of the Thirtieth Annual Meeting of the Concatenated Order of Hoo-Hoo

Held at Fresno, Cal., September 8-10

Snark Tully: In conformity with the Constitution and By-Laws of the Concatenated Order of Hoo-Hoo, promptly at 9:00 this morning, the thirtieth annual was duly opened, but in order to give the attendance the opportunity of getting here, as they had been out late last night, we adjourned for 30 minutes. I am now pleased to state that the thirtieth annual of Hoo-Hoo is ready to do business.

We are going to have some delightful and entertaining talks from some of the representatives of the magnificent City of Fresno, but before we begin our meeting or our deliberations, it is but just that we have an invocation and ask Him who rules us all to bless our meeting and to guide us on this occasion. I will therefore call upon that distinguished orator, that magnificent pastor from Salt Lake City, Brother Peter A. Simpkin, our Supreme Chaplain.

(Here Pastor Simpkin led the convention in prayer.)

Snark Tully: The next on the program was to be an address of welcome by the Mayor of the City of Fresno, but as it was not possible for him to be here, due to business calling him out of the city, I am pleased to advise that he has sent us a pinch-hitter, Mr. William Stranahan, the Commissioner of Public Works; and I take pleasure in introducing Mr. Stranahan. (Applause.)

Mr. Stranahan: Mr. Chairman, members of the Order of Hoo-Hoo:

In your Thirtieth Annual Convention assembled, the City of Fresno brings you greeting. A few days ago the Mayor came into my office and said: "Strannie, I will have to be out of town next week and the Hoo-Hoo are going to be here and they expect me to welcome them, so it is going to be up to you to do it." Of course, I appreciate the fact you would much rather have the Mayor here, but if you will bear with me just a moment I won't be very long. I believe in being very brief. I think it was Josh Billings who said: "I do not care how much people want to talk if they will just say it in a few words." That is my sentiment, exactly. I want to be brief, but firm. Like the fellow that thought he was going to die, one time. He called the minister in and he says: "Father, I have been a great sinner, I feel that I am nearing my end, I want you to pray with me, but you must be brief, but firm."

I am really very glad to be here and I consider it a great honor to welcome

you into our city. As I understand it, this is the first convention of Hoo-Hoo that has been in a city of this size, in the West, particularly. We feel here that we have one of the finest and most prosperous cities in the United States and we are very proud of it. Of course the prosperous cities depend more or less upon the industry of the lumber business because where we have growth we have the housing problem and we need your help. Now, friends, the City is yours, absolutely, to do with as you see fit. I asked the Mayor if there was anything he wanted me to say in particular, and he said: "No, just say anything you please and go as far as you like," so you may have it. I am turning it over to you, you are

welcome to our homes, our churches, our jail, and if any of you get pinched, we will feel sorry for you. (Applause). Of course, a few years ago, before the prohibition germ got so rampant and did so much business through the country, we could have welcomed you with considerable more "spirit," but really no more ardently than we do now.

I am always reminded, though, of the welcome Henry Wallace, I believe it was, made at one time, and I welcome you in his words: "We turn over to you our houses and our horses; here is the jug, the sugar, the ice and the mint; we even turn over to you those toys which we carry in our hip pocket, with which we were often want to amuse ourselves." Now, if you cannot make yourselves at home and pass the time pleasantly, may the Lord have mercy upon your souls. Thank you. (Applause.)

Snark Tully: The next will be an address of welcome on behalf of the Fresno County Chamber of Commerce. We are sure this is going to be very entertaining, because as we gaze around this beautiful city we realize its possibilities and know just what a bunch of live wires live here. I take great pleasure in introducing Mr. A. Sunderland. (Applause.)

Mr. Sunderland: Mr. President, Hoo-Hoo, Black Cat and Kittens: It is a pleasure for me to appear before you this morning in three ways: First, I consider it an honor not offered to many and never before in this City. I believe, to address a convention of representative gentlemen representing the lumber industry such as we have here this morning—and the ladies, as well; pardon me, ladies, I should have put you first. While I am not a ladies' man, nevertheless I always enjoy seeing the ladies in the audience. I remarked to your President when I came to the rostrum that I did not see many of our local boys here and he said, "Well, you ought not be surprised at that; the papers have all printed that you and Bill Stranahan were going to talk." Evidently he talked to some of the local boys who heard Bill and me before and they thought they had better not come.

On behalf of the Fresno County Chamber of Commerce, it gives me great pleasure to welcome you, ladies and gentlemen, to this Country, to this garden of the sun. You, no doubt, back East, have heard of Fresno and this valley and have heard it was so awfully hot that you might have had some fear in holding your annual

### Hoo-Hoo Code of Ethics

#### Our Aims:

#### ONE.

To fill with credit the sphere in which we are placed without interfering with the rights of others.

#### TWO.

To promote human advancement and higher standards of civic, social and economic relations by developing in business the spirit of the Golden Rule, which we accept as the basic principle of peace and prosperity for the world.

#### THREE.

To establish the spoken word on the basis of the written bond.

#### FOUR.

To cultivate true friendship and therefore confidence between persons engaged in the lumber industry, modifying the freedom of competition with the good sense of understanding.

#### FIVE.

To conduct ourselves and our business so that we may render service to society.

#### SIX.

To consider our vocation worthy and to be worthy of our vocation as the nation's home builders.

#### SEVEN.

To assist liberally and sympathetically all that seeks to elevate humanity, by charity of action and thought and by justice to all men through the "Square Deal."

#### EIGHT.

To keep in view the world bonds of human interest and trade, seeking to promote justice and fair dealing to all nations and races and all world understanding consistent with the maintenance of Anglo-Saxon ideals and historic Americanism.

#### NINE.

To recognize the abiding power of co-operation and organization and to so act as individuals that the Concatenated Order of Hoo-Hoo shall ever be regarded with honor as a source of community benefit and good-will.

(Adopted at 30th Annual Meeting, 9-9-21 Fresno, Cal.)

## PLEDGE OF LOYALTY

**GREAT HOO-HOO!** Hear thou the pledge of Loyalty we make anew before thee. With hearts aglow, as here we meet, we feel that truths our lips repeat, and more than words we say.

**TO ALL THE BROTHERHOOD AND THEE, GREAT HOO-HOO,** we pledge in fullness loyal love and service.

**WE WILL SEEK** the advance of HOO-HOO ideals and will support the SNARK and all his OFFICERS.

**WE WILL GIVE** our best thought and effort to the welfare of the great LUMBER INDUSTRY, not only to the most intelligent conservation of the Great Primary source of its life in the Forests, but in the best and most scientific distribution of the product of mill and shop.

**WE WILL SEEK EVEN CLOSER BONDS OF BROTHERHOOD AND CO-OPERATION** in the

ranks of those in the lumber and allied industries, to the end that happily and justly we may join in better service to humanity.

**WE PLEDGE TO ALL MANKIND** our effort to realize in fullest measure the ideals of human Brotherhood.

**TO OUR LAND, THE IMPERIAL DEMOCRACY OF THE AGES,** we now Pledge, as our hearts salute the **BANNER OF LIBERTY,** our utter loyalty and devotion, we will maintain the characteristic **INDIVIDUALISM, FREEDOM and OPPORTUNITY** that in justice and happiness have made Glorious her History.

**THESE THINGS WE PLEDGE, O HOO-HOO,** and seal with **OUR AMEN! — ONE — TWO — THREE — FOUR — FIVE — SIX — SEVEN — EIGHT — NINE — BY — THE — TAIL — OF — THE — GREAT — BLACK — CAT — HOO — HOO!**

convention here this time. What do you think of it now? (Audience replies "Good.") You from the Missouri River, or points like that, New York, Chicago—some of the hottest places the sun has ever shone on, while your thermometer hasn't got as high as ours, that sticky heat is much worse. This climate, you will agree with me, is ideal, and it is true we have some days here during the summer months that are a trifle warmer than today, those of us living here dress for it—you can look at Bill (indicating Mr. Stranahan), he has come with as few clothes as he dare appear before you in. (Laughter.) He goes that way all the time during the hot weather and we don't mind it. But we must have hot weather in California and particularly in Fresno County. Probably you do not realize that you are now in the country that produces about 70 per cent of the World's raisins; probably you do not realize you are in a country that produces 65% of the World's output of sun-dried peaches; probably you have always thought that figs came only from Smyrna. When I tell you that we have orchards here that run all the way in size from 5 acres to 12,000 acres of fig trees, you will realize that Fresno County has a few figs as well as Smyrna. All the figs produced in Smyrna, the total quantity, is consumed in a city of no larger population than that of New York, so some of you can see the outlook for the fig industry in California.

I feel almost as though I were one of you. Years ago, when Hoo-Hoo was in its infancy, when it was not that magnificent Order with that splendid standing as it is today, then

I was, in a way, in the lumber business out here with our old friend J. C. Ferguson of Clovis. "Fergy" the one with the polished dome, after which the dome in Yosemite Valley was probably named, I guess. (Laughter.) And I was associated, too, with Ed Young, probably you know him. Back in those years, as I say, I was connected in the lumber business and it makes me feel at home to meet with you men of that line. Therefore it gives me more pleasure to appear before you today, for that reason. I am sorry, however, that more of us local people are not here, and I am sorry particularly, that "Fergy" is not here. I am sure many of you know him and know what a splendid chap he is and I do not quite understand why he is not here.

A Voice: He will be here this afternoon.

Mr. Sunderland (Continuing): As I understand your society, your Order, it is an industrial fraternal society, a cooperative institution, as it were. Now, you have come to a real place in cooperation. We believe there is no place in the entire world where the cooperative spirit is so much in evidence as right here in Fresno County. We feel quite sure of that, and, in fact, the State of California as a whole is noted now all over the world as being a cooperative State. We have here the Raisin Association, a cooperation of 11,000 growers. The Peach and Fig Association, a cooperation of over 8,000 growers. The Prune and Apricot Industry, a cooperation of something like 10,000 growers, so you can see that you headed the right way when you named Fresno as your place of

convention. We feel proud of our cooperative work; we feel it has done this community, not only Fresno City and Fresno County, a vast amount of good, but it has done this valley a great deal of good. Much has been accomplished through cooperation and fraternalism, meeting one with the other, getting closer together, understanding each other's problems. Much more has been accomplished in the last eight or nine years in this cooperation than had ever been accomplished during the entire time of the existence of Fresno County previous to that. Therefore, I feel you can gain some lessons here along the line of cooperation.

Hoo-hoo, as I believe, is a body of people who intend and want to go straight ahead; they want to keep going towards the goal of success; they want to make the world better by fraternalism and cooperation and meeting together in meetings of this kind. They do not zig-zag, like the colored man over in France during the war—it was a colored regiment that had been ordered to the front. I see that one lady has heard this story, but I will tell it, nevertheless. They had been ordered to the front, and one great, big, tall colored man, a fine looking specimen of manhood, he was a little bit nervous, the race generally are a little bit nervous when danger is approaching, but he was a little nervous and did not know exactly what was meant by "going over the top." So as a Captain went by, he approached him and says: "Mr. Captain, I would like to know just what this here 'going-over-the-top' business am?" The Captain said: "Sam, you ought to know what it means." The colored man says: "Well,

yes, I know I knows it but I ain't quite sure, mister, what it is." "Well," the Captain said, "When the command is given to go over the top you just rush right out there with your guns and go into the Germans." The colored man says: "What's that? You mean we rush right into those German's guns and get all shot to pieces?" The Captain says, "No, no need getting shot; all you have to do is just zig-zag, zig-zag in and out from the bullets; no trouble at all." The colored man says: "Um h'm, I think I understand what he means all right, now." The next morning in the hospital the Captain was going through and pretty near the entire regiment had been wiped out, but down in the far end of the hospital was a colored man that the Captain thought he recognized. He wasn't sure that it was the man, but he walked up to him. He was all banged up so his own mother would not have recognized him, nevertheless the Captain walked up to him and he says: "Aren't you the boy that was asking me about going over the top yesterday?" The colored man said: "Yes sir, yes sir, I'se the fellow, Captain." "Well," he says, "what in the world is the matter, what are you handgagged up so much, for?" "Well, sir, I don't know," he says. "I has been trying to figure out, myself, just what happened, and just as near as I can figure it out right now I done zigged when I ought to have zagged." (Applause and laughter.) Now, Hoo-Hoo do not zig when you should zag but keep going straight ahead along the lines you are now working on and your great Order will be doubled in a much less time than the time it has now been organized. (Applause.) If you will not zig-zag, that is the whole thing; go straight ahead the way you are now working and you are going to accomplish not only a great benefit for yourselves, but for the communities all over this United States. I am well acquainted with some of your representatives, particularly Mr. McMaster. He talks Hoo-Hoo day and night, and for a long time I was not quite sure whether he had something to do with the hoo-owl or what, but I find now he was talking on a good cause and did not have the owls in mind at all. (Applause and laughter.)

Bill Stranahan welcomed you to the city and told you it was yours, and to take it all. I not only offer you the city, but take the entire county; it is all yours, on behalf of the Fresno County Chamber of Commerce I offer you the entire county. I hope you will have an opportunity to travel over our county a little before you leave here, see what a wonderful county we have here in the garden of the sun, then when you go back east and eat raisins and peaches and prunes, and things, you will have a better idea of what they look like before they get to you; you will enjoy them more.

I want you to know that we are not

a superstitious people here—not a bit. Superstition is a word unknown to those of us who have lived and helped to build this county. We are so un-superstitious that we are not a bit afraid to have the cats cross our path, or you Hoo-Hoo black cats, either. You may cross all highways and go farther, go into our entire county, see the orange groves—tomorrow. I understand you are going up into the General Grant Park—cross all our trails and I can assure you, after you have done that, you will agree with us that we have some country in California. We are noted in California for boasting, not so much in this section as in the southern city, Los Angeles. I suppose that some of you, probably, were somewhat surprised to find, when you arrived here that Los Angeles did not comprize the entire State of California. It does not, as you see. There is more than Los Angeles here, but I believe that you Easterners are very much impressed that way before coming out here. We do not blame Los Angeles for boasting, but now that you are here, we intend to do a little boasting in our own behalf.

It has been told of Los Angeles that a man was up here to Fresno at one time attending a funeral. It seems that the preparations had not been made for a minister and they got off to the grave yard and were waiting. They sang a hymn and everything was quiet and whoever had charge of the ceremony says: "Is there anybody that would like to say a few words on behalf of the departed?" Nobody said a thing and they were perfectly quiet and they waited for a minute or so and finally a man from Los Angeles spoke up and says: "I beg your pardon, if no one has anything to say about the departed I would like to say a few words for Los Angeles." (Applause and laughter.) That is how they boost down there. We are exemplifying their example but in considerable more moderation. We are advertising and boosting Fresno County and the San Joaquin Valley. We do not believe that Fresno County is the only County in the world. We believe that Fresno County and the other counties adjoining it, in this great valley of the San Joaquin, are practically inseparable. We feel that way as do American citizens, of the State of California; we love our state as much as that. I saw in the paper the picture of the keys that were presented to you. Take them and travel around a little in this country before you return to your respective homes and in making that travel do not be afraid to call on any citizen of this City or County for information, for help, for guidance in any way. Anything that we can do for the Black Cat will be freely done. I thank you. (Applause.)

Snark Tully: Having been born and reared on the sun-kissed low-lands of Louisiana where blow the balmy breezes of the Gulf of Mexico, I feel quite at home in your beautiful city.

We, from the East, as you out here call it, are commencing to realize that there is some little rivalry between the cities of California. A fellow told me the other day a little story about one of the cities of California that I would like to tell. They were talking about what a wonderful city they had, the beautiful sunshine, the magnificent mountains, but mentioned that their harbor was 22 miles from the city, and a gentleman who had heard them laud their city, in the usual, characteristic California fashion, said: "No trouble at all about getting the harbor right close into your town, for, if you fellows can suck just half as hard as you can blow, lay a four inch pipe to the ocean and you can have the harbor at your door in a couple of minutes." (Applause and laughter.)

I am now going to call on to respond to the addresses of welcome by these two gentlemen one who is able to do so in a fitting manner, one who understands the real California spirit, one who knows how to extend the hand of good fellowship and friendship and from whom oozes out that real hospitality of California, which is so apparent, not only in Los Angeles but also in all parts of the State. I take great pleasure in introducing Brother R. A. Hiseox, of San Francisco.

Mr. Hiseox: Worthy Snark, ladies, gentlemen and our distinguished guests: It is certainly a great pleasure to listen to these addresses of welcome by Mr. Stranahan, representing the Mayor, and Al Sunderland, representing the Chamber of Commerce, and all Fresno. When I first came into the hall I noticed these two handsome gentlemen standing over by the door and I envied them. All of my life I have wanted to wear one of these Palm Beach suits, but I never had the price or the nerve; I think if I stayed around Fresno for a while I would be able to take a chance. One thing I like about these Fresno fellows, they are all good sized men; they are not like some of these fellows we bring out here from Salt Lake City, wizened up as some of them are. (Laughter.) I am sure it is a pleasure, not only to listen to them, but to gaze in admiration on their manly forms. Al Sunderland called attention especially to the beauty of Mr. Stranahan; I don't want to leave Al out of it because he is there, too, by a mile. The Parson, at our little meeting last night, told a story about the Scotchman who, in his generous way, never gave anything. That is not the Fresno spirit. We have listened with great pleasure to these addresses of welcome but we didn't need them, really, because they started right before last heaping their hospitality upon us at the Hotel Fresno. Ever since we have been here it has been one continuous round of entertainment and pleasure. The program they have outlined, as you know, is one that is going to keep us busy from morning to night. It certainly has been a great pleasure to the Hoo-Hoo to come to



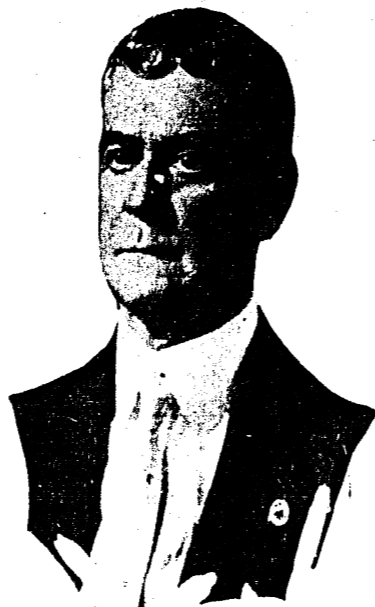
H. J. West (30315), West Lumber Company, Atlanta, Ga.

Fresno for this annual. It has now been six years since we have had an annual Hoo-Hoo Concatenation on this Coast. It will probably be six years more before we have another one. We have already had the first taste of what we might expect at our splendid entertainment given to the Western Retailers here in April last.

We want to thank you, Mr. Stranahan and you, also, Mr. Sunderland, for your splendid addresses to us and for your promises of what we might expect and what we may have and we understand we can leave our automobiles out on the street after one o'clock and all that, and we are going to take advantage of everything that you have

promised us with the single exception of the use of the jail. We do not need that. I thank you. (Applause.)

Snark Tully: It now becomes my pleasure to introduce a hard worker in the ranks of Hoo-Hoo, one coming from the sunny Southland; a gentleman who has been one of the real work-horses for many years. He has one distinction that I would like to call your attention to. We are now bewailing the Eighteenth Amendment, many of us miss the little appetizer before dinner, the little nip before going to bed, but the great state of Mississippi has been dry for many years and it was in that land that they began drinking hootch and pure alcohol to prepare us for the Eighteenth Amendment. I am pleased to introduce Brother Mark Elledge, of Mississippi. (Applause and yell by the convention.)



J. G. Simpson (16682), J. A. Bel Lumber Company, Lako Charles, La.

sand feet of lumber; why, he says the trees in California are so large we can cut boards out of them and start the boards in the mountains north of California, put the kids on the boards and start them sliding and they can slide for 800 miles without a splinter.

Gentlemen, we have come here with wonderful visions of what we should see and I assure you that we have not been incorrectly informed of this wonderful country. We accept, gentlemen, your welcome and assure you that we will partake of it, and I am reminded of a story of a nigger in the olden days. He had been reading where they were making provisions in the Constitution of the United States to take care of the colored folks. He went down to Abraham Lincoln's home and he says: "Massa Abe, I been seeing Massa Abe, about this Constitution



W. S. Dickason (2300), Dickason & Goodman Lumber Company, Kansas City, Mo.

Mr. Elledge: Worthy Snark, ladies and gentlemen: You can imagine my surprise when I arrived in the City of Fresno to find that I was on the program to respond to this welcome. I am a worker, that is about all; however, I appreciate the honor of responding to this welcome. There has been no question in our minds as to the hospitality of California. We expected that before we came here, for the reason we have been watching and listening to the many talks for years describing this beautiful valley and the hospitality, and of the many wonderful things we would see when we arrived here. I can better illustrate this by recalling the story told by Brother Lerch or Brother Landram. He told us a story that the trees in California will cut more than three or four hundred thou-



Wm. E. McClung (2199), Newton Lbr. & Mfg. Co., Colorado Springs, Colo.



C. D. LeMaster (29727), 819 Mattei Bldg., Fresno, Calif.

Reverend Simpkin: (Interrupting.) One minute, before we come to that. There is one matter that I think should be brought to the attention of this Concatenation, in regard to one of the men who has been a stalwart worker for the Order from the days of its early life and a close friend of the Hoo-Hoo; one who has found his way into the heart of every Hoo-Hoo, and I would move you, sir, that there be sent to the Honorable Julius Seidel at St. Louis, a little message of affection from this body.

The motion was seconded by Mr. Elledge, unanimously adopted and the following message sent:

Hon. Julius Seidel,  
St. Louis, Mo.

The Supreme Concatenation learns with joy of your improved health. While regretting your absence from this session we shall anticipate your participation in the annuals of many coming years.

L. M. TULLY,  
Supreme Snark.



M. M. Elledge (26427), Senior Hoo-Hoo, President M. M. Elledge Lumber Company, Corinth, Miss.

of the United States, where they been making provision for the colored folks, and I come down to get my basket full." So, gentlemen, we are here to get our basket full of the many wonderful things and good things you are offering us. The entertainment began to heap upon us from the time we arrived at Fresno and I know will continue until we get through. (Laughter and applause.) With these entertainments lasting possibly all night; we won't get much sleep here and if it continues, I think I will get a steady job and I will be like Mutt and Jeff. Jeff says to Mutt: "I have taken the job to work for you —" He found that his work required him to milk the cows, wash the dishes and take care of the horses and so forth until one or two o'clock in the morning, and he came in about two o'clock one morning and woke Mutt up and says: "I'm going to quit." Mutt says "Why?" "Well," he says, "when I came here you told me I would have a steady job, and here at 2 o'clock in the morning I find that I have nothing else to do but sleep." (Laughter.) So I believe that they are going to take care of that extra two hours before we get through with this because I understand that we are going to the mountains and expect to try to sleep in the mountains, but I am afraid the sleep will not be much. Gentlemen, on behalf of the Concatenated Order of Hoo-Hoo we accept your hearty welcome and assure you we will take advantage of all your generous hospitality. I thank you. (Applause and laughter.)

Snark Tully: It is now my duty as Snark of the Universe to read my report for the year—



D. S. Montgomery (30285), Junior Hoo-Hoo, Secretary Wisconsin Retail Lumber Dealers' Association, Milwaukee, Wis.

Snark Tully then read his annual address, which is printed in full under a separate heading in this issue. At its conclusion there was great applause from the convention and the usual yell.

Snark Tully: It would be proper and just, before we go farther, to have the Pledge of Loyalty read because we must impress upon Hoo-Hoo that we must remember it, not only now and for the coming year, but forever after, and I want to ask Brother Simpkins to read it in his usual, impressive manner. (Applause.)

Rev. Simpkin: I was hoping that the Snark, who can read it much more impressively than I, would read this, but I think, sir, as this is read, we ought to stand while it is read, and when we come to the place where the reference comes to the flag we ought to salute this flag (indicating American Flag draped over Altar) and when the time comes that we are to finish with the Amen, everybody ought to be ready to join in and say that "Amen." Might

I ask, sir, that you call up the assembly?

(Here by the usual signal of the Snark, the assembly is called to its feet and the pledge of loyalty is read by Rev. Simpkin. Copy of same is printed in a border in connection herewith.)

Snark Tully: We will now ask the Secretary-Treasurer to read his report.

Secretary-Treasurer Isherwood read his report, which is printed under a separate heading elsewhere in this issue.

Snark Tully: You have heard the reading of the reports of the Snark and the Secretary-Treasurer; what is your pleasure regarding those two reports?

Rev. Simpkin: Worthy Snark, I move these reports shall be referred to a Special Committee of five, including such Past Snarks as are present at the session, which shall look over these reports and refer them to the proper committee.

Mr. Hiscox: I move to amend that motion by adding that the report of the Secretary-Treasurer be referred to such a committee, and that the financial report be referred to a Financial Committee—there are two separate reports, and we have here a report of a public accountant, I think, and it would be better to refer that to a Financial Committee.

Rev. Simpkin: Worthy Brother, the motion I made was that the committee would set these aside to the proper committees; the idea was for them to be a Referring Committee.

Mr. Hiscox: I withdraw my amendment.

Snark Tully: Motion made and duly seconded that the report of the Snark and Secretary-Treasurer be re-



J. A. Hunter (28440), J. A. Hunter & Co., New York City, N. Y.

(Continued on page 27.)



## THE HOO-HOO BULLETIN

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H. R. ISHERWOOD (29516), Editor  
1174 Arcade Building, St. Louis, Mo.



### PAST, PRESENT and FUTURE

**O**UR Thirtieth Annual Meeting has come and gone, but let us hope and believe that its accomplishments will be creditable and beneficial to the Order and its members, and to the lumber industry in general.

The story of our Annual is told verbatim in this issue of the Bulletin, and I do not feel that it is necessary for me to go into any detail other than to briefly outline its accomplishments.

We have taken a definite position before the world as an Order with a real purpose. In confining our membership to lumbermen the Order and its principles should gain and hold the recognition, confidence and support of the lumber industry in its entirety.

These days of unsettled conditions and disturbed minds—not alone in the lumber industry but in all industries and nations—call for greater cooperation, based upon confidence and good will, between all, and the right spirit of cooperation can be obtained and maintained through Hoo-Hoo, the Order which stands for:

*Loyalty to our country,  
Loyalty to one another,  
Loyalty to the Industry,  
Loyalty to our Product,  
Loyalty to the Consumer.*

and Loyalty to the long and honored history of the Lumber Industry.

The impressive history of the Lumber Industry dates from the beginning of the human race, when man first used trees to shelter him from the elements, then used wood to build his habitat and till the soil, and in the lives of the people of the earth it weaves a continuous story from the cradle to the grave.

Upon this sacred and impressive history is Hoo-Hoo builded, and through it is linked inseparably the principles and purposes of the Order with the lives of humanity.

Hoo-Hoo has distinctly outlined its aim in most definite form in its Code of Ethics adopted at the last Annual meeting; an aim that the members of the Order and the great industry should recognize, should be proud of and should whole-heartedly support.

Hoo-Hoo affords the opportunity, through its initiations, its principles, precepts and purposes, to impress upon the minds of all, the importance of the Industry and its products, and the benefits to be derived through the constant practice of loyalty to one another and the consuming public. We furnish the opportunity of gaining the desired confidence between one another and the buyers of lumber.

Let us hope that we may have your support of the principles that I have set forth so briefly. I make this plea not only in behalf of the Order of Hoo-Hoo, but of the Industry in its entirety.

H. R. ISHERWOOD, *Secretary-Treasurer.*

*Compensation is the very essence of the Golden Rule  
—Give, and the gift comes back to you.*

## HOO-HOO PAST AND PRESENT

What it Has Done Written Large in the Annals of the Lumber Industry and the Future Looms Large, Says Snark Tully

Snark Tully's address at the annual follows:

We meet for the thirtieth time. What Hoo-Hoo has done in the past is history, written big and large in the annals of the lumber industry—of friendships formed, of associations begun which have been lasting, and which greatly aided in formulating the success of the different lumber associations.

When we met last year, our Secretary-Treasurer had just been drafted into service. He had not had the time nor the opportunity to grasp the purposes of Hoo-Hoo, and its unbounded possibilities, but as one who has watched his work, one who has been with him almost constantly and noticed his untiring efforts and his zeal, the Order is to be congratulated in having secured such an able, painstaking and efficient officer.

During the year we made a drive for life membership and while our success was not as great as expected, the possibilities are there, and through this medium we hope to create a reserve fund. Many of the men who helped to make Hoo-Hoo have reached that stage in life where the fireplace is more attractive than a concatenation, and who will cheerfully respond by taking out a life membership instead of paying yearly dues. I hope to see each jurisdiction interested in this work.

#### Death Benefit.

Our death benefit is being carried by an insurance company very profitably, and the statistics that will be submitted to you by our Secretary-Treasurer will show that the death benefit can be carried by the Order very advantageously. The figures are those of an insurance actuary conversant with the business of insurance and these figures, together with our experience covering the last five years, should be our guide.

Our advisory boards are beginning to function to the great benefit of the Order, assisted by the Vicegerents and the Hoo-Hoo Clubs which are being organized in many jurisdictions. Our Advisory Boards are composed of men of standing in their communities and in the lumber world, whose guidance and advice will be more than helpful, and through the medium of Hoo-Hoo Clubs not only keep our membership together but will give men the opportunity by contact to know and to appreciate each other, something that can be secured through no other channel than fellowship.

During the past year the office of the Secretary-Treasurer has installed new equipment, enabling it to handle the business of the Order more economically and permit them to give to the death benefit fund, if we conclude to



L. M. Tully (21549), ex-Snark of the Universe, President L. M. Tully Lumber Company, St. Louis, Mo.

carry this item, necessary attention without additional work.

#### The Order Incorporated.

The Order has been incorporated and at this session provision must be made so that the Snark, Senior Hoo-Hoo and Secretary-Treasurer shall become Presi-

#### SOME TULLYISMS.

Our advisory boards, composed of men of standing in their communities, are beginning to function to the benefit of the Order.

We have passed through the present depressing period in a healthy financial condition and the Order today is on a firm basis.

We have had a loyal body of Vicegerent Snarks who have worked faithfully for the upbuilding of the Order and to whom thanks are due.

The future of Hoo-Hoo looms large. . . . We must march abreast with the times and meet conditions as they arrive.

Hoo-Hoo is the agency through which lumbermen may commingle and get to know each other, and through association create a bond of friendship and fellowship.

As long as Hoo-Hoo is not a part of every lumbermen's convention it is not accomplishing the purpose for which the Order was organized.

The Order is to be congratulated in having such an able, painstaking and efficient Secretary-Treasurer.

dent, Vice-President and Secretary of the Order directly after their election and during their term of service.

Our eligibility clause is entitled to our most earnest consideration and this should at this annual be revised to meet conditions that confront us today and which may arise in the future.

I think a day should be set aside either 30 days before or 30 days after the annual—as National Hoo-Hoo Day—thereby originating an interest in the annual or reaping the benefit created by the enthusiasm of our yearly meetings. We have passed through the present depressing period in a healthy financial condition and the Order today is on a firm basis.

I want to express sincere thanks to Brother Simpkin for the magnificent work done by him for the Order during the year—he has held high the beacon light of fellowship and its rays have permeated through the length and breadth of the lumber world. We have had a loyal body of Vicegerent Snarks who have worked faithfully for the upbuilding of the Order and to whom thanks are due.

We are under lasting obligations to the Lumber Press—not only for the valuable space given us but for their constant support.

I want to express my personal appreciation to the members of the Supreme Nine for their loyal help and constructive suggestions during the year.

#### The Future Looms Large.

The future of Hoo-Hoo looms large and in it and through it we see the possibilities of bringing together more closely, more adhesively, the different divisions of the lumber industry. Times have changed, and while Hoo-Hoo will ever remain immutably what its founders made it, we must march abreast with the times and meet conditions as they arrive.

We have, in the last few years, been too prone to look back upon the past, to lay stress upon what has gone before, overlooking the greater and the better things that the future holds for us. "Today is the tomorrow that we worried about yesterday." This is the morning after when we must look the future squarely in the face. In order that we may live so that its future may be more bright and even more glorious than its past, it is for us to make the Order what it was intended to be by its founders, for us of the present day to demonstrate that its necessity is as great as the day it was organized.

Hoo-Hoo is the agency through which lumbermen may commingle and get to know each other, and through association create a bond of friendship and fellowship. When the Order was organized and later, those who gam-

boled at play at our concatenations are the men who have made the history of the lumber industry, and who today occupy high places in the world of commerce. These men have earned the right to retire but their sons and their successors are with us and to them the necessity and the advantage of communing with their fellows is as great if not greater than in the past. Hoo-Hoo in years gone by was resplendent at every association meeting, where Hoo-Hoo was in evidence to serve, and the biggest man in the lumber industry, recognizing its importance, claimed the honor of its membership. Hoo-Hoo was part of every lumber meeting and no meeting was complete without its concatenation. As long as Hoo-Hoo is not part of every lumber convention manufacturer, retailer, or wholesaler, it is not accomplishing the purpose for which the Order was organized. At each convention, there should be a Hoo-Hoo night and the interest evidenced by the ladies in the Order should make their presence a requisite so that on that night wholesome and pleasant entertainment might be indulged in.

When we have accomplished this, together with the work done by the Advisory Boards and the Lumber Clubs in the different jurisdictions, the Order will be giving the lumber industry service that it can secure through no other channel.

### Committees

Appointed by the Snark of the Universe

**Committee on the Good of the Order:** R. S. Whiting, Frank W. Trower, M. M. Elledge, F. E. Connors, P. A. Simpkin, R. W. Neighbor, C. Stowell Smith.

**Committee on Resolutions:** Geo. M. Cornwall, R. A. Hiseox, H. G. Larrick, F. M. Baker, David Woodhead.

**Revision of Ritual:** Frank W. Trower, M. M. Elledge, F. E. Connor, P. A. Simpkin.

**Finance Committee:** J. W. DeMartini, F. H. Harris, Earl White.

**Committees on—Snarks and Secretary-Treasurer's Report:** F. E. Connor, R. A. Hiseox, R. Hendrickson.

**Nominating Committees:** W. F. Beiderman, R. Hendrickson, R. A. Forsyth, J. A. Nalty, F. Dean Prescott.

**Redwood Grove Committee:** David Woodhead, Frank W. Trower, R. A. Hiseox.

**Committee on 1922 Meeting Place:** Frank G. Lake, Chairman, Atlanta, Ga.; W. K. Hall, Fulton, Ky.; M. M. Elledge, Corinth, Miss.; F. Parramino, San Francisco, Calif.; J. R. Neylan, San Francisco, Calif.

The man who used to tell fish stories now is boring us to a frenzy with tales of his amazing garden crops.

### Letters and Telegrams from Absent Members

"Wishing you health, happiness and long life and assuring you that nothing but standing for the traditions of the past and not following the jazz present will guarantee you any of those three attributes I am as ever

"HOO-HOO Number TWO, Chicago, ILL."

"Accept greetings of the past two term Snark and kindly Hoo-Hoo greetings to all my warm personal friends, as well as fraternal brothers. Am not unmindful of the honor bestowed on me from California and only regret that circumstances prevent me being with you.

"JULIUS SEIDEL, St. Louis, Mo."

"Am sorry I cannot attend the thirtieth annual meeting of our Order. My plans were perfected several months ago to be present, but sickness in my family has prevented me from leaving home, which I deeply regret. Hope you will have a wonderful and successful meeting. Hoo-Hoo has been and inspiration of joy and a great blessing to me. Please extend my cordial and warm greetings to all. Long live Hoo-Hoo.

"W. A. PRIDDIE, Past Snark, Beaumont, Texas."

"Please accept for yourself and kindly extend to Snark of the Universe and all members of Supreme Nine and brothers of the Order present my happiest felicitations and best wishes for a very successful annual and express my sincerest regrets that I was unable to be with you.

"NELSON A. GLADDING (99), New York City, N. Y."

"Best wishes for your Thirtieth Annual Hoo-Hoo The Open Club House for all in the industry performs great service not achievable by any other lumber organization. We cordially invite you all to our convention next month. Would be glad to have you hold Concatenation at that time.

"ADOLPH PFUND, Nat'l Retail L'br D'hrs Ass'n, Chicago."

"Sincerely regret that my departure for New York tomorrow will prevent my attending Hoo-Hoo Annual as I had planned. Best wishes for successful meeting. Hope you will meet our Mr. Hamilton. Cordially invite you to visit our plant at Scotia before returning to St. Louis.

"JIMMIE H. BROWNE, San Francisco, Calif."

"Wishing nothing but a good time for all Hoo-Hoo. We are making kittens here every day.

"E. E. EVERSULL (13293), R. M. MORRISS (11351), G. G. GEARY (30001), J. K. JAMES (30847), L. H. SACKS (30868), R. A. THOMAS (30872)."

Regret absence, unavoidable. Greetings to all. Health, happiness, long life.

"W. A. HADLEY, Chatham, Ont."

"Sincerely sorry cannot be with you today, but best wishes for Hoo-Hoo."

"W. M. BEEBIE, Seattle, Wash."

"Greetings from W. H. Murray and Robert Bachman from east Tennessee. Nine times nine drinks from the Blue-ridge Mountains to the Grapevines of Fresno. While you are all drinking California's best, we are getting kicked by white mule daily. We believe in health, happiness and long life.

"W. H. MURRAY, R. G. BACHMAN, Kingsport, Tenn."

"Sorry cannot be with you today. Cast my vote for anything for good of Hoo-Hoo. Of all the cats in this wide world, the favorite cat of mine is the big black cat that caught the rat and curled his tale like nine.

"P. T. LANGAN, 2400, Cairo, Ill."

"Hope the boys attending this convention arrange to make Hoo-Hoo so well known throughout the world that lumberman will feel that he is not a lumberman unless he is a Hoo-Hoo. Regret I cannot be with you. With a Hoo-Hoo's best wishes.

"H. J. WEST, St. Petersburg, Fla."

"Greetings to you and Hoo-Hoo. Sorry I cannot be with you but hope my conduct in this life will merit the reward of spending the next in beloved California.

"BILLY DINGS, St. Louis, Mo."

"Greetings and salutation to the Concatenated Order of Hoo-Hoo."

"C. E. PRICE, St. Louis, Mo."

"The north district of Georgia sends greetings to this thirtieth annual. May your action so guide the hand of destiny that Hoo-Hoo may remain tried and true as many years as have the forest giants under which you are to reveal light of Hoo-Hoo in United Fellowship.

"GEO. W. WEST, Atlanta, Ga."

"Long Live Hoo-Hoo."

"3659 and 3661, Cincinnati, Ohio."

"Owing to unavoidable business conditions it will be impossible for me to attend annual. Although I will not be with you in person you can be assured my thoughts are. Hoo-Hoo is more to me than ever and it is with the greatest regret I have had to forego the pleasure of attending the thirtieth annual. Having had the opportunity of going thoroughly into suggestions to be brought before you by Secretary Isherwood, I heartily endorse them, especially those carrying our own death benefit, extension of Hoo-Hoo club activities, election of counsellors for each state as aid to supreme Nine, revised ritual also meets with my hearty approval. Believing your deliberations will but still further strengthen the invisible cords of friendship with which Hoo-Hoo binds all branches of the industry and with the certain

knowledge and personal satisfaction of knowing that Hoo-Hoo is now a living vital force functioning for the good of the lumber industry, I feel sure your deliberations will result in still further strengthening and increasing the Order's activities. With heartiest congratulations to retiring Nine on success of their years work; with assurance of my active support to their successors and with best wishes for health, happiness and long life to all my Hoo-Hoo friends.

"E. D. TENNANT, Past Snark of the Universe, St. Louis, Mo."

"Sorry could not come. Best wishes for a successful meeting."

"L. D. MAY, Tampa, Fla."

"Across the continent we greet you. Regret our absence and extend hearty good wishes for health, happiness and long life.

"W. B. STILLWELL, W. L. GIG, NILLIAT, Honorary, Savannah, Ga."

"Alive and kicking. Long life and success to Hoo-Hoo."

"N. H. HUEY, Chicago, Ill."

"Kindly register me as present in heart, if not in person. You have my best wishes for success."

"T. C. WHITEMARSH (Life, 9538), St. Louis, Mo."

"Wish I was with you in my thirtieth Hoo-Hoo year and my eightieth year on earth. Wish you health, happiness and long life.

"CHAS. H. MOORE (No. 68), Galveston, Texas."

"Greetings. Southwestern district of Louisiana through its Snark sends best wishes for health, happiness and long life to his majesty the Supreme Snark, all the Supreme Nine and to all cats and kittens who may greet Hoo-Hoo. Let joy reign supreme. We have resolved to make the following year the greatest in Hoo-Hoo history. Sincerely,

"J. G. SIMPSON (16682), Lake Charles, La."

"Greetings to life time friends,

"E. F. KANE, Amarillo, Texas."

"God bless my kindly friends who stand neath sunlit skies. A loyal hand with smiling lips, hand clasped in hand. Heart greets heart in Hoo-Hoo land. Sincerely, HARRY J. MILLER, Seattle, Wash."

"Best wishes for a successful meeting. We wish we were all present. Kindest regards to Fresno,

"H. D. FOOTE, Alexandria, La."

**Greetings of The Atlanta Hoo-Hoo Club to the Annual Gathering of Hoo-Hoo at Fresno, Calif., Sept. 9, 1921.**

The Atlanta Hoo-Hoo Club extends, through its personal representative, Brother Albert O. Marbut, its cordial greetings, and wishes to each and every attendant, the best of times, and to the Order at large the biggest year in its history.

Atlanta feels proud that it has the distinction of having the first Hoo-Hoo Club in the country, and as there will be much interest in our plans, and many clubs will be started in the next year along similar, or better lines, it may be helpful to tell how the Atlanta Club was formed and state briefly what we are doing and hope to do.

Let it be known that the real credit for the rapid growth of Hoo-Hoo in this city belongs to Brother Herbert J. West, of Atlanta. The Hoo-Hoo had been dormant here for fifteen long years, when Brother M. M. Elledge, of the Supreme Nine, selected Brother H. West as the Vicegerent Snark for this district, he made a "ten-strike." About a year ago we had our first Concatenation, which was quickly followed by five or six more, due to Brother West's untiring efforts, ably assisted by Brother Mack M. Evans, and Brother G. W. West. As a result we now have over 100 active members in Atlanta. As we have secured a majority of the prospective "Kittens" in this territory it was suggested at one of these Concatenations that we meet regularly, to bring our members together.

The Hoo-Hoo Club was organized the next month, and while only a few months old, has held regular meetings, officers were elected, and Constitution and By-Laws adopted.

The meetings so far have been in the form of dinners, at which we have had interesting speakers from outside the club membership, but who spoke on subjects pertaining to lumber and allied industries. We plan to continue this arrangement, making each meeting worth the time devoted to it by having some good speaker give us at least one valuable idea. At each meeting, we have short speeches from our members and we have discovered talent along this line that we had not suspected. Altogether, the Hoo-Hoo Club has been well worth while, and we expect it to bring the lumbermen of Atlanta into harmonious relationship, and to accomplish big things in many and varied ways, the possibilities of which are only dimly outlined at this time. If Hoo-Hoo can successfully establish such clubs throughout the country, it will mean a closer and greater fraternity, a real power for good in the realm of lumberdom.

MILTON KLEIN, Atlanta, Ga.

"Sincere good wishes to all, that health happiness and long life may be theirs.

"FERD. HEISS (22543), Alexandria, La."

Greetings to the Great Black Cat and his host of followers in Convention Assembled "In the Garden of the Sun," Fresno, California."

Brothers:

Upon receipt of Brother LeMaster's cordial invitation to participate in inspecting and tasting of the products and glories of the "Garden of the Sun" I proceeded to make arrangements to be with you and renew in public the

pledge given on entrance into the domain of Hoo-Hoo. However, at the last moment one little thing prevented and that was WATER.

In these days of initiation prohibition, water is not to be despised, in addition to being used to quench thirst, I am told it is used for bathing and is absolutely essential in the concocting of home brews, and also in diluting Mountain Dew, and Louisiana Chimney so that they can reach the seat of thirst without leaving a blazing trail, but prohibition had nothing to do with keeping me away, it was because our pump man quit without notice to go to the rice fields, and I was the only man in our limited crew that could or would operate the gas engine without taking it apart and putting it together again. The boilers had to be supplied with water and I will not be able to obtain a man to relieve me of that duty until too late to join you, hence:

I wish for the officers and for each individual member of Hoo-Hoo, health, happiness, and long life, and were I present I would suggest a vote of thanks to our Secretary-Treasurer, H. R. Isherwood, to whose untiring efforts the present high standing of the Order can be attributed.

With the advent of the new Hoo-Hoo year, I trust that each member will in the future pledge himself to eat, drink, walk and talk with Hoo-Hoo.

Faternally yours,  
(17900), Easton, La.

Dear Brother Isherwood:

Sorry I cannot be with you at the annual, but I send greetings to all Hoo-Hoo present.

As I am now an "Exile" and the heather does not grow here, I cannot forward same, however I have written to Scotland to have some sent out and if you give me the name and address of the lady who is selected, as soon as it arrives, I shall forward it.

Kindly regards and best wishes to Brother Trower, Hiseox and all friends I met in Frisco and Los Angeles last fall, also Stringer Boggess, Hadley and H. J. Miller. I am still looking around for something to do, but business is very bad at present.

B T T O G B C  
J. (HOOTMAN) LIGHTBODY  
(12789).

"Here is hoping that the big idea at this Hoo-Hoo Annual will develop a plan to furnish The Bulletin to its members monthly. It sure will be highly appreciated and keep us in closer touch with our beloved Order.

"May all of you have a profitable and joyous time while in the West and return to your several homes and enjoy health, happiness and long life. This is my best to all Hoo-Hoo gathered at the Thirtieth Annual. I am 1982 and this is my Twenty-eighth Annual.

"LESTER H. CLOW, Pierro, S. D."

Many men have been saved by the advice they didn't take.

## SECRETARY-TREASURER'S REPORT

Work of Past Year Shows Gratifying Results and Growth in Membership Despite Adverse Industrial Conditions—Recommendations for the Future

In presenting my report for the past year I shall endeavor to be as brief as possible, although it will be necessary to enter into some detail in many instances, so that you may have a clear understanding of the activities of the past year and the reasons for the changes which I am suggesting for the good of the Order.

It is needless for me to comment at length upon the conditions with which we have to contend. With neither market nor price for the product of the industry, with curtailed expenses in every direction by our members and by all who have to do with the industry, and with the increase in dues, not only have more energy and effort been called for on my part, but increased expense in order to maintain the interest of the members to secure the payment of dues and to induce eligibles to apply for membership.

Taking into consideration the widespread financial conditions and the increase in dues, our increase in members is much greater than might have been expected. With the increase in dues we have managed to finance operation of the organization, as well as to meet the cost of the new equipment.

At the close of our fiscal year, September 2, 1921, we have a cash balance of \$1,203.19.

Bills unpaid for the year as follows:

Balance on Addressograph equipment.....	\$277.50
Chase Morrisey, incorporation fee.....	410.00

Total.....\$687.50

At the end of our fiscal year, September 2, 1920, we had a cash balance of \$372.52.

Bill outstanding was the amount due me on my salary, which was \$611.10. Summary of our membership as taken from our records, September 2, 1921:

Members paid in full to September 9, 1921.....	4,445
Members initiated from September 9, 1920, to September 2, 1921.....	716
Reinstatements from September 9, 1920, to September 2, 1921.....	204
Members paid in full to September 9, 1920.....	981
Our increase in new members for 1920.....	553
Our gain for 1921.....	163
Our number of reinstatements for 1920.....	273
Our number of reinstatements for 1921.....	204

You will note the number of reinstatements for 1920 was 69 greater than for 1921. However the reinstatement fee for 1920 was \$5 and for 1921, \$10.

Coincidentally with keeping up the work in the field, I have spent considerable time investigating and studying the systems used by other Fraternal Orders in order to systematize our own office routine so as to handle the work with the least possible expense and in the most efficient manner. We have accomplished much in this direction.

Speaking from my own point of view I feel much gratified to have been able to have met these conditions and to show a nice cash balance at the end of the fiscal year.

We are here today not only to give consideration to the activities of the Order and its administration during the past year, but also to benefit from our



H. R. Isherwood, No. 29516, Secretary-Treasurer of The Concatenated Order of Hoo-Hoo, St. Louis, Mo.

The death benefit is one of the real helping hands extended to the beneficiaries of our brothers of Hoo-Hoo, such as emphasizes in a most practical manner its fraternal obligations. While the amount is small, yet, as the old saying goes, "Cold cash is often the means of expressing warm sympathy." This feature of our Order is one which I have endeavored to impress upon the minds of our members, not as something for which they should solely support the Order, but for the fact that their small contribution of \$5 yearly dues to the Order makes them an integral part of an organization which will extend the helping hand to the dependents of our brothers at the time of their greatest need.

The many letters from those so close to our brothers who have passed beyond who have received this helping hand, and the many letters received from those dependent upon our brothers who had neglected the payment of their dues, making pleas for the death benefit, or the helping hand, are such as should make a most lasting impression upon the minds of all members and should be one of the causes for supporting the Order and for the prompt payment of dues.

I sincerely hope for the interest of the members and their dependents and the Order at large that the suggestions that I will make with reference to the death benefit feature will be adopted and put into effect.

### Those Who Have Passed Away.

Again it becomes my sad duty to report that, during the year, 46 of our members have passed through the gateway of death. Of this number the beneficiaries or dependents of sixteen were deprived of the death benefit of \$100, the helping hand of the Order, due to neglect in paying the dues.

While they have gone from our midst, they have left a heritage rich in the exemplification of upright lives and devotion to the principles of Hoo-Hoo and standards of fellowship which shall ever be treasured.

### Advisory Boards.

At the last annual meeting my plans for an Advisory Board, composed of eight members for each jurisdiction, to be selected by each member of the Supreme Nine, was adopted. The result of the appointment of the Advisory Boards has been very gratifying, but much time was lost in appointing the members of these boards; in fact, it was over six months before the appointments were completed, the period in which we most needed them.

Therefore, it is for this reason that I am determined to make the suggestion for the election of a Supreme Councilor

past experience and to devise ways and means for the betterment of the Order for the future.

### Incorporation.

Our Order is now incorporated under the laws of the State of Missouri from which we have our charter, which relieves all members of personal liability and, in addition to granting us the rights and privileges to advance, practice and encourage education, science and benevolence among its members, to promote the health, happiness and long life of its members, also provides for the payment to its members of a funeral or death benefit not to exceed the sum of one hundred dollars (\$100).

for each state in the Union, so that these members would be elected at the annual meeting and our organization completed, enabling us to begin our activities with a complete organization.

I want to extend my appreciation of the good work of the members of the Advisory Boards, as their suggestions have been most helpful and will mean much in shaping the policies of the Order for the coming year, in gaining the recognition that we desire.

### Hoo-Hoo Clubs.

With the adoption of this idea at the last annual meeting, there remained much to be done to perfect plans and arrangements to successfully launch the idea.

We owe a great debt of gratitude to the members of Atlanta, Georgia, which was the first city in the United States to take up the Hoo-Hoo Club idea and to perfect definite plans for meetings and the activities of such a club. They have furnished the incentive for the organization of clubs throughout the country. They have put into form, after careful consideration, by-laws for said club, which will serve as a basis for formulating a definite set of by-laws for the use of our clubs throughout the country. I dare say that there is no place in the United States where members have grasped the high ideal and motives of this Order as they have in Atlanta.

The Hoo-Hoo Club, in my opinion, is the salvation of Hoo-Hoo for the future, that which will bring the members and lumbermen together at other times and more frequently than concatenations. We should carefully consider and immediately put into form by-laws for these clubs. This means that we must place a limit upon our activities, and in connection with this point, by doing so we should gain the recognition of associations that have to do with the lumber industry of the United States, as in organizing the clubs we develop them to that point to where we have a club in every district of sufficient members and thereby furnish the channel through which the associations of the lumber industry may promote their educational work. It is my idea that we advise every association of the clubs organized with names of officers so that they may take advantage of the opportunity. This in itself is important, not only to us, but to the industry at large.

### Hoo-Hoo Hotel Headquarters.

The idea which we adopted a year ago of selecting a place which we may call our Hoo-Hoo Home in the principal cities throughout the United States has resulted in the selection and naming of 52 hotels in the principal cities.

It is my desire to complete arrangements for rendering a service to our members through these hotels and to arrange to place in each hotel an emblem of our Order as an indication to our members and lumbermen that it is our headquarters. Our emblem would carry

the same significance as the Rotary and Kiwanis Clubs' emblems.

In order for us to accomplish our wishes in this respect, I would like to suggest that we provide to carry an advertisement in card form in the Bulletin for each hotel listed, at a certain stipulated rate, which would help us to defray the expenses of the signs for the hotels and publishing the Bulletin.

My opinion is that accepting these advertisements from our Hoo-Hoo Hotel Headquarters would not in any way interfere or be competing with the Lumber Trade Press in an advertising way.

### The Bulletin.

The Bulletin serves as the connecting link and, in reality, means more than any other one thing in keeping the members of this Order together and in promoting its activities. I know that many of you have been disappointed in not receiving the Bulletin more promptly and bi-monthly, which means an edition every two months. While it is disappointing to you, it is more so to me because I can more fully realize the importance of the Bulletin.

To begin with, to get the material in shape and to the printer is quite a problem for one who is traveling the greater part of the time, as I do, and with the many matters demanding my attention in administering the affairs of the Order in addition to the Bulletin, it has been more than I could really do justice to; and in the second place, the cost of paper and printing has been such as our finances would not warrant considering.

In the past two months I have entered into new arrangements for the printing of the Bulletin and handling of much of the work that has to do with printing, at a great saving to the order. The cost of the Bulletin for the past year has been \$1,736.98. This covers only four editions. Under the new arrangements I have made, the cost of publishing the Bulletin of the size now adopted according to pages is as follows: 8 pages, \$83; 16 pages, \$216; 36 pages, \$400.

You can understand by these figures the great saving at these rates, and we should be able to publish the Bulletin more frequently.

I sincerely hope you will understand my position in publishing this Bulletin and will give fair and just consideration in arriving at a decision for the number of issues for the coming year. I trust that plans will be such as to enable us to publish the Bulletin monthly.

### Hoo-Hoo Annual.

I would like to suggest that we adopt a plan for taking care of the expense and entertainment of our annual meetings, so that the burden would not fall entirely upon a few members and lumbermen of the city selected for our annual.

One suggestion would be that we charge a registration fee, say, of \$5 per member. This would defray the

greater part of the expense of our annual meeting. I trust this suggestion will have your earnest consideration.

### Associations.

The retail lumber associations of the country have taken a great interest in our Order for the past year and many concatenations were held in connection with their conventions, which, in every instance, was successful.

We owe a deep debt of gratitude to the retail associations, particularly those who granted us the privilege and cooperated with us in arranging for concatenations with their meetings, namely the Mountain States Retail Lumber Dealers' Association, Indiana Retail Lumber Dealers' Association, Ohio Retail Lumber Dealers' Association, Michigan Retail Lumber Dealers' Association, Southern Retail Lumber Dealers' Association, Wisconsin Retail Lumber Dealers' Association, Western Retail Lumber Dealers' Association.

I trust that proper resolutions will be passed extending to these associations a vote of thanks and our appreciation for their splendid support.

### Lumber Trade Press.

The Lumber Trade Press has very generously contributed to the welfare of their Order by giving us much space in their columns concerning our activities.

The Order is deeply indebted to the Lumber Trade Press and the Lumber Association publications of the United States and Canada, in acknowledgment of which I know a resolution will be passed in justice to all.

### Compliments to the Snark of the Universe.

With the many obstacles to overcome, the depressed conditions and all that we have experienced to take the joy out of life and business, we were fortunate in having in the Snark of the Universe one who is loved by all who know him for the genial disposition and everlasting smile with which he met every situation, good or bad.

This has been very helpful to me, as no one realized the difficulties with which I have had to contend better than myself, and the fact that I had the close cooperation and advice of Snark Tully, and kept in close touch with him on all matters, is largely responsible for what measure of success has been accorded my efforts.

Brother Tully is familiar with the work that I have carried on and every act that has had to do with administering the affairs of the Order and what we have done in the way of equipping ourselves to better serve our members. My appreciation of his helpfulness, is I am sure, shared by all.

### Supreme Officers.

We have been most fortunate in the character of the men of the Supreme Nine. Representatives of the Industry in every sense, they have grasped and put into effect the high ideals of the Order.

The recognition of the importance of the Order by men prominent in the industry, the volume of new memberships and the gratifying number of reinstatements, are all due to the active and whole-souled interest individually and collectively taken by the Supreme officials.

The obligations assumed by them upon their election have been discharged to a far greater extent than they or you can have any idea, because done in sincerity and without vaunt or ostentation.

Such men are the salt of the earth and it affords me great pleasure thus to refer to their enthusiastic participation in the affairs of the Order.

#### Cooperation with Vicegerents.

The increase in membership for the past year, together with the number of reinstatements, is also due to the splendid cooperation given me by the Vicegerents of the different districts.

It is only through their support and cooperation that it is possible to accomplish our wishes and I cannot express myself in words or writing as I would like to in extending my appreciation to the Vicegerents who have served so faithfully and loyally.

We have made many appointments during the past year in Vicegerencies. These appointments have been made through the aid of the Supreme officials and members of the Advisory Boards, and today we have some of the best men in lumberdom representing us. We are proud of these men, and the appointments with which they have been honored is a privilege to any man of the industry, and further a great aid and honor to the industry at large.

#### Recommendations.

From these observations and conferences I have formulated recommendations which I am now placing before you for your earnest consideration and discussion, believing that the adoption of them in idea, if not in precise language, will stabilize the interest in the Order and attract new members in the future in a greater ratio than we have ever experienced.

First, in addition to our Supreme Nino, that we put into effect a ruling which shall be part of our by-laws, that we elect at our annual meeting one member from each state to be named or termed as a member of a National Council or a State Councilor, the member elected to this office to be under the Supreme official of the jurisdiction of which his state is a part.

I find that each Supreme official is doing exceptionally well when he looks after the real activities of the Order for his home state and an executive for the other states, but for him to do full justice to his jurisdiction, a member should be elected as his representative to aid in promoting the activities of the Order in his jurisdiction and to advise with the Supreme official in the appointment of Vicegerents and in other matters pertaining to the welfare of the Order. Such a Councilor would

make it possible to quicken our activities in every state of the Union.

The National Council, or whatever we may term it, would be of untold help and benefit to the National Headquarters in taking charge of concatenations in new districts and other meetings and concatenations, saving the time and expense of the Secretary-Treasurer. I hope that my suggestions in this particular request will be given just and careful consideration.

Second, that we put into effect a ruling requiring all applications for new memberships to be passed upon by a Committee of Three, to be appointed by the Vicegerent Snark, as to eligibility and qualification, prior to presenting such applications at concatenations to be voted upon.

Third, that we require all old members in arrears two years or more to make application for reinstatements, which shall be acted upon in the same manner as the application of a new member as to eligibility and qualification.

Fourth, in connection with life memberships, that we provide them with the death benefit the same as the regular membership and that the funds from the life membership be carried under the life membership fund and the regular yearly dues be charged against this fund or account annually; the monies from the memberships to be deposited under life membership account and provisions made so the account will draw interest.

Fifth, that we divide each state into not more than nine districts and organize a Hoo-Hoo Club for each district, and that we carefully prepare by-laws governing these clubs so as to keep the activities of each club within the scope of our principles and purpose and under the direction of the National Order, and that the arrangements be completed for the Order to carry the death benefit, which our charter grants us the right to do and that premium be deducted from dues received from members in accordance to age as per table of rates, as we have been governed by for the past five years, and the amount to be deposited in a death benefit fund. In considering this, the following figures should be of help in making your decision:

For year of	Annual Premium Paid MSL Ins. Co.	Annual Claims Paid by MSL Ins. Co.	Annual Gross profit to MSL Ins. Co.	Annual Loss
1916	\$ 2,462.18	\$ 1,000.00	\$1,462.18	
1917	5,569.72	3,400.00	2,169.72	
1918	3,892.53	4,400.00		\$507.47
1919	4,511.29	3,500.00	1,011.29	
1920	4,955.13	3,100.00	1,855.13	
1921	4,448.67	2,800.00	1,648.67	
Total	\$25,839.52	\$18,200.00	\$8,146.99	\$507.47
Total premium paid for 5 years	\$25,839.52			
Total claims paid for 5 years		18,200.00		
Gross profit to MSL Ins. Co.			\$ 7,639.52	

You will note that we have paid the Missouri State Life Insurance Company to date a gross profit of \$7,639.52. This, of course, would be considerably

more with interest added. To carry our own death benefit would simplify matters very much and reduce the work in our office and so enable us to make settlement of all claims more promptly.

Sixth, in connection with the death benefit feature, if adopted, the payment of the death benefit should be payable immediately upon advice of death, by special voucher check, a part of which would be the proof of death and would not be negotiable until filled in and signed by the attending physician and witnessed by a Notary.

Seventh, in accordance with the resolutions for the good of the Order passed at St. Louis, we have prepared a revision of the ritual, which I hope will be given the most serious consideration, as we have carefully considered the importance of fitting these revisions to the conditions of today and the future and impressing upon the minds of our members greater loyalty to one another, to our country and the industry, as well as the extraordinary importance of our industry to the people of the nation.

Eighth, in pursuance of the resolutions passed at the last annual meeting for the revision of the by-laws, careful consideration has been given to this matter, as many changes were required. First, to comply with our charter. Second, to harmonize the conditions and the many new policies and restrictions put into effect to place our Order on the high plane that we all desire. I trust that the committee will give this serious consideration and bring before this meeting the by-laws with all revisions, so that they may be adopted and copies of same be put into the hands of all members.

Ninth, that a Hoo-Hoo Roster to contain the names of all officers, honorary and life members and members paid up for 1921, be printed in pocket size and distributed to all members in good standing at the earliest possible date. This has practically been decided upon by the present Supreme Nino and is regarded as very important. In my opinion this would be highly appreciated by all members. The cost would be about \$600.

Tenth, that The Bulletin be published monthly, provided the new policies be adopted as have been suggested, which

will enable us to finance it. The Bulletin is most important, as it is the important link in keeping this organiza-

tion together and in stimulating the personal interest of every member.

#### For the Good of the Order.

At the 1920 annual held at St. Louis one year ago, we were most fortunate in having with us one who is favorably and well known through the West, but little known of in the East until our convention.

The gentleman and our brother to whom I refer is none other than now our Supreme Chaplain, Rev. P. A. Simpkin, known to us of the East as the "Lumber Jack Sky Pilot."

He is the man that gave us new inspiration, new ideas and caused us to see and to realize the higher ideals and the wonderful motives we had in Hoo Hoo.

The Parson's message was of such importance, together with his wonderful delivery, that it gained for him the recognition of many of our lumber associations who bid for his services for their annual conventions. As a result the parson was engaged by the Retailers Associations of Wisconsin, Michigan and the Southern Retailers of Mississippi, Tennessee and Alabama. At each and every one of these conventions he was received with open arms, and while he was engaged to make one address for each, he made three at Grand Rapids, Mich., one at Milwaukee, three at Memphis, and one at Atlanta, Ga. And, as it has been said time and time again by those who have had the pleasure of listening to one of his wonderful inspiring talks, there is no man who ever addressed a gathering from a platform, who seems to have had the ability to understand men as the Parson, and with this wonderful ability, to gain the good will of all, causing them to realize the greater benefits to be derived through confidence in one another and urging them to further realize the greater importance of the industry of which they were a part.

I sincerely hope that arrangements may be made that will enable us to engage the services of the Parson to make a tour of the Middle West and South and address the gatherings that we may arrange for, as well as those of the clubs and associations. I have already several requests from different sections for him, and I hope that you will grant my wishes in this respect, which means more to you and to the Order than it is possible for me to tell you.

#### Standing by the Old Principles.

While we have made many suggestions, which would have to do with the policies of the Order in the future, I want to impress upon your minds that in making these suggestions the established principles and the purposes remain undisturbed. The changes will only have to do with the course that we will pursue and the method that we will use in applying the principles to the industry and making the correct impression upon the members' minds.

In connection with the initiations in

the past there remains in the minds of many of the old members, and seems to be fairly well understood by many of the eligibles, that the purpose of initiations in our Order is to see how rough we can treat them. This is one of the most difficult problems that I have to contend with, as any and all of you who are members have witnessed initiations in the past few years realize that we have a purpose and one with the most honorable motives and an important one, to impress upon the minds of those of the industry today and that our initiation is clean and uplifting, and not degrading. Every act in connection with our initiation in the sublime as well as in the ridiculous should be based upon that which has to do with the industry or its products so that every act will leave an impression upon the minds of our members of something that will be elevating and beneficial.

I feel that with the adoption of the new ritual we will have completed one of the finest pieces of work in behalf of the lumber industry that has ever been put over for any industry in the land.

#### California.

California enjoys the distinction of furnishing the largest number of members of any state in the Union. This in itself is significant of a great centralized interest in the Order.

But has it not been always true that California does things in a big way? In natural resources, in cultivated areas in beautiful cities, in number of lumber built houses, in educational institutions, in important historical events, California can justly take pride, a pride in which, because of our large resident membership we can also enthusiastically share.

Only a short time back and the products of the acreage of a vast outlying territory were marketed under practically impossible conditions. Many producers were unable to effect sales, and what sales were made were inadequately distributed. Expected fortunes proved a mirage. Then organization stepped in and, out of a disastrous situation order prevailed, and the problems of packing, selling, distribution, and advertising, were efficiently solved, and today we are holding our annual in the heart of an industry successful beyond the most ambitious dream, due entirely to concerted effort intelligently directed.

"The Raisin Center of the World, Fresno," is an object lesson of what can be done by combining the aroused interest of individuals. This wonderful city, with its lovely homes, is the direct outcome of united effort.

We regard it an unusual privilege to be here and we realize, I am sure, each of us, how greatly we can profit by our visit to this enterprising center.

Obvious results are what count. Let us profit by learning much of the vision that in concrete application produced such stupendous practical results.

#### Vision.

Vision is neither dreams nor air castles—it is an idea which expands according to the ability of a man to think.

All discoveries, all inventions, all enterprises, are the consummations of visions by men who have compressed intangible suggestions into cold hard realizations.

The great thing is to think; seize upon the glimpse of a possibility and by contemplation develop an actuality. Thinking is not a laborious process. To follow a thought and its ramifications can become an agreeable mental act for the trifling trouble of concentration.

The times are strenuous and the idler is more unpopular than ever. Get out of the window? Unless his mind is actively employed he is the veriest idler of them all. It is not good morale; it is not good business. All of us should actively think. Thoughts will come to us, if we are but willing.

In thought lies new and better ways of doing; by thought a man can accomplish all, save to add to his stature. Business is aided nowadays by devices of every description to conserve effort. There is more time than ever in which one can think. Will you let the moments pass unprofitably when by thought you can better yourself, your business, your community, your organization?

Hoo-Hoo wants thinkers. Let each of us shun mental idleness—the retrogressive habit of the man who stands still. We have it in us to think—of us think.

#### In Closing.

These are the days of big men, or men with larger vision, of men of instant decision. But there are not enough such men in the eyes of the public. And to the equally big men now unconsciously sheltering themselves in jobs of varying importance, there is an insistent call to come forth and share the responsibilities of encouraging their fellows and of aiding them to absorb the spirit of the time, which in essence is the humanizing of all endeavor—the putting into effort the goal of accomplishment.

Foundational to the new order of leadership is confidence, and with true confidence every man so imbued becomes a leader within his special circle of influence.

Confidence differs from courage. A man diffident in the presence of danger may not have the brute courage to overcome, yet in facing problems of business in its manifold interest this same man is likely to prove a power under circumstances which completely rebuff the man of instinctive physical bravery.

The elements of confidence involve essentially the right viewpoint, together with charity towards those who, mistakenly wrong, nevertheless struggle towards clearer ideas of betterment.

A business must be basically reasonable in conception, however, before it can become the source of that confi-



dence which makes for success. Wrongness of merchandise, falsity of representation and carelessness of distribution can prosper only in a limited way, as the reprehensible cannot exist in competition very long with honor, equity and sincerity.

If we are wrong, we cannot say to ourselves we are right. The mere "I will," flatteringly based, invariably ultimately in comedy, although who shall heal the hearts broken in the interim!

Having the confidence arising from honest ideas in practice, the producer of raw material, the manufacturer, the jobber, the retailer, and the consumer become a consistent entity, characterized by friendship, education, confidence, and unified interest.

We have the past from which to profit. It is into today and the tomorrows that we must turn our earnings from experience. We face conditions never before known to the men of this generation. We have need of the men of grasp and capacity who, not realizing their strength, remain in obscurity. Much has been said during the past few years about the importance of the young man in business and public affairs, but I am more than ever convinced that the most successful business and the most influential movements are directed by the men of grayed temples. From out of experience comes judgment and out of matured mentality comes that leadership which sets the young man right and gives him his opportunity.

We cannot, therefore, separate ourselves into envious groups according to the thickness of our blatch or the size of our bald spot. We are working together in friendship, in confidence, in education, in unified interest. It is this spirit that means for this Order a triumphal future, to exist through the coming years as an inspiration to untold generations yet unborn.

With these thoughts before us I would have you feel more than ever that, as we are related to our families, our businesses, our neighborhoods, our communities, in like manner we are identified with this organization. Each of us is intimately a part of it and all of us together constitute a momentum for good, invincible in combating wrong and unceasing in righteousness.

#### Conclusion.

Copies of the report of the work of the Vicegerents have been distributed so that every one may know what has been accomplished in the various jurisdictions and districts.

In conclusion, we have passed through a year of depression and there are many things that I would like to have accomplished. The fact that they were not accomplished, I believe, is a greater disappointment to me than to you as members, but the time and conditions would not permit.

We have gained new members and many old ones back, and we should give consideration to the type and class of men that make up our membership

today. They are the kind that have grasped the higher ideals of the Order and are such as are representatives of the industry. They are men of the kind where quality counts, not quantity.

I sincerely hope that the suggestions that have been made will be given careful consideration, and that such as you deem helpful will be adopted.

And I will take this opportunity again of extending my appreciation and thanks to the Supreme officials, Advisory Boards, Vicegerents and all members for the splendid cooperation given in the past year.

### The Man Who Sends the Scottish Heather

There are many interesting figures in the wide-spread family of the great Black Prince, and from time to time we want to tell their stories and present their faces to the readers of *The Bulletin*.

Among them is none more interesting than "the canny Scot frae Glasgow," known throughout the domain of Hoo-Hoo as "Hoot-mon" Lightbody. We present his picture herewith and are sure every Hoo-Hoo will be proud to know the main facts of his busy life and to be familiar with the thread of his splendid service during the World War.

Col. J. H. Lightbody is now resident in Victoria, B. C., where he will enter the lumber business. His address is 2040 Granite Street. He was for many years in the lumber business in Glasgow and made many trips to Canada and the United States, and in the year of the St. Louis Exposition, 1904, he was made a Hoo-Hoo at Toronto. Since that year he has sent to the annual always a bunch of Scottish heather to be presented to the lady of the retiring Snark, and the other day at Vancouver he had the great pleasure of personally presenting it to that gracious lady of the Southland, Mrs. Tully.

In 1898, he joined the British Territorial Forces (the equivalent of the National Guard) as a Second Lieutenant and at the outbreak of the European war held the rank of Major in command of the City of Glasgow Battery, Royal Field Artillery, which was mobilized for service on August 4, 1914, and immediately despatched. This gallant brother remained in active service until September 2, 1920, for six years and a month. To follow him through the campaigns is fascinating. Early



Lt. Colonel J. Lightbody, 2040 Granite St., Victoria, B. C.

in 1915 his battery was sent to France and attached to a battery of "the Old Contemptibles," a relic of that immortal little army of Britain that broke, in the Mons rear-guard fight, the pride of the German Army. The Major's battery found its baptism in the terrible Ypres salient where Canada wrote her name so gloriously. After a few months, the battery was transferred with its headquarters, the famous Fighting Fifty-Second Lowland Scotch, to Egypt. Here our brother trekked with his men over the Sinai desert, the oldest road in the world, perhaps, the road Israel wandered over for forty years, that followed by Joseph, Mary and the Christ-child in the slight of Egypt; the road on which, east and west, the armies of old Egypt and Persia, Babylonia, Macedonia, and Rome had marched to conquest or defeat.

At ancient Gaza, Major Lightbody participated in all the fighting and before Beersheba was promoted to a colonelcy and was transferred to the 53d (Welsh) Division. Fighting in the storming and capture of Beersheba, his division accompanied the great General Allenby to the spectacular and ever memorable capture of Jerusalem and the later maneuvers that resulted in the capture of the Turkish army, and had the unique distinction of bivouacking with his brigade on the slopes of Mount Olivet. Later he was at little Bethany, at Bethel, the place of Jacob's dream, in the Jordan Valley, 1,200 feet below sea-level, at Damascus, the world's oldest city, and at Jaffa, that ancient port whose history antedates human records. After the Armistice Col. Lightbody was called to a part in the suppression of the grave rising in Egypt and in the course of the campaign was promoted to the command of the 7th (Meirut) Division of the

Royal Field Artillery. In July, 1919, he was lucky enough to get a month of furlough and spent it in Scotland, returning to Egypt to be attached to the G. H. Q. Staff as Commandant of Demobilization of the Egyptian Expeditionary Force, being stationed at Kantara on the Suez Canal. Honorably mentioned in dispatches during his Egyptian service, it was his fortune deservedly to receive from His Majesty, King George, the Distinguished Service Order in 1918 and later the Territorial Decoration that marked his twenty years of honorable service as a volunteer officer in the British forces.

Col. Lightbody had twenty-two years and seven months of actual service and the rule which gives double time for active war service leaves him with a record of twenty-eight years of service. If you would see him you would swear he had gone into service with his first kilties, he is still so young and vigorous despite the marks and the strain of war.

Affable and charming, cordial and democratic, unspoiled by deserved honor, he is a true Hoo-Hoo.

Winding up his Glasgow affairs he left the Glasgow home for America in 1920, bearing with him greetings and testimonial of highest character from the official of his city. Coming to Los Angeles, he was married to a most charming Canadian lady in the fall of last year and tarried in the South until March of this year, when he went to British Columbia where he is to make his home and follow the business he loves and which he says is "second to none."

The Order is honored in him and at future annuals, No. 12708 will be looked for. It is our hope that in his uniform and decorations he will honor the annual with a visit, for every Hoo-Hoo wants to see "Hoot-mon" and find the pleasure of acquaintance.

#### MORE LIFE MEMBERS.

Supreme Jibborwock, J. G. Simpson, who has charge of the plans and arrangements for the coming concatenation to be held at Lake Charles, La., on the evening of November 19, following the meeting of the Alexandria Lumbermen's Exchange, is well on his way to break another record.

The latest advice is that he has several life members already signed up and more coming, besides a large number of applicants for the regular membership. They anticipate making this one of the largest concatenations ever held in the Lake Charles District and as proven by past experience, when Jimmie sets out to establish a certain record, he accomplishes the act.

There is every indication that there will be a large attendance of old members and many prominent from a distance that will attend this concatenation, as they are all aware of the fact that with Mr. Simpson in charge it will be not only a grand success, but an enjoyable affair.

## WESTWARD BOUND

In keeping with our schedule time as announced:

**Thursday, September 1, 2:15 p. m.**

The echo sounded down the line "All aboard," and we were on our way in our special Hoo-Hoo car.

Following is a list of our party starting from St. Louis: Mr. and Mrs. L. M. Tully, St. Louis; Mrs. Fernandez, St. Louis; Mr. and Mrs. W. F. Biederman, St. Louis; F. D. Lake, Atlanta, Ga.; M. M. Elledge, Corinth, Miss.; F. M. Baker, Chicago, Ill.; C. R. Schwartz, Elksville, Ill.; H. R. Isherwood, St. Louis, Mo.

The first stop of the party was at Denver, train due to arrive 5:20 p. m. depart at 7:10 p. m., arrived one and a half hour late.

#### Denver.

We were met by Brother R. D. Mundell, the genial and popular Secretary of the Mountain States Lumber Dealers' Association. He expressed regret, in behalf of the Hoo-Hoo and Lumbermen of Denver, in not being able to have us as their guests for a short time, to view the interesting points of their beautiful city, but the late arrival of our train made it impossible to enjoy the splendid program that had been prepared by the committee in charge. The wonderful trip that they had planned for us, made us more disappointed than ever. The best that we could do was to extend our many thanks and appreciation to the Hoo-Hoo and Lumbermen of Denver.

Our delegation was joined by Mr. and Mrs. F. W. Mylls and daughter, of Mount Clemens, Michigan, making a party of thirteen, our lucky number.

#### Colorado Springs.

On arrival, we were met by representatives of lumbermen who advised us of the preparations that were made to entertain us the morning following.

At 7:30, Saturday morning, autos were awaiting. Brother W. E. McClung, who had arrangements in charge, was absent from the city, but Mrs. McClung and daughter took charge of piloting the party to the many points of interest, including the Garden of the Gods, Manitou, and the beautiful residential section of their city.

Our delegates had nothing but words of praise in being afforded the opportunity of seeing the many points of interest and all joined unanimously in extending a most unanimous vote of thanks to the splendid hospitality and courtesies received at Colorado Springs.

At 10:58 we were on our way to Salt Lake City, over the Denver and Rio Grande Railroad. We gave a brief description of what may be viewed in passing over this route, but it was the unanimous opinion of the delegates that the scenery and the engineering feats of railroad building were beyond description.

Our train was to arrive at Salt Lake City at 12:25 p. m. noon, Sunday, but instead, it arrived shortly after 3 p. m.

#### Salt Lake City.

We were met at Salt Lake City by a large delegation of Brother Hoo-Hoo and their wives, daughters and sweethearts, headed by Murphy, Service and Lossee. We were soon on our way, gliding over the beautiful streets of Salt Lake City, with a visit to the beautiful Capitol Building of the State of Utah, and through the residential section and over the boulevards and on our way to the Great Salt Air Pavilion where we were given the opportunity to view the great amusement buildings.

Promptly at 6 o'clock a splendid chicken dinner was served to all in the main dining hall of the Pavilion. This was a most enjoyable feast and following this there were several short addresses by delegates and our Salt Lake brethren.

The few hours spent in Salt Lake City will long remain in the memory of our delegates as a most enjoyable event, and again we extend our thanks to the Hoo-Hoo of Salt Lake City.

#### Los Angeles.

Arriving Tuesday morning, as per schedule, our party was met at the station by a large delegation of Hoo-Hoo with their wives, daughters and sweethearts, headed by Brother Woodhead. After being properly labeled with a special badge which was prepared for the occasion we were then in the hands of the Los Angeles and with their many autos in waiting which were all carrying large banners of the emblem of the Order, we were driven to the Hayward Hotel, the Hoo-Hoo Headquarters, where we were joined by Mr. and Mrs. J. B. Nally and daughter and W. H. Nally, of Hammond, La., increasing our party to seventeen, and after a short stop there we were off to view the beautiful city of Los Angeles, en route to Long Beach, where we were ushered into the beautiful Hotel Virginia to participate in an excellent luncheon. Here we were welcomed to Long Beach by the Secretary of the Chamber of Commerce of the beautiful little city.

Following the luncheon, our entire party was gathered up and driven to the dock where a large launch was in waiting to give us the opportunity to enjoy a cruise over Los Angeles Bay and to San Pedro to view the great docks, ship yards, the submarines, destroyers and the war ships in the harbor, which was a rare treat to all.

On returning to Long Beach dock we again were on our way to view more of the beautiful city of Los Angeles. We were driven over the beautiful boulevards, through the residential section, returning to our hotel headquarters at 6 p. m., and again at 7:30 we were

on our way to beautiful Green Mill Gardens where a most sumptuous dinner was served and the evening spent in the most enjoyable manner.

### Wednesday Morning.

The party, being so enthusiastic over the beauty of the city and its metropolitan airs, wanted to see more of it, so we were on our way again not only to see more of Los Angeles but to visit the beautiful cities of Hollywood, Pasadena and other suburban residential sections. Words cannot express the appreciation of our delegates for the splendid hospitality extended by the Los Angeles in making our stop with them most enjoyable and entertaining.

### San Francisco.

The Eastern delegates were certainly royally received by the Hoo-Hoo of the Bay and their visit made most pleasant. On Tuesday the men were the guests of the Douglas Fir Club at luncheon, following with short talks from the visitors and a general discussion of the lumber conditions East and West.

In the evening a Nine composed of Brothers Trower, Hiscox, Hendrickson, Elledge, Hall, Cornwall, Baker, Simpkin and Isherwood, with Ancient Trower as host, gathered about a table at the Palace Hotel and after a most sumptuous dinner discussed the problems and program of Hoo-Hoo in informal but thorough fashion.

On Wednesday morning, Brothers Paramino, Trower and Lerch met the party at the Palace Hotel with autos and a tour of the city was made.

The wonderful docks, with interesting shipping of a volume greatly surprising the visitors, were first visited, and then to the Presidio and the drive around the Heads, by magnificent homes, schools and churches to the Golden Gate park, with its thousands of charms on to the Esplanade and the Cliff House and Seal Rocks, thence to Tait's for the noon luncheon.

After luncheon the drive was again taken up by lovely St. Francis Woods and on to Twin Peaks, from whose summit is presented the panorama wonderful of cities and bay and islands, of far mountains and fair landscapes. Then away to the Park, the Museum and the Academy of sciences, and back to the ever-fascinating Market Street and the Hotel Palace.

It was a day of rare delight, never to be forgotten, and more than all, the charm of things was the hospitality written in golden lines on the memory tablets of Hoo-Hoo.

### Portland, Oregon.

On arrival at Portland on Friday morning our party was met at the Portland Hotel, the Hoo-Hoo Headquarters, by Brother Berthoff and Officer. Through arrangements these good brothers had made with Mr. Nelson, Portland representative of the West Coast Lumbermen's Associa-

tion, we were off again to view the sights of Portland.

Through the courtesy of Mr. Nelson we were afforded the opportunity of visiting the large saw mills. This was a rare treat to see the giants of the forest manufactured into lumber.

Immediately following luncheon, autos were waiting to take us over the beautiful Columbia Highway drive, one of the most beautiful highways in the country. Brother Berthoff piloted the party over this beautiful drive as far east as Wood river; at this point Elledge, Baker, Schwartz and Isherwood left the party for Bend, Oregon.

And as one of the party expressed it, "It was the end of a perfect day," and was not only interesting and enjoyable but instructive as well, and here again we extend our appreciations to Brothers Berthoff, Officer, and Nelson.

### Bend, Oregon.

On our arrival Saturday morning at Bend we were met by several of the Hoo-Hoo and in charge of Brother Allen we were not only afforded the opportunity of inspecting a modern saw mill manufacturing white pine but a modern box factory as well, which was all very interesting and instructive to our party.

Following a luncheon at Pine Butte Inn, through Mr. Miller of the Miles Lumber Company, in charge of Mr. Weil, we were driven via auto into the forest to witness the logging operations, returning to Bend for dinner and again we were on our way to Portland. The reception we received at Bend and the many courtesies extended to our party will long be remembered. We have nothing but words of praise for them and their hospitality.

### Seattle and Tacoma.

When the party reached Seattle, the western hospitality was still much in evidence. Vicegerent Snark Floyd, together with his Black Cat Brigade, had completed their final arrangements for a concatenation on Tuesday evening in the ball room of the Butler Hotel, which was a most enjoyable affair from start to finish and one that was impressive, instructive and entertaining, which was followed by many short addresses by the visitors and members of Seattle.

On Wednesday morning, Brothers Beebe and Austin, with autos, gathered Tully, Isherwood, Simpkin, Elledge, Baker, Schwartz and Whiting and drove the party to Tacoma for a special luncheon that had been arranged for by the lumbermen's club at Tacoma.

The newly elected Snark of the Universe was called upon first at his office and the call laid upon his heart. After a brief session he said "yes," to the joy of all, and an hour later at a gathering of the Tacomaans at the Tacoma Hotel for their weekly luncheon he was hailed Snark and presided at the gathering.

It was an enthusiastic affair. Addresses were made by ex-Snark Tully, Secretary-Treasurer Isherwood, Elledge

and the Parson. The hour at the table will tell favorably on the trade relations and the growth of Hoo-Hoo.

Tacoma wanted to keep the guests longer but the time was limited, it being necessary to return to Seattle for an evening meeting which had been arranged for during the day so that the Seattleites might have the opportunity of meeting with the Supreme Chaplain of the Order.

The party again met the Hoo-Hoo and lumbermen of Seattle at the Metropolitan Club and promptly at 8 o'clock the Supreme Chaplain delivered a wonderful address to the gathering, on "Dollars and Sense." It was impressive and brought forth applause frequently. It was a thoughtful and interesting gathering and the impression that was created in the mind of all certainly will result in better organization and the renewal of Seattle interest in Hoo-Hoo.

The visitors were given the opportunity of viewing the wonderful beauty of Seattle. Its homes, schools, its lakes and boulevards, its parks and hills, its ships and trade, were revealed by the warm-hearted boosters of the city on the Seven Hills. It was all delightful and the one regret was that, unlike the brook, it could not "go on forever."

### Notes.

W. K. Hall, of Fulton, Ky., met our delegates on their arrival at Fresno, journeying north with us to Portland returning east via Seattle.

Mr. and Mrs. W. F. Biederman, of St. Louis, following the convention visited with relatives and friends in southern California, returning east via Southern Route.

Mr. Frank G. Lake, of Atlanta, Ga., returned east following the convention, via San Francisco.

Mrs. Fernandez, of St. Louis, following the convention, spent two weeks visiting with relatives and friends in the San Francisco Bay District, and will return to her home in St. Louis, the latter part of October making stops enroute at Ogden, Denver and Kansas City.

Mr. and Mrs. F. W. Mylls and daughter left the party at Portland, returning via Canadian Pacific to their Michigan home.

Mr. and Mrs. J. B. Nalty and daughter and W. H. Nalty, of Hammond, La., following the convention, visited several of the principal cities of California, returning via the Northern Route to Chicago and home.

F. M. Baker, M. M. Elledge and C. R. Schwartz were the last to leave our party, breaking ranks with us at Seattle and returning east via Canadian Pacific Route.

Mr. and Mrs. L. M. Tully and Isherwood returned via the Canadian Pacific route, arriving in Vancouver, B. C., on Saturday, September 24. They were met by Brother Fred Lamar,

secretary of the British Columbia Shingle Association and Brother Edgcombe. It was through the kindness of these brothers that they were given the opportunity of viewing the beautiful residential section, parks and other points of interest of Vancouver, making their short stay very enjoyable and interesting. Thanks to Brothers Lamar and Edgcombe. They left Vancouver Saturday evening, over the Canadian Pacific Route, making short stops at Lake Louise and Banff, then direct to Chicago and home.

Surely the eastern brethren all came home feeling that they had been, not on the border, but in the great warm heart of the wonderful West.

### A Brief History of Our Officers

#### MR. EVERETT G. GRIGGS, SNARK OF THE UNIVERSE.

The new Snark of the Universe was born in Chaska, Minnesota, December 27, 1868. His primary education was in the common schools in St. Paul, Minn., and at Yale University 1890, Sheffield Scientific Department.

In 1890 Mr. Griggs went to the State of Washington, establishing his headquarters in the city of Tacoma, and becoming interested in the St. Paul and Tacoma Lumber Company, of which the late Colonel Griggs, his father, was President.

He has occupied various positions in the St. Paul and Tacoma Lumber Company and is now President and General Manager of that extensive operation.

Mr. Griggs is also President of the Lumbermen's Indemnity Exchange, Seattle, Washington; President of the Pacific Coal and Lumber Company; President of the Connellville Coal and Coke Company; President of Chelonia and Pacific Land Company; Vice-President of the John Dower Lumber Company. He is also a director in the Wilkeson Coal and Coke Co., Griggs, Cooper and Co., Douglas Fir Exploitation and Export Co., Tacoma Shipbuilding Co., Consumers Central Heating Co., Pacific Lumber Inspection Bureau and Rainier National Park Co., also Vice President of Tacoma Land and Improvement Co.

During the late war, Mr. Griggs was commissioned Major in the army and was returned from service after the close of the war, following his two years service.

For many years Mr. Griggs was Major of State Cavalry, Troop "B," with headquarters in the city of Tacoma. He is a member of all the prominent clubs in the city of Tacoma and has also served as President of the National Lumber Manufacturers Association.

What the world is in need of today is men of vision plus courage.

#### MR. M. M. ELLEDGE, SENIOR HOO-HOO.

Elected for the third time to the Supreme Nine, served as Supreme Scrivenoter for 1920 and 1921 and is now elevated to Senior Hoo-Hoo.

Brother Elledge is President of the M. M. Elledge Lumber Company of Corinth, Miss., and is also President of the Southern Retail Lumber Dealers' Association. He is a most loyal Hoo-Hoo and Hoo-Hoo is assured of progress in his jurisdiction as of the past.

#### MR. D. S. MONTGOMERY, JUNIOR HOO-HOO.

Secretary of the Wisconsin Retail Lumber Dealers Association of Milwaukee, Wisconsin, is one of the liveliest and most progressive men in his line of work in the country.

His reelection to the Supreme Nine is an honor bestowed upon him for the splendid record that he has made during 1921, leading all jurisdictions of the United States in the number of new members obtained.

Brother Montgomery has the confidence of the Hoo-Hoo and lumbermen of the jurisdiction that he represents and we are assured he will put his efforts forth in the future as in the past to maintain the splendid record already established as an official of the Order.

#### MR. W. S. DICKASON, BOJUM.

Unanimously chosen Supreme Bojum at the last annual, is now second Vice President of the National Retail Lumber Dealers' Association, member of the Executive Committee and Chairman of the Finance Committee. He is also first Vice President of the Southwestern Lumbermen's Association.

Mr. Dickason is Secretary and General Manager of the Dickason Goodman Lumber Company, operating a line of twenty lumber yards and twelve hardware stores in Kansas and Oklahoma.

Mr. Dickason is one of the most progressive lumber merchants of the middle West and is enthusiastic and loyal to the Association activities. His election adds strength to Hoo-Hoo.

#### MR. H. J. WEST, SCRIVENOTER.

Of the firm of West Lumber Company, of Atlanta, Ga., is one of the live and progressive Retail Concerns of the Southeast. He served in the capacity of Vicegerent Snark and on the Advisory Board of the Order.

Brother West is one of the most active workers in Hoo-Hoo in the coun-



try, which has resulted in making the city in which he resides one of the most active in the United States. His loyalty to the Order and the Industry it represents means progress.

#### MR. J. G. SIMPSON, JABBER-WOCK.

Sales Manager of the J. A. Bell Lumber Company, Lake Charles, La., is one of the prominent members of the Order in the South, and served as Vicegerent Snark of the Order for the district in which he resides.

Brother Simpson has made a record that has not been excelled by any member of the Order in securing Life Members. He has the Hoo-Hoo interest at heart and we may look forward to a very healthy growth in the Order from the jurisdiction which he represents.

#### MR. J. A. HUNTER, CUSTO-CATIAN.

Sole owner of the J. A. Hunter Lumber Company, of New York City, exporter of cabinet woods, is very prominent in Hoo-Hoo and lumber circles as well as a leader of men.

With Brother Hunter at the helm in the East, wonderful progress for the Order for the year of 1921 in that section is assured.

#### MR. C. D. LEMASTER, ARCANOPER.

Secretary-Manager of the San Joaquin Mill Owners Association, Fresno, California, has served as Vicegerent Snark for two years. He is one of the liveliest boosters of Hoo-Hoo in the West. He has an enviable record in Hoo-Hoo which has resulted in his election to the Supreme Nine.

Brother LeMaster is well known in Hoo-Hoo circles and we are assured his work will be done well and progress will be the by-word of the coming year.

#### MR. W. E. McCLUNG, GURDON.

Who was elected Supreme Gurdon at the Thirtieth Annual, became a member of the Order in 1893, his number being 2109, from which can be seen he has had long and valued experience with Hoo-Hoo.

Mr. McClung is President and General Manager of the Newton Lumber and Manufacturing Company. This business was established some forty years ago. His firm also owns the El Paso Lumber Company, the Train Lumber and Manufacturing Company, all of Colorado Springs, and also the Calahan Lumber Company, of Calahan, Colorado.

Mr. McClung has served as a director of the Mountain States Retail Lumber Dealers Association and has the respect and confidence of the lumbermen of the Mountain States, as well as many of the prominent lumbermen of the country to whom he is known.

## IN THE GROVES

An Address Delivered by Parson Simpkin in General Grant's Park, under the Great Redwood Giant Dedicated to Scotland, on the Afternoon of September 10.

My dear Mr. Chairman, ladies and brother Hoo-Hoo and any visiting friends who may have the privilege of sharing this assemblage: I do not know of anything I can better do in the opening of this brief address than to give a tribute to the trees, which was written by that young genius whose body lies in the soil of the Western front. He who died yonder in the place of duty and carried with him into the great silence a thousand unsung songs, because, I suppose, of all the tributes to the trees none is more beautiful than his little song to all of the lumber men in the west:

"I think that I shall never see a poem lovelier as a tree—a tree whose hungry mouth is pressed against the earth's warm flowing breast; a tree that looks to God all day and lifts her leafy arms to pray; a tree that may in summer wear a nest of robins in her hair; a tree who intimately lives with rain and snow. Poems are made by fools like me, but only God can make a tree."

And surely as we have wandered in this grove of magic beauty for these last few moments, we have heard that which David, the singer, heard long ago as he wandered on the slopes of Lebanon. Surely for others of us, and particularly for those of us who have come for the first time to stand in one of the California forests, there can be only a reverence of awe as we stand in the presence of this representative of "Scotland," or that representative of "California," or the other giant representative of the great man who led the armies of the union in the great contest of three score years ago, and, as we stand and look upon these things, every heart that is worth the beating ought to be tumultuous this afternoon by the splendor of these sentinels of God as they stand on the hill tops, and yet urged by all the fine impulses of the heart to spring into a prayer of gladness for this land and its matchless beauty, as we are pleased to know it. Gathering and teeming like ants about the narrow roots of these stately pillars of the Creator, more magnificent than the pillars of Hercules or Gibraltar, or these living things like you and me, these know the joy and gladness of the seasons, these know something of the delight of life, and we, as we gather at these roots must feel our own littleness. While they stretch their hands almost against the clouds, reaching up towards the heavens, back answers the call or the breezes, whispering songs of love and enchantment. Think of the great lives that have passed by since this tree first lifted its tiny green spur out of



Rev. Peter A. Simpkin (Hon. 106),  
109 Liberty St., San Francisco,  
Calif.

the slime and into the sunlight. Even before the wolf mother had suckled Romulus and Remus on the far away hills on the edge of the marsh, and before Rome had begun to be builded, this tree had a green crown upon which the eagle perched and screamed defiance to the storm. It almost baffles us to think we can sit here today beside something that was alive before Babylon. Something that had life before Greece had organized herself into a state, before the sphynx, before the priests of Osiris wrote the Egyptian book of the Dead, before Rome and Spain and Gaul and Hungary and Germany and the Vikings of the North had drawn their mark across the pages of history. We feel very wise, who sit here today, because in the last decade we have lived through a great experience and we have seen three empires beaten down. Just think of the expiring groans of those countries, empires and organizations, and compare them with what has been called by the breezes through the needled fingers of this monarch before which we sit today. And when you remember how, under the blow of the mighty tempest, fired with the flash of the lightning through skies blazing with the dying stars, shaken at their roots by earthquakes and rocked by storms, they have stood

through centuries so many that their recording seems to be an idle deed, we ought to be profoundly stirred in their presence as we gather here. Not only have civilizations risen and died out into higher forms, not only have vast monuments been beaten by the elements and crumbled into dust, but a thousand temples that men have builded to God have been crushed and have fallen in, but these stand as they stood when Homer was yonder at Athens singing his songs for the delight of Greece. These stand as they stood when the simple Hebrew shepherd sang, "The Lord is my shepherd, I shall not want." They stand as they stood upon that night wonderful when the choir of God filled the skies and around the earth went that song, the song of glory to Him who is God. We whose little lives are bounded by three score years and ten, or four score years, should feel humbled in the presence of these monarchs of God, which surely impart something elementary and blessed to us this afternoon. As we think of these surviving figures of this giant race, whose survivors we have looked upon today, as in these last few years in scattered spots where they abide in California, it is hard to remember, or hard, rather, to visualize the fact that once trees like this covered the whole of the North hemisphere, between the extreme north and the south and the polar regions, for yonder in rocks of Greenland, in the rocks of Norway, of Switzerland, of North Russia, as well as of Canada, Oregon, Washington, Montana, down as far as Spain, these trees were alive. It is almost impossible, I say, for us to conceive that this family of the sequoia gigantea, before whose representatives we are gathered this afternoon, has lived its life through all this history, through all these centuries.

The tree is the true type of humanity. I want to ask you—now that I have paid my little tribute to these trees—I want to ask you to see how like these trees are our own lives, in all things, save one, and that is the mere matter of the physical form, of our abiding; and I want to fix in your hearts this afternoon a new reverence for the sequoia, for you will remember that the world shall see no more of these; they shall not be propagated elsewhere, these are the last giant warriors of the great green fence of God that stood around the world.

Fortunately for us and our delight and the delight of humanity, here in this quiet corner of the Sierras, here in the beautiful sunlight they can lift up their heads to God and the multitudes come and go, and we are glad that they remain to us, but remember they are slipping, and no wiser thing in all forestry was ever done by the Government of this wonderful Republic than when the Federal hand was laid upon these spots where abide these wonders that for centuries shall charm the dweller who abides under this flag;

yet I am glad for that other army, that used to begin at Santa Cruz, that now begins north of San Francisco, except for the little segregated clusters that you can find here and there, the sequoia sempervirens, the Redwood, "ever-living."

These matchlessly beautiful forests of so old a world embrace the sequoia sempervirens, and as I stood on a root of the sempervirens, yonder on the slopes of Tarralpais, on the edge of Muir Woods, measuring 32 feet across, with fifty-four vigorous children rising from the bark, and the last shreds of decay of the monarch who once lifted himself up into the sunshine, it seemed to me the very type of all that is noblest in human character.

And here in the peace and beauty of the heights these living giants suggest for you and me the lessons that I would impress upon your hearts this afternoon. Storm, ax, or any disaster save only fire, fail to repress its life and reproduction.

Time fails me to bound for you the geographic field of the sempervirens, beyond this simple word.

From San Francisco, north, on almost the entire western slope of the fog-touched and sun-kissed Sierra and Coast range, the sempervirens lifts itself in beauty, and I am glad for the gifts of William Kent and Stephen Mather, for the splendid work of the "Save the Redwood" League, for the donation made by Dr. Phillips the other day of the splendid grove as a memorial for his brother-in-law, the gallant Col. R. C. Bolling. I am proud, too, that Hoo-Hoo has taken the first step to preserve for posterity not only a Hoo-Hoo home in the forest but one that sets over a bit of this virgin beauty that shall be a delight for the generations following us.

The only known groves of redwood stand here between the Sierra and the sea. The gigantea are but a handful of relics lying in sequestered spots, but the sempervirens lie where river and rail make easy its use and consumption. Remember, gentlemen, that the resources of the forest are like every other gift of God to humanity. There is an argument for beauty, there is an argument for conservation, that may not be denied; but there is also an argument more important, for the clothing of these mountains with their magnificent beauty was for the use of man. Every lumberman who is worthy his place in the industry must find his heart beating in tune with the sentiments expressed in the annual yesterday when the Order said to the Government of this America and its people that it was in favor of the sanest and wisest scheme for conserving that wealth that lies in the forests, which can possibly be enacted.

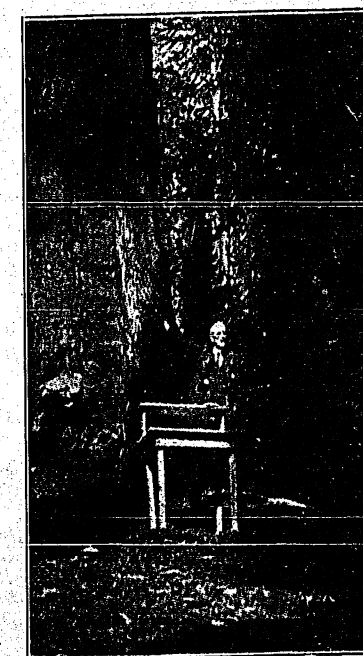
Let me lay before you just now two or three little things—for time does not permit more—things that have characterized the life of these great trees, such as this noble specimen that bears

the name of old Scotia. They are practically the same things that have run through the story of human persistence and progress.

The same laws that touch us in all of the developments of the days are, biologically, the laws of the sequoia.

The first thing, of course, that strikes one who comes to look upon the hoary beauty of these trees is that of the marvelous continuity of life.

We have noted how these trees have known the shock of tempest and earthquake, the contest with fire and the combat with storm. Why, you take this tree, and if it had not been for the seasons when fire and drought robbed the upper part of the tree of its sustenance, instead of looking at a tree some 205 feet in height, you would be looking upon one whose taper crown would rise 500 feet or more, for it is not fire that has denuded all these trees of their crowns, not the flash of lightning, but because in certain seasons there failed to come the sustenance that would permit the nerves of the tree to carry up to the crown sufficient life to keep it climbing toward the blue heaven. There is a law lying at the base of that continuity of life in these trees that is written in unending response to the forces of the universe. That law must characterize this institution; it must work both for the individual and the race, as it responds in functioning to the best, for so only is continuity assured for any life. These trees have simply followed that law, say not dumbly, and although fire and earthquake and storm have touched them, still they have survived the fleeting generations and will still survive. In this place, in the presence of



Parson A. Simpkin, Hon. 106, delivering his wonderful address, entitled, "In the Groves," at the base of one of the greatest trees dedicated to Scotland, in General Grant's Park.

these miracles of life, we need to take new heart for ourselves, aye and for the race, because as we stand here looking toward tomorrow there is one truth that should grip us optimistically, and that is the assurance that the human race shall go on moving in the right way, climbing the slopes toward the appointed heights, for man is of more value than all trees.

There is nothing in all the universe that has been so scarred by storms as humanity. The scoria ashes of ten thousand volcanic outbreaks have scarred and destroyed the face of human life and achievement. But above lavic ash, over and over, above the destruction of death, the human soul has thrust its flowers of hope and reached out again toward heaven with a virility borrowed from the very soul of God.

So, as we stand here we may be very conscious that those tiny bits of humanity, walking among the roots of those giants uplifted, are animated by the strength of the same laws and through the generations will move on and on and on, knowing a persistence and continuity surpassing even this awesome span that has bridged millenniums.

Secondly, I want you to carry away from these groves today the thought of that vitality which is marked in those trees, lifting their heads so far above us. What is it that has made them so mighty? Surely in them is brooding—brooding just as fine as that you see in the finest Kentucky thoroughbred as it is led out yonder to find its joy in the race. Those are the high-bred trees of the world, because they have passed through the racking influences of storm and tempest, and through the long years have fed their vitality on the simple elemental forces of earth; water, wind and sun they need for their lives.

We ought to be wanting to come back again, away from the fever and fret of the abnormal to the simplicity of life as our fathers knew and enjoyed it, to feel again that like the trees we need so little for the making of true vigor and happiness. We need so little for our bodies, we need so little to answer well life's finest ambitions, not only physically but in all the round of life. We want to be drawing all those divine forces which flow through life's simplest and best things, and which God imparts to His children as willingly as He gives sun and rain, fog and earth's vital force to the trees. Humanity has its sequoia gigantea also, the man who found the secret of this vitality, and whose forms tower, and will forever, upon the hills of time, to stand as beacons for the lives of their fellows. Ah! as I sat yonder at the base of General Grant for a few minutes after the party had wandered on, brooding over the beauty, suddenly I saw swim into vision the forests and the skyline of life and history, and I saw those human sequoias lifted above that skyline and my heart burned. I saw them in their undying glory; saw a Savonarola, willing to die for his people and their free-

dom; saw a Cromwell, risen to destroy the divine right of kings; saw a Knox, lifted up to save his Scotland; saw a Washington, rising to voice the rights of freedom and to be the pillar of a people's hope; saw the greatest of all the human sequoia—Lincoln, the ideal democrat, "the center of a world's desire"; saw a Roosevelt, a George, a Wilson, a Foch—those and others—lifted up, and remembered that they were, even though robed in the garments of fleeting time, more than those sentinels of the world's morning surviving to tower above us.

When Wilhelm Krag sings of life pessimistically:

"It withers, it withers,  
Life and women, roses and song,

he sings not truly, for he sings of the life that is not vital indeed. Only that life whose nerves function but for the senses, to material things, withers, just as some of those whose life fire has partly destroyed. That human life whose full, round self is drawing the best over upward and reaching to the green crown of living service throbs with a virility divine.

And let me close the message of the sequoia today as we echo the thought of its aspiration, its unending upward reach.

This tree makes me feel, when I first look upon it, how tiny I am, but I remember this: That when this tree shall be dust, when its last coil shall have become white ashes or brown dust, that which is in my tiny and insignificant frame shall be dreaming and desiring and aspiring and moving on in the sunlight of an existence the sequoia may never know. The tiniest child lying against its mother's breast, the baby folding its hands and lifting its face to the great Father, as these sequoia have done through the years, but voicing something they never know, as it lisps, "Now I lay me down to sleep," the life that believes it belongs to Him and lifts the voice of the heart to speak with Him—that life is worth more than all the sequoia that ever tossed their plumes in the vast northern hemisphere.

I hope we may carry away the eloquent lessons they speak and in a simple following of that divine law set in all our hearts, using all the nerves of imagination, faith, love and devotion with which we are endowed, be forever reaching upward. Let us in the organized miracle of the body through life's day go forward cheerily, knowing that aspiration is not vain and the soul of us shall pass to sun-kissed hills yonder beyond the little night, whose brief shadows men call death.

God be thanked for this kingly majesty of forest life that has been preserved for our joy and wonder.

May He give us to carry back to the fret and toil of life something of the peace and power, the fragrance and strength of the mighty life that here remains to be the glory of California, the voice of the world's morning and a

part of the wonder-heritage of humanity.

May He lend to those fleeting lives of ours a quality like that of the sequoia, which, swept to earth by storm, lies prostrate and yet keeps for long centuries its values for man's use. May we store in the days the values

that abide for the blessing of those who follow us.

And for long centuries, may the message that has come to us be spoken to the fleeting generations as blessedly as it has been spoken to us in the sweetness of this glorious and memorable afternoon.

## Osirian Cloister Meeting, Initiation and Banquet

The Osirian Cloister opened its temple at 4:09 o'clock in the Woodmen's Hall. Ancient R. A. Hiseox presided and was attended by the following Priests:

High Priest of Osiris: R. A. Hiseox, San Francisco, Calif.

High Priest of Ptah: P. A. Simpkin, Salt Lake City, Utah.

High Priest of Ra: M. L. Euphrat, San Francisco, Calif.

High Priest of Isis: L. M. Tully, St. Louis, Mo.

High Priest of Shu: M. M. Elledge, Corinth, Miss.

High Priest of Thoth: F. M. Baker, Chicago, Ill.

High Priest of Hathor: Rod Hendrickson, San Francisco, Calif.

High Priest of Sed: Frank W. Trower, San Francisco, Calif.

High Priest of Anubis: Geo. M. Cornwall, Portland, Ore.

The petitions of the following Hoo-Hoo, duly qualified, were weighed, the ballot ultimately favoring their election to the Cloister:

### Cloister Candidates.

30131—Louis A. Goddard, San Francisco, Calif.

7453—Robt. A. Forsyth, Los Angeles, Calif.

28932—Fred E. Conner, Sacramento, Calif.

30590—David Woodhead, Los Angeles, Calif.

29727—C. D. LeMaster, Fresno, Calif.

25571—G. F. Hopp, San Diego, Calif.

17008—A. J. Lucas, Fresno, Calif.

26160—Wilson D. Hall, El Cajon, Calif.

23948—Marshall C. Wood, Hanford, Calif.

20167—Joseph W. DeMartini, San Francisco, Calif.

20071—Harold A. Browning, Los Angeles, Calif.

4103—F. Wm. Myll, Mt. Clemens, Calif.

13897—J. R. Neylan, San Francisco, Calif.

13099—W. F. Biederman, St. Louis, Mo.

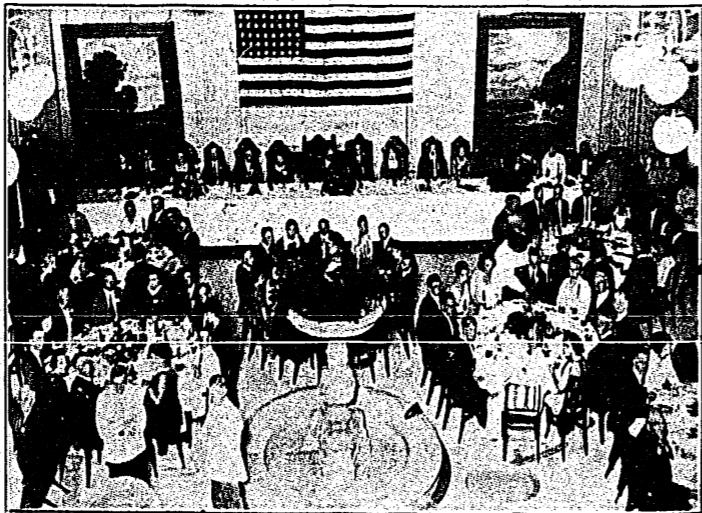
28014—H. G. Larriek, San Diego, Calif.

26312—W. H. Nalty, Hammond, La.

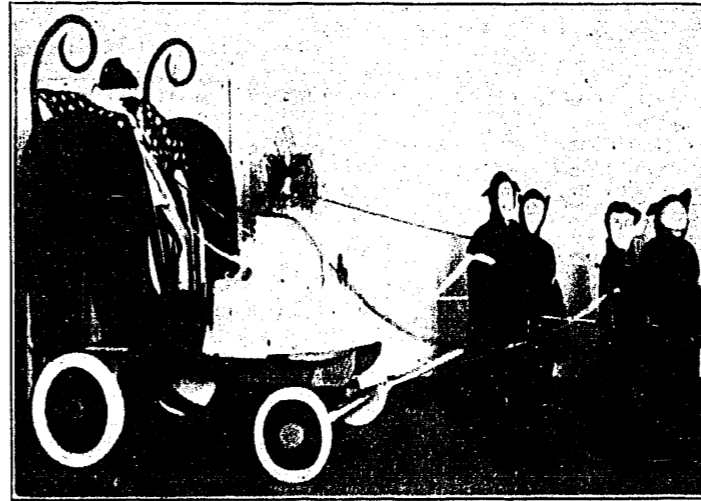
12493—F. E. Golding, Los Angeles, Calif.

19492—W. H. Woods, San Francisco, Calif.

The degree was solemnly and beautifully conferred and the secrets of the Cloister were committed to the neophytes in due form. Following the degree, the Cloister empowered the retiring Snark to nominate the hieratic roster for the ensuing year. It was ordered that a new button, smaller in size and more in keeping with the Hoo-Hoo button, should be prepared, and the following committee will serve: H. R. Isherwood, Frank W. Trower, L. M. Tully.



Partial view of the Osirian Cloister Banquet on the evening of September 8. Over two hundred and fifty people participated in this sumptuous banquet. This only shows a part.



Chariot and Cake.

The revision of the by-laws was asked of the Nine and House of Ancients.

The desire to have candidates for the Cloister nominated one year ahead of a vote upon applications was expressed and emphasis laid on the fact that service for the Order will weigh more as a consideration in the election of neophytes.

### The Banquet.

At 7:09 in the spacious rotunda of the Fresno Hotel the tables were set for the annual banquet. Handsomely decorated was the great place and the guests discussed a delightful menu. The tables were fittingly decorated with fruit and flowers, and as souvenir a black cat decorated each place through the courtesy of the Fresno Planning Mill Co. The dinner hour was brightened by selections on the pipe-organ and Hoo-Hoo parodies on popular airs, the latter led by a live song-leader who put much of jollity into the task.

Chairman C. E. LeMaster introduced as toastmaster Mr. W. E. Landrum, who presided most capably during the post-prandial exercises. After a happy welcome to the visitors, which included, of course, a review of the many charms and the business importance of Fresno, he called upon the Snark of the Universe for the first toast. The pledge of loyalty had been distributed to the guests, and at the end of a happy and eloquent greeting the Snark impressively read the pledge and the evidence that it expressed the real convictions of the company was heard in the "Amen" which rolled out in the call of Nine in very hearty fashion. The toastmaster also called upon Brothers Elledge, Trower, Hiseox, Isherwood, Cornwall and Williamson, No. 210, and the Supreme Chaplain. The Parson talked on "Today and Tomorrow."

After the addresses a chariot of white and gold, pulled by four lads in full black kitten costume, driven by tiny Dorothy LeMaster and bearing a gorgeous birthday cake for the 30th Birthday of Hoo-Hoo, the whole exquisitely decorated in the colors of the Order,

entered the banquet hall and round after round of applause greeted the pretty spectacle.

And then, till the wee sma' hours—the dance.

The whole evening was delightfully arranged and struck the opening note of Fresno's perfect hospitality.

### Osirian Cloister Officers Elected For the Ensuing Year.

HIGH PRIEST OF OSIRIS—L. M. Tully (21549), President.

Tully Lumber Co., St. Louis, Mo.

HIGH PRIEST OF PTAH—R. A. Hiseox (1423), Manager, Hartwood Lumber Co., San Francisco, Calif.

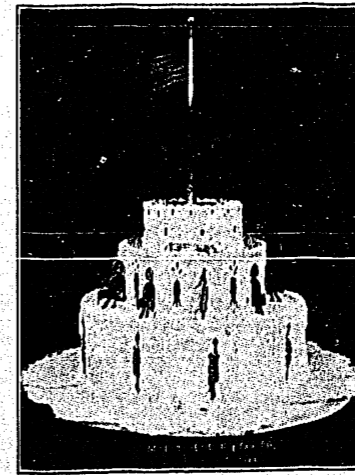
HIGH PRIEST OF RA—Peter A. Simpkin (Hon. 106), Salt Lake City, Utah.

HIGH PRIEST OF ISIS—Julius Seidel (3229), Julius Seidel Lumber Co., St. Louis, Mo.

HIGH PRIEST OF SHU—F. M. Baker (21576), Hardwood Mills Lumber Co., Chicago, Ill.

HIGH PRIEST OF THOTH—W. A. Hadley (11586), The S. Hadley Lumber Co., Chatham, Ont., Canada.

HIGH PRIEST OF HATHOR—H. R. Isherwood (20516), Secretary—Trans-



Close Up of Birthday Cake.

urer (Concatenated Order of Hoo-Hoo, St. Louis, Mo.)

HIGH PRIEST OF SED—D. S. Montgomery (30285), Secretary, Wisconsin Retail Lumber Dealers' Assn., Milwaukee, Wis.

HIGH PRIEST OF ANUBIS—C. E. Price (11025), Buchanan Lumber Co., St. Louis, Mo.

### ONE WOMAN IN HOO-HOO ORDER.

GURDON, ARK., October 30.—Mrs. Mollie Smith, known as the "Mother of Smithton," a lumber town two miles from Gurdon, recently visited relatives and friends here. Mrs. Smith has the distinction of being the only woman member of the Independent Order of Hoo-Hoo, a fraternal Order of lumbermen organized here about twenty-five years ago.—(Globe-Democrat.)

In referring to our records we find the application of Mrs. Mary Anna Smith, giving her address as Smithton, Ark., as Manager of the Smithton Lumber Company. Her application is dated February 20, 1895 and was accepted at Concatenation No. 189 at Memphis, Tenn., under above date. Her Hoo-Hoo number is 2877. Her application was endorsed, or recommended, by W. E. Barnes, No. 3. Mr. Barnes at that time was editor and manager of the Journal of Commerce Company, Equitable Building, St. Louis, and C. S. Woodworth, No. 16, of the Woodworth Lumber Company, of Dallas, Texas.

According to the records of Hoo-Hoo, Mrs. Smith is the only lady member of the Order and has never been delinquent in the payment of her dues.

### CONCATENATION FOR SEATTLE.

All plans and arrangements have been completed for a big concatenation to take place in Seattle on the evening of December 7, in connection with the annual meeting of the Red Cedar Shingle Association.

As a result of the concatenation and the address made by Supreme Chaplain Parson A. Simpkin, in Seattle, on September 21, has resulted in much enthusiasm and we look forward to a big class and a large number of reinstatements as Hoo-Hoo has taken on an entire new lease of life in the Northwest.

Parson Simpkin, the Lumber Jack Sky-Pilot, has been engaged to address the annual meeting of the Shingle Association on cooperation. Many prominent Hoo-Hoo will attend the concatenation, including the Snark of the Universe and the Supreme Chaplain. Watch for further announcements.

Thinking is like cooking—it shouldn't be hurried too much.

Half-baked judgments are as bad as half-baked biscuits or beans.

Determination without courage is like a fiver without gas.

## Report of Committee on Resolutions

Adopted at the Thirtieth Annual Meeting, September 9, 1921, Fresno, Calif.

Resolved, That we hereby express our sincere and heartfelt thanks to the members of the Supreme Nine for the splendid and efficient services rendered in behalf of Hoo-Hoo for the past year, a task accomplished under the most trying conditions, yet crowned with gratifying success.

And that a special vote of appreciation is tendered to retiring Snark Tully for his unselfish devotion to the cause of Hoo-Hoo and to Secretary-Treasurer Isherwood for the successful results of the work during the year just closed and a thoughtful and constructive servant of all and the very able manner in which he has conducted the work of the Order.

### National Hoo-Hoo Day.

Whereas, It has been deemed for the best interests of the Order that the 9th day of August of each year hereafter be designated as National Hoo-Hoo Day, with the object of bringing together the members of the Order in all districts embraced within its jurisdiction, with the view of strengthening the allegiance of its members to the principles of Hoo-Hoo and to discuss and prepare plans and offer suggestions for the benefit of the Order to be presented at the annual.

Therefore, Be It Resolved, That the 9th day of August be designated as National Hoo-Hoo Day and all loyal Hoo-Hoo will foregather on that day with the object of promoting the best interests of the Order.

If the 9th day falls on a Sunday, in that case, the day preceding shall be declared National Hoo-Hoo Day.

### Appreciation of Hospitalities.

Whereas, The entertainment which has been provided by the local Fresno Committee has been lavish and generous, and is deeply appreciated.

Therefore, Be It Resolved, That a sincere vote of thanks and an expression of appreciation be tendered to the local Hoo-Hoo Committee, the California Raisin Growers Association, the San Joaquin Valley Lumbermen's Club, the management of the Hotel Fresno, the local and trade press, and to the people of Fresno one and all, for the courtesies extended. The excursion to the far famed General Grant's National Park will never be forgotten by those who were privileged to make this trip into Nature's Wonderland.

### Local Hoo-Hoo Clubs.

Whereas, There is a growing field for Hoo-Hoo in the establishment of Hoo-Hoo Local Clubs, which have for their object the bringing together in localities the various branches of the industry, promoting friendship, confidence and education in order to better serve one another and the consumers of forest products. Hoo-Hoo Clubs furnish an opportunity and provide a channel for Forestry, Manufacturers', Wholesalers' and Retailers' Associations to promulgate the objects of their respective associations, and acquaint all branches of the industry which they represent, to the end that better service may be rendered the public and the individual members of their respective associations.

With this end in view, Hoo-Hoo recommends most heartily the formation of Hoo-Hoo Clubs in every locality where there are sufficient numbers to justify the maintenance of such clubs. In rendering this service, Hoo-Hoo is seeking to broaden its field of usefulness and make the Order more fully representative and helpful. It is recognized that the social feature of Hoo-Hoo gives it an exceptional opportunity for service in bringing men together in a purely fraternal spirit, which is the broad basis upon which all associations must depend for their continuity and success.

Therefore, Be It Resolved, That by-laws for the crea-

tion and guidance of Hoo-Hoo Clubs be prepared by the Supreme Nine cooperating with the Secretary-Manager. They shall provide that the existence and activities of these clubs shall be within the scope and purpose of the Order and to that end requiring the consent of the Supreme Nine to the organization of any Hoo-Hoo Club.

Also that provision be made in the by-laws for inactive memberships for those associated in the lumber industry, who may be eligible to membership in Hoo-Hoo.

### National Forest Policy.

Whereas, The perpetuation of the timber supply of the United States is of vital importance to the country, and

Whereas, The timber is being denuded much more rapidly than it is being grown, it is imperatively demanded that a National Forest Policy be at once inaugurated which will provide for a survey of the present timber area of the various states, and also of the denuded and idle lands, with the view of their re-forestation, either by private individuals, state or national governments.

Therefore, Be It Resolved, That the Concatenated Order of Hoo-Hoo pledges its best efforts toward enlisting the co-operation of each state and the national government in securing the adoption of such policies as will ensure an adequate supply of timber for the nation's needs, and

Be It Further Resolved, That one of the most essential steps in forest conservation is protecting the young and mature timber from fires, and therefore the members of Congress should be impressed with the necessity of providing adequate funds for the Forest Service in order to reduce to the minimum the fire hazard, insect and other destructive causes. Hoo-Hoo believes that a tree saved from fire equals a tree produced.

The work of the Forest Service Laboratory at Madison, Wis., is entitled to the support of the entire industry, as its research work is of great value to the lumber users of the country, and Hoo-Hoo unqualifiedly commends its work.

### Forestry Courses in Colleges and Universities.

Whereas, The need for trained men in every branch of the lumber industry becomes more imperative each year, and

Whereas, A number of our higher institutions of learning are providing courses in Forestry and Logging Engineering, and are turning out some excellent men; realizing this fact, and appreciative of the value of the technically educated man in the lumber business, and provision made for courses in Cost Accounting in all branches, which is a pre-essential to success in the industry.

Therefore, Be It Resolved, That Hoo-Hoo endorses the work of the Forestry Schools, and pledges its support to their maintenance and extension, and also urges the inauguration of vocational training in the lumber industry, made possible through the Smith-Lever Act, in cooperation with the state and national governments, and

Be It Further Resolved, That carrying out the principles of helpfulness upon which Hoo-Hoo is founded, the lumber industry should assist worthy graduates of Forestry Schools to secure a foothold, and should help them forward and encourage them in their life work.

### Invitation to Hold 1925 Annual in Portland, Ore.

Whereas, The city of Portland, Oregon, will hold a World's Exposition in 1925 with the view of commemorating the wonderful development of Hydro-electric power in the U. S. and also of emphasizing the remarkable strides which have taken place in the construction

of our National Highways system, traversing and uniting the various sections of this broad commonwealth, bringing the North and the South, the East and the West in closer social and commercial touch with each other, and

Whereas, An invitation has been extended to Hoo-Hoo to hold the 1925 Annual at Portland, Oregon.

Therefore, Be It Resolved, That the attention of the members of the Order be called to such invitation with a view of its acceptance.

### Hoo-Hoo Burial Ritual.

Whereas: The Order of Hoo-Hoo recognizes its obligation and responsibility to its membership through its insurance feature which has been a solace and comfort to many of our members, and carrying this thought further, it has been suggested that it would be most appropriate that a short and impressive funeral service be added to the ritual.

Therefore, Be It Resolved, That the Snark of the Universe, and the Supreme Nine, in cooperation with the Secretary-Manager, prepare such a burial ritual and submit the same for approval at the next annual. Requiring a Registration Fee at the Annual.

Whereas, The raising of the entertainment expense incidental to holding a Hoo-Hoo Annual has always in the past devolved on the city in which it is held, and realizing that this imposes an unfair burden upon a few unselfish members, and recognizing this fact with a view to its correction,

Therefore, Be It Resolved, That at each succeeding annual a five dollar registration fee be assessed by the local committee upon all persons registering, and in this manner more equitably distribute the cost, which we feel would be cheerfully borne by those in attendance.

### State Vicegerents Snarks.

Whereas, Experience has shown the need of promoting the greater efficiency of Hoo-Hoo by bringing its officers into closer touch with its membership, there shall be elected at the annual a Vicegerent Snark, to be known as a State Vicegerent Snark, for each state except in those states from which a member of the Supreme Nine is elected.

Therefore, Be It Resolved, That in accordance with the above suggestion, the before mentioned State Vicegerent shall hereafter be duly elected at each annual to serve for one year.

### Amending The Constitution.

Whereas, The Concatenated Order of Hoo-Hoo Incorporated, in convention assembled at Fresno, California, will elect officers for the ensuing year, and

Whereas, The legal domicile of the corporation is in St. Louis, Missouri, where the election of officers must be held to comply with the laws covering the charter, therefore,

Be It Resolved, That the constitution of Concatenated Order of Hoo-Hoo, Inc., be changed or amended so that the Snark, the Senior Hoo-Hoo and the Secretary-Treasurer elected at this and each succeeding Annual convention be legally elected at St. Louis, Missouri, at as early a date as convenient, and

Be It Further Resolved, That the Supreme Nine be authorized and directed to so change the By-Laws as to provide for the legal election in St. Louis of the officers selected by the Annual Convention.

### Death Benefit Fund.

Whereas, Since to carry our own Benefit risk has been demonstrated an economy, and trial of the plan seems wise,

Be It Resolved, That we carry our own risk and that the Benefit Funds be laid aside on the basis of the present cost of the work for each member as follows:

(1). The sum of \$500.00 only shall be kept in the open checking account.

(2). As accumulated, the further funds shall, up to \$1,000.00 be kept in a Benefit Fund Savings account.

(3). Beyond this \$1,500.00, all moneys that shall be accumulated shall be set aside either in Savings Accounts or other forms of readily convertible investment as the Supreme Nine may determine. Such investment is to be made by the Supreme Nine, and may only be drawn upon by their special orders as needs may require.

### Honorary Life Membership and Reinstatement.

Resolved, That from this date, any member of Hoo-Hoo reaching the age of 65 years, who has been a Hoo-Hoo in good standing for five prior years, shall be granted a card of Honorary Life membership by the Secretary-Treasurer, this card entitling him to all rights and privileges of Hoo-Hoo excepting the Death Benefits.

Further, any Hoo-Hoo at the age of 65 or over who is out of standing, may be reinstated under By-Laws on payment of \$10.00, receiving the same privilege of Honorary Membership.

### The Improper Use of Hoo-Hoo Mailing List.

Whereas, It has come to the attention of Hoo-Hoo that its mailing list has been used for purposes of private gain, which is clearly against the principles of our Order,

Therefore Be It Resolved, That any member using the mailing list for any purpose other than for the welfare of the Order shall upon credible proof, submitted to the Supreme Nine, be expelled from the Order.

### Custodian of Registered Hoo-Hoo Trade Mark.

Whereas, The trade mark of the Concatenated Order of Hoo-Hoo has been in the keeping of our friend and brother, the Sec of the House of Ancients, Bolling Arthur Johnson, and

Whereas, We realize that in case of the death or disability of the said worthy brother, the whereabouts of the said trade mark might not be known to the Secretary-Treasurer, in order that same may be a matter of record,

Therefore, Be It Resolved, That Bolling Arthur Johnson, the Sec of the House of Ancients, be and hereby is made custodian of the registered Hoo-Hoo Trade Mark.

### Fixing the Membership Dues.

Whereas, There has been some discussion regarding the imposition of dues upon members who are initiated at other than the beginning of the Hoo-Hoo Calendar year, therefore with a view of definitely fixing the amount to be paid by the candidate,

Be It Resolved, That the sum of \$14.99 shall constitute the initiation fee, and covers dues to September 9, following initiation, and thereafter the annual dues shall be \$5.00.

### In Memoriam.

Whereas, Since the last Annual there has been gathered home a number of our members whose memory we shall always revere and cherish.

Therefore Be It Resolved, That we spread upon the minutes of this the Thirtieth Annual Convention of Hoo-Hoo, our expression of sorrow and extend to the relatives and friends of our deceased members this simple but sincere expression of our appreciation of their loyalty to Hoo-Hoo.

### The Trade Press.

Whereas, The trade press has been most helpful in advancing Hoo-Hoo and the principles for which it stands, and with the full appreciation of the loyal services rendered which have been of the most inestimable value.

Therefore Be It Resolved, That the sincere thanks of Hoo-Hoo is extended to the Lumber Trade Press for its generous and loyal support, and with the further hope that Hoo-Hoo shall always stand for those high ideals in the lumber industry which shall make it

deserving of its continued support and endorsement of the lumber press.

#### The Osirian Cloister.

Whereas, It has been deemed befitting in carrying out the original conception governing the qualifications of candidates seeking admission to the Osirian Cloister that a re-affirmation of those high ideals and purposes be more clearly defined.

Therefore, Be It Resolved, That the Supreme Nine shall determine the qualifications of candidates and formulate rules governing their admission for the

attainment of the cherished and coveted honor, viz.: by having occupied the exalted position as a Vicegerent Snark, or by reason of other conspicuous services, coupled with high character. To allow the qualifications for membership to be relaxed must eventually weaken and destroy the Osirian Cloister.

Respectfully submitted.

GEORGE M. CORNWALL,  
R. A. HISCOX,  
H. G. LARRICK,  
F. M. BAKER,  
DAVID WOODHEAD.

## Report of Committee on Good of the Order

### Also Adopted

Resolved, That the Secretary-Treasurer is hereby instructed to prepare an application blank for reinstatement, bearing the same requirements as for original membership, and that no reinstatement blank be accepted without proper recommendation and also that the applicant be within present membership eligibility, as determined at this annual.

Resolved, That this annual expresses its approval of the plan to establish a small tract of Redwood (Sequoia Semper Virens) as a Hoo-Hoo home in the forest, and a part of the purpose to preserve some of the virgin beauty of the Redwood for succeeding generations. We ask for the appointment of a committee of three California brethren to consider and report at the next annual, and would also suggest that the entire world of Hoo-Hoo be ultimately canvassed for funds to create the Hoo-Hoo Grove, whose trees may bear tablets to the memory and service of Bolling Arthur Johns, James Baird and other prominent Hoo-Hoo, as selected and by the nomination of the Supreme Nine in recommendation to an annual convention.

Resolved, That we recommend the Secretary-Treasurer be instructed to receive ads for the official hotels of Hoo-Hoo as selected locally and approved by the District Nine, and prepare a suitable emblem to be hung in such hotel offices.

#### Honorary Membership.

Resolved, That Honorary Membership in this Order may be granted for service done for Hoo-Hoo, or the Lumber Trades, by some person, application for whose reception must be filed with the Secretary-Treasurer by the Vicegerent of the state within which the applicant resides, provided that such application shall be endorsed by nine members of the Order in good standing. The Secretary-Treasurer shall send the authorization for the reception of such person, he shall be duly initiated and received.

#### Eligibility—Specific Definition.

1. Lumbermen, who are engaged in the sale or manufacture of timber or logs, or the manufacture or sale at wholesale or retail of primary forest products, either as owners, officers, managers of departments, general superintendents, sales managers or salesmen.

2. Foresters: This class shall include those persons graduated from recognized schools of forestry, officials of the forestry service and members of forest commissions or boards, either state or national.

3. Officers of Lumber Associations: Those of all regularly organized lumber associations.

4. Newspaper men, publishers, proprietors, members of the editorial staff, or business department of trade or general newspapers.

5. Such members of allied industries as have before been eligible to active membership, whose petition in specific cases, may be received by permission of the Supreme Nine, provided that it shall not be granted without the consent of the members.

Limited Active Membership: The active membership shall be limited to 9,999 members in good standing.

In changing the basis of eligibility for membership, it is the purpose of Hoo-Hoo to retain those who are now in the fold as representatives of businesses not hereafter included in our classification, and it is the earnest wish of the Order that such brothers shall feel that we desire their continued membership. We trust that they will not in the least count as unfraternal this effort to thoroughly define the real lumber status of Hoo-Hoo.

#### Revision of Ritual.

We have examined and do approve the revised ritual and recommend its adoption with the understanding that the reviser shall submit a perfect copy, with all the suggestions that have been offered in conference, that this be submitted to the incoming Nine and the House of Ancients for the final suggestions of revision.

#### Membership Committee.

Resolved, That Section No. 13 be amended by adding thereto the following: No action shall be had upon any petition until it shall have been reported upon by the Vicegerent and standing Committee on Membership of three members, which shall be appointed annually by the Vicegerent. This committee shall be composed of members representative of varied branches of the industry and a majority report will suffice. The names of this Membership Committee shall be reported to the Secretary-Treasurer as promptly as may be after his own appointment. The district Vicegerent is empowered to make a pro-tem appointment on this committee when necessary.

Respectfully submitted,

R. S. WHITING,  
F. W. TROWER,  
M. M. ELLEDGE,  
F. E. CONNERS,  
P. A. SIMPKIN,  
R. W. NEIGHBOR,  
C. STOWELL SMITH.

Have You Paid Your Annual Dues?

### OFFICIAL REPORT OF PROCEEDINGS.

(Continued from page 7.)

ferred to a committee of five, composed principally of Past Snarks or officials of the Supreme Nine, so that each subject may be properly allocated and given to the respective committee. All in favor of the motion will please say aye.

(The aye and no vote was taken and the motion passed unanimously.)

Snark Tully: We have now come to the end of our morning session; according to the program we are to meet at 12:29 at the Round Table at the Fresno Hotel. The committees are advised that tables have been set aside for them so that they may start to work on their respective duties during the luncheon hour, and in that way be able to report at an earlier hour than otherwise. We will meet, then, at the Fresno Hotel. Brother LeMaster has an announcement to make before we adjourn.

Mr. LeMaster: This is to the ladies: Ladies, immediately upon the close of this session, you will proceed to the Hotel Fresno where automobiles are in waiting for you. You will be taken to Roeding Park for luncheon. After your luncheon you will be taken to Kearney Park and from Kearney Park you will return to the Hotel Fresno at about time for the parade. The same machines that took you to Roeding and Kearney Park will be used by you in the parade, so be sure and return in the same machines. One thing more, this is for the ladies and gentlemen as well; we want you all to have caps and to wear them in the parade. If you have not a cap, go to the Secretary's desk in the lobby of the Hotel Fresno and secure one. The parade will form in Merced Street at the north entrance of the Hotel Fresno promptly at 4:00 o'clock.

Snark Tully: It has been suggested that as it is now only fifteen minutes after eleven, that we utilize the next twenty or thirty minutes to discussion of reports in order that we may save as much of our time as possible.

Rev. Simpkin: May I report just one matter from the Resolution Committee?

"Resolved that this Concatenation expresses its approval of the suggested plan to establish a small tract of redwood, Sequoia or other suitable trees, as a 'Hoo-Hoo Home in the Forest' as a part of the program to preserve some of the virgin body of the redwood for the succeeding generations. We would ask for the appointment of three California brothers to consider this matter and report at the next Concatenation. That the name of the tract so purchased be known as the 'Bolling Arthur Johnson Hoo-Hoo Grove.' We would suggest that the entire Hoo-Hoo world may be ultimately canvassed for funds to create the Bolling Arthur Johnson Hoo-Hoo Grove."

I move that be referred.

Snark Tully: Do I hear any second to that motion?

Mr. Hiscox: I take great pleasure in seconding that motion. About seven or eight months ago one or two of the California members of Hoo-Hoo talked with me and I presume with many others about getting a grove in Humboldt County. The "Save the Redwoods League" secured the passing through the last session of the California Legislature of a bill appropriating three hundred thousand dollars to buy certain tracts of redwood along the highway between Ukiah and Eureka, but there are many tracts through there that the State cannot buy for lack of funds and they would appreciate very much the purchase of these tracts and the saving of them for future generations by such an organization as the Hoo-Hoo. I think that this suggestion, coming from the person that it be called the "Bolling Arthur Johnson Grove" is a splendid one; Bolling Arthur Johnson is practically the father of Hoo-Hoo and no one has been more vitally interested in this Order during the past years than Bolling Arthur Johnson. I would like to second that motion and trust we will get a committee to go right to it and raise the necessary money and get such a grove.

Mr. Woodhead: I would like to amend that motion by leaving out that part of it which refers to the name; the committee would know the memory we have for Bolling Arthur Johnson, but it would leave them free to give consideration to possibly the greater benefits which might come from some other name.

Rev. Simpkin: May I arise to a point of order that the resolution at this time is not subject to any amendment; it is here before the house for reference.

Snark Tully: If I understand you correctly, your resolution was simply to be referred to the Committee on Good of the Order, so Brother Woodhead is excusable for making that statement because the committee of three was mentioned which made it ambiguous. You have heard the resolution regarding a forty-acre tract of redwood; any objection to referring this to the committee on Good of the Order? (No response.)

Snark Tully: Hearing no objection, you will please refer the resolution to the Committee on Good of the Order. Any other resolutions that we have ready?

Mr. R. W. Neighbor: I would like to ask if there is any objection to the committee considering Douglas Fir, Oregon Pine and Cypress.

Snark Tully: Well, they possibly do not offer the possibilities of parks as redwood. Redwood, they tell me, never dies, so let us have a park that will never die.

(At this point there was a suggestion that the names of the various committees be read so that all may know whether they were on a committee or not, and this was done. The names

are all attached to the reports printed elsewhere.)

A resolution in regard to the order carrying its own Death Benefit risk was read by Brother R. A. Forsyth of Los Angeles, and no objection being made, the same was referred to the committee. This resolution is printed with the balance of the resolutions adopted at a later meeting.

Rev. Simpkin: Then we have the following: "Resolved that from this date any member of Hoo-Hoo reaching the age of sixty-five years shall be granted a card of Honorary Life Membership by the Secretary-Treasurer, this card entitling him to all rights and privileges in Hoo-Hoo except death benefits. Further, any Hoo-Hoo at the age of sixty-five or over who is out of standing, may become reinstated on paying ten dollars, and may then receive the same privileges of Honorary Membership for life as those who are in standing." There is attached thereto the following card: "Concatenated Order of Hoo-Hoo. This certifies that a Hoo-Hoo Brother whose signature appears below, is an Honorary Life Member by reason of his long and honorable Membership and is entitled to the rights and privileges of Hoo-Hoo, save the death benefit." Then below is a place for signature of Secretary-Treasurer and signature of member. I move that this be referred to the Committee on Good of the Order.

Snark Tully: You have heard the resolution; any objection to it being referred?

Mr. Hiscox: Is it permissible to discuss this before they come back? The trouble of waiting until they come back from the committee is that the committee will report back a dozen resolutions and they will be adopted as a whole. There is one thing in there that conflicts. This resolution says that any man can come back in the Order on payment of ten dollars and the Secretary-Treasurer recommended that the reinstatement shall be passed upon by a certain committee; it therefore conflicts with his recommendation.

Rev. Simpkin: May I say this, that all such actions as this will, anyhow, be dominated by the recommendation of the Secretary-Treasurer, which will mean that all reinstatements after this will have to come in by the clause that the Secretary-Treasurer recommended. If Brother Forsyth is willing, I am sure we will be glad to say "subject to the requirements," etc.

Mr. Forsyth: I shall be glad to have that the subject of action of the committee.

Secretary-Treasurer: The committee that has that resolution in hand possibly should know that we have a hundred and twenty-two of those members sixty-five years old that are paid up for 1922 and many have undoubtedly, remitted 1922 dues, so I should have some instructions as to what action

to take in connection with those who have already remitted.

Snark Tully: It might be a good idea to have that embodied in the suggestion of the Secretary-Treasurer, but it was distinctly understood that the resolution was subject to such changes as might be deemed advisable, so I guess that covers it.

Rev. Simpkin: There is here on the table a Code of Ethics which has been prepared. I think the instigator was our worthy Brother Lamb of Berkeley, and collaborating with him were our efficient and wide-awake brothers, Past Snark Hiseox, Past Snark Trower, the live-wire; the Snark of the local group, Brother LeMaster, and working together they have evolved this code of ethics.

Snark Tully: I would not read it now; we can read it in the committee report.

Rev. Simpkin: I am going to move, without reading, that it be referred to the Committee on Good of the Order.

Snark Tully: No objection to that; it is so ordered. Any other business, any other of the committees wish to report? If I understand it correctly some one made a motion regarding the Secretary's and Snark's report—that they be referred to a committee of five and that the committee of five would make some recommendation as to its reference. I will now appoint a Finance Committee of three, Brother Demartini, Brother Harris and Brother Earl White.

Mr. Conner: I would suggest before we adjourn that the committees again be instructed as to how quickly they should convene at the various tables.

The Snark: At 12:20.

Mr. Woodhead: According to the program there seems a slight conflict. This says "reports of committees at 12:29" today and then says later on, "the reports of committees will be received at the meeting at Grant's Park."

Mr. LeMaster: The reason for the two reports of committees is that some will not be able to report this afternoon and we are holding off the second report for those who do not get time to report this afternoon.

Snark Tully: We have many telegrams and letters to be read and I think it would be best to read them now and take up the Good of the Order at the Round-Table.

Mr. Forsyth: May I suggest that any member who has anything for the Good of the Order, come to the committee meeting and give those committeemen or the chairman the benefit of their suggestions.

Mr. Hendrickson: One matter that I would like to call attention to. It is a matter that interests California a little more than the eastern people, though possibly some action should come from the Supreme Secretary. At the 24th annual, we raised a sum of money and built a Hoo-Hoo House at the World's Fair in San Francisco. This Hoo-Hoo house was enjoyed by

all of the visiting members for some time and was subsequently sold and moved down toward San Jose somewhere in the foot hills. It has been brought to the attention of certain California members that this Hoo-Hoo house is now converted into a road-house of questionable reputation and is still called the Hoo-Hoo house. There should be some action taken at this annual to have a letter come from the Supreme Nine to the owners of the building asking them to change the name. It is a matter I mention at this time, for discussion so that some action may be taken.

Snark Tully: I had heard that this matter had been attended to by local members and that they had discontinued using the name of Hoo-Hoo home or house. Brother Trower, could you tell anything about that?

P. W. Trower: I am very glad Brother Hendrickson brought this up. Some months ago this matter was brought to the attention of some San Francisco members, as reports were circulated that this building was not conducted in the proper manner and the order of Hoo-Hoo was suffering thereby. On the suggestion of some members I wrote to the District attorney of Santa Clara County, in which the Hoo-Hoo house is located, and after a few days he replied and said he had been investigating the matter. He said he had not been able to find out any just cause for a legal complaint to be filed against the house and his letter was worded rather diplomatically. He did not seem to want to put much in writing, but he said, "I would suggest that for the benefit of your fraternity you should retain your name and not allow it to be used by any business institution of this sort" and that's as far as we got with the matter and it was intended at that time, I think, to bring it up at this annual.

Snark Tully: A motion would be in order that the Secretary-Treasurer take vigorous action in regard to this matter and immediately get in communication with the proper authorities at whatever place this house may be so that they will discontinue using the name of Hoo-Hoo, as they have no right whatsoever to do so.

Mr. Hendrickson: Worthy Snark, I will incorporate that into the motion and put it before the annual at this time.

Parson Simpkin: Seconded.

Mr. Hiseox: Worthy Snark, I would like to ask whether Brother Hendrickson has made any personal investigation as to the character of this house.

Parson Simpkin: Worthy Snark, I object, because we have already stated that we will not pry too closely into the private affairs of our members, but I do think since Brother Hiseox and Brother Trower are here that if Brother Hendrickson is willing to incorporate in his motion that following an investigation by Brother Hiseox

and Brother Trower, who are close to the scene of it, if the Secretary-Treasurer finds it necessary that he take such action as you suggested in your motion; let's be sure of our ground.

Mr. Neylon: As I understand it, the name of Hoo-Hoo is copyrighted, is it not? (Answered in the affirmative.) I should think that would cover it in the legal sense that they have no right to use a copyrighted name. The house was taken from the fair and moved down there as a community club house on a real estate project as I understand it, and I am now informed is used as a road-house—I don't suppose for immoral purposes or anything like that, but it has been advertised as a road-house, a place of congregation for dancing and eating and so forth.

Snark Tully: Hoo-Hoo is a registered trade-mark, and they have no right to use it and I am satisfied that while our Secretary-Treasurer is in California he can have the matter brought to the attention of the proper authorities and have them discontinue using the words without any difficulty. If we were to try to appoint a committee for the personal investigation I think it would be a committee of the whole. Brother Secretary will now read the telegrams.

The Secretary then read a large number of telegrams and letters from various members which are printed under a separate heading elsewhere in this issue.

Snark Tully: You have heard the reading of the letters and telegrams, any objection to having those filed? None. So ordered.

Snark Tully: Anything else before the convention; any report of committee? None appearing we will now adjourn until 12:20 and meet at the Round-Table.

### Round Table Session

Snark Tully: Brother C. D. Le Master is in charge of this meeting, and I take pleasure in introducing him. (Applause.)

Mr. Le Master: It is not the Chairman's duty to do much talking; however, I desire to say that this is the Round Table, where men meet men, where good whole-souled, red-blooded he-men have gathered together to contribute their best efforts and ideas for the advancement of the great lumber industry. At this Round Table there are men from all parts of the country; men who have spent their time and their money and traveled thousands of miles in an earnest effort to assist in the promotion of friendship and co-operation among persons engaged in the lumber industry. It is the purpose of this Round Table discussion to develop a broader understanding and a more ethical

conduct of our relations one to the other, and to the great industry which contributes so abundantly to our national life. There are great problems facing every branch of the industry, for which a solution will have to be found. The manufacturers have many causes for just criticism of the retailers' methods. It is to be regretted that unjust claims are made and discounts taken after the discount period has elapsed, and cancellations made on declining markets; but, on the other hand, the retailer has a just grievance—delayed shipments, inferior grades, cars loaded with little reference to the specifications of the order—all, or at least the greater portion of which, could be eliminated if all parties were absolutely fair and ethical in their business conduct, and it seems to me at this time, and before we open our discussions, that it would be most appropriate to have a few words upon the ethics which should govern our business relations. It has come to my attention that one of our most earnest and diligent workers has taken much time to prepare a "Code of Ethics" of nine fundamental and essential standards, which he believes, if followed, would make business much more pleasant and individuals much happier, increase efficiency and advance the industry to a higher plane. Probably no one member has done more for the well-being of the Concatenated Order of Hoo-Hoo than this brother, and I am sure we will all be glad and anxious to hear this latest contribution to Hoo-Hoo. I take great pleasure in introducing to you, Ex-Snark of the Universe, Brother Frank W. Trower, of San Francisco. (Applause and yell.)



Parade in Route: Gentleman in lead, W. F. Biederman, Secretary-Manager of the National Lumber Manufacturers Credit Corporation, St. Louis, Prominent Hoo-Hoo.



Parade in Route: Gentleman in white gown, David Woodhead, the popular Vicegerent of Los Angeles, a Real Hoo-Hoo Booster. Following the chariot carrying the Birthday Cake.

conduct of our relations one to the other, and to the great industry which contributes so abundantly to our national life. There are great problems facing every branch of the industry, for which a solution will have to be found. The manufacturers have many causes for just criticism of the retailers' methods. It is to be regretted that unjust claims are made and discounts taken after the discount period has elapsed, and cancellations made on declining markets; but, on the other hand, the retailer has a just grievance—delayed shipments, inferior grades, cars loaded with little reference to the specifications of the order—all, or at least the greater portion of which, could be eliminated if all parties were absolutely fair and ethical in their business conduct, and it seems to me at this time, and before we open our discussions, that it would be most appropriate to have a few words upon the ethics which should govern our business relations. It has come to my attention that one of our most earnest and diligent workers has taken much time to prepare a "Code of Ethics" of nine fundamental and essential standards, which he believes, if followed, would make business much more pleasant and individuals much happier, increase efficiency and advance the industry to a higher plane. Probably no one member has done more for the well-being of the Concatenated Order of Hoo-Hoo than this brother, and I am sure we will all be glad and anxious to hear this latest contribution to Hoo-Hoo. I take great pleasure in introducing to you, Ex-Snark of the Universe, Brother Frank W. Trower, of San Francisco. (Applause and yell.)

Mr. Trower: Mr. Toastmaster and brothers, I put on my coat so that Brother Hiseox can pull my coat-tails if I exceed the time-limit. I have limited myself to nine minutes and I hope to get through in five. It seems entirely fitting that at this particular time, just before these discussions begin, and the work of the committees starts, that we should define what Hoo-Hoo stands for, and so that I won't get off the track I have made a few notes,

which I trust you will pardon me for glancing at occasionally.

The question is often asked "What does Hoo-Hoo stand for?" and of course you all know—all members who have been in the Concatenations know—that in the ritual of Hoo-Hoo are some splendid ideas and principles which it should be an honor for everyone to uphold, and yet the world outside doesn't know about them, as it is in the secret work of the Order. And I want to pass right back to the Chairman the compliment he paid me in regard to the Code of Ethics; I want to give credit to whom credit is due and say that the first move was made by Brother Charles S. Lamb, of Berkeley, who is President of the Berkeley Rotary Club and a very enthusiastic worker along these lines. After talking it over with him I wrote to Brother LeMaster and several members, and Brother LeMaster promptly came back in the midst of his very heavy duties and submitted the first draft of the Code of Ethics and Brother Hiseox and Brother Cottrell of Fresno and Brother Isherwood and Brother Simpkin have all gone over this and made suggestions and the net results are on this card. And I want to say further that Bolling Arthur Johnson, the founder of Hoo-Hoo, has written us his hearty approval of the proposed code of ethics, and we now have this composite thought of various members of Hoo-Hoo.

It has been frequently remarked in the last year or two that there is some sort of lapse in the business standards of the United States and, in fact, the world, and part of the blame can be attached to our Government because it also was guilty of this practice of "Cancellitis." That is only one of the things we have noticed as a by-product of the war, and it seems that many of our old business standards have gone into reverse and the things we once stood for between man and man have been disregarded. It seems now an opportune time for Hoo-Hoo to show its useful purpose and what we, as individuals, want to accomplish in re-establishing higher standards of busi-

ness conduct. I realize there are some men in the lumber business that the code of ethics would not appeal to, which reminds me of the story of the boy who was asked in school to define an elephant and he thought awhile and scratched his head and said, "I can't exactly define an elephant, but I can tell one when I see it." Let me say here that we lumbermen know that there is no body of men in the industries of the United States which measures up higher in personal worth and business standards than does the lumber industry. Now, the practical man may ask, "Well, what's all this ethics stuff good for, anyway? How does it help in selling 2x4 by the wagon load or carload?" We had a fine address last night and splendid oratory along ethical lines and that's about all we need for this session, but it seems opportune at this time to build this annual meeting on a sound platform. May I say to the cynical brothers that some of the best and most vital things in life are not the things you can feel in your hand or sell over the counter; such things as friendship, honor and patriotism, the strongest forces in your life, and yet we can't see them and can't touch them. All of us are guided by some sort of a code, whether we know it or not; some of us may have learned a code at our mother's knee or through the lodge or fraternity or church and we live up to it as best we can, and sometimes we are sorry we can't stay up on the hill a little longer and not come down to the lower levels. It's a long road that's been traveled since the first bartering was done and progress has always been a slow growth. So, those things we stand for, according to this code, are the things that have been growing up in these centuries past, and today we do not want to live in a community which does not have a body of people who believe in these things. And if so why not say so and express ourselves to the world. You notice here it says "Hoo-Hoo Code of Ethics—Our Aims." We put the words "Our Aims" there because we don't want to have it thought that we were adopting this code of ethics in

any spirit of cant or hypocrisy or that we professed to have reached this goal.

I think it was Emerson who said, "Hitch your wagon to a star" and some cynic said, "Yes, that's all right but you might hit a telegraph pole." Well, now I will venture to say that the man who is up a telegraph pole has a little wider vision than those on the ground, so let's do not hesitate if we do not at once reach the place we strive for.

"Heaven is not reached at a single bound;  
But we build the ladder by which we rise  
From the lowly earth to the vaulted skies,  
And we mount to its summit round by round."

A German butcher was complaining to his little daughter's music teacher about the selections given her to practice. He said, "I don't like your composers. Why don't you give her some pieces by this fellow Chopin. That's the music for a butcher." And so, as a lumberman, I like these poems that tell of building. That matchless selection from Oliver Wendell Holmes, "The Chambered Nautilus," is very appropriate to our present discussion:

Build thee more stately mansions, O my Soul,  
As the swift season's roll;  
Leave thy low-vaulted past;  
Let each new temple, nobler than the last,  
Shut thee from heaven with a dome more vast,  
Until thou at length art free,  
Leaving thine out-grown shell by life's unresting sea.

I want to call your attention to a few of these aims in the code. I will not read it all, but take the first one, for instance: "To fill with credit the sphere in which we are placed without interfering with the rights of others." And another one I want to call your attention to is the third; if we do not have another thing in the code, if you adopt this I think that will be worth the whole Fresno Annual. "To establish the spoken word on the basis of the written bond." In these days, when so much has to be transacted over the telephone or by word of mouth, you can't put everything in writing and so much depends upon the honor and integrity of the man you are speaking to. Listen to this: "Third: to establish the spoken word on the basis of the written bond." Now that's something worth while, isn't it? And one other: "To consider our vocation worthy and to be worthy of our vocation." The lumberman has a real legitimate place of great service in the community and it seems to me he is entitled to stand for his rights, and in recent years I do not think the lumberman has had, from the general public, quite a square deal. Possibly this may

be due to the fact that he does not advertise much in the papers and it is hard to get his side of the story before the people. From Plymouth Rock to the Golden Gate the lumberman has been always the true builder and the Apostle of Progress.

They tell a story about President Roosevelt: That a friend of his at one time was in his study in the White House and saw a little cartoon up on the wall. It pictured an old Yankee farmer, with shrewd face and kindly eyes, corn-tassels on his chin and smoking his pipe at the evening fireside, with the black cat on the hearthstone. He had his glasses on and was reading a newspaper, whose big heading read, "President's Message." Roosevelt said, "I always try to remember that that is the old fellow I am working for." So if we adopt, as I hope we will, this code of ethics and frame it on the wall in our business offices, let's figure this is our standard and boys, let's come up to the colors! I thank you. (Applause.)

Mr. Trower: May I say that the Committee on Good of the Order read this code and unanimously approved it and recommends its adoption.

The Chairman: You have heard the talk upon the code and also the suggestion of one of the members of the Committee on Good of the Order. I trust it will be accepted. There is no doubt in the world that there are benefits in ethical standards, whether written or not, and why not write it down so the world knows what we are following. I believe if we live up to them as nearly as possible, our industry will advance much faster than it is at the present, and I hope the Code of Ethics will also come back from the Resolution Committee and be accepted. The purpose of this Round Table is to give everybody an opportunity to express his idea and tell how we can all get together and work in common unity for the common good and for the advancement of the lumber industry. There is a great deal of friction and we all feel it and we want to eliminate it to the greatest extent possible. We will start in today, not with the logger, as we do not believe we have a representative of the logging industry with us, so we will have to start with the manufacturer of lumber. We would like to have an expression from a man who has charge and is in touch with the manufacturing end, and I am going to call upon Brother C. Stowell Smith, the Secretary of the California White and Sugar Pine Association. I take great pleasure in introducing Mr. Stowell Smith.

Mr. Smith: Brother Chairman I did not expect to be called on, but there is one thought that is registered in my head since this question of ethics came up; that is, that most of the organized branches of the industry have discarded this question of ethics. It seems to me that they are entirely on the wrong track. If Hoo-Hoo stands for anything in the lumber game, it should stand for ethics and for my part I believe that Hoo-Hoo steps squarely

up to the plate and offers its services to all branches of the lumber industry in straightening out these problems, that are purely ethical in the relation of man to man, in the different branches to each other, and that it should be heartily accepted by the different branches of the industry. They have no medium now through which they can settle such problems. The wholesalers do it by themselves, and the manufacturers do it by themselves. The manufacturers will not accept the wholesalers' code of ethics, because they are prepared by wholesalers; the wholesalers will not accept the manufacturers' code because they are prepared by manufacturers, and so on. But here is the one organization, the fraternal organization with every branch represented, which certainly should be in position to intelligently and amicably settle this matter by putting these standards in a code of ethics that will be followed by all. I would like to leave that thought with Hoo-Hoo for consideration. (Applause.)

The Chairman: That is, indeed, a very splendid expression coming from the manufacturers, but let us go a little farther, so I am going to call a manufacturer from the Southern Pine Industry—Mr. Mark Elledge.

Mr. Elledge: Members of Hoo-Hoo, I have been so busy—I am not like the brother here who did not know he was going to be called on; I knew I was going to be called on, because I have been told that ever since I've been here, and you are aware of the fact that I have been called on frequently, and I've been so busy with things that were vitally important to the good of the Order that I have not had time to prepare a speech, and did not prepare any before I came here. I am not an orator, but I will say this: The order of Hoo-Hoo furnishes the only channel by which the lumber industry can bring about the results that are needed throughout the United States today, and that is the educational feature. I do not know how you lumbermen are in the West, but I do know that the lumber manufacturers of the South do not know today what their lumber is worth. They have no idea. They take no care of it. They go ahead and manufacture it without knowing what it is worth; they do not educate themselves on that line the way they do in the line of manufacturing; and the order of Hoo-Hoo furnishes the only channel by which this educational work can be done.

You know yourselves that the associations throughout the United States have tried various forms of educational work; they have spent considerable money trying to educate the lumbermen, and trying to educate the consuming public, and they are just now coming to realize that through this channel they will be able to bring together the lumber industry and complete this educational work, and I dare say that here in this annual we will put our Hoo-Hoo purposes to work effectively; we will be able to open the

doors to all the associations and invite them, and they will be glad to walk in, and they will be glad to furnish us all the educational facts they have, in all our industries, through our local Hoo-Hoo clubs. I believe, gentlemen, that is the salvation of the Order of Hoo-Hoo, and the salvation of the lumber industry, because there is not an industry in the world today which has, itself, tried as little to educate the consuming public about what it is selling. It is absolutely a deplorable condition, and I have always preached that the Order of Hoo-Hoo was the channel by which this could some day be effected, and the results be obtained through this Order. I assure you that we are preparing here something for the good of the Order that will bring better organization of the Hoo-Hoo purposes and I hope every member present will go back home and ponder over the benefits of local Hoo-Hoo clubs.

A while ago I was in Detroit, Michigan, and the lumbermen of Detroit had a great, big, retail club there, but somehow or other that retail club itself could not get hold of its members, and in a way educate them to give the consuming public the proper educational work, and before they knew what they were doing, they were just cutting one another's throats, going ahead and selling lumber at \$2.00 profit and it is because they have no Hoo-Hoo clubs there. When I went to the city of Atlanta, Georgia, there were only two members of the Hoo-Hoo there, and Brother Lake, who is present now, will bear me out that I couldn't find anybody there to take hold of the work, and I went to Brother Lake, laid the proposition before him and he assured me that he would start something. He told me they had a lumbermen's club in Atlanta, but somehow or other they could not get together to work, along educational lines. So he went ahead, and today you have heard of the results at Atlanta, Georgia; and today they meet and enjoy their lunches and work in perfect harmony, showing friendship and confidence in each other. Men, this industry must be made to realize that confidence, man-to-man, is what is going to be worth while in the lumber industry throughout the world, especially

throughout the United States. And you promote confidence by promoting friendship, and you promote friendship by getting men to come together; I do not care what system you use to get them together; but when they meet one time, they go away better friends. If I had time to do it, I would give you illustrations where men in certain cities have not spoken to each other for months, both of them running retail yards, in a small city, and when they organized Hoo-Hoo clubs, they got in there and met one another, and when they met on common ground, they found there was no enmity between them, and today they put their arms around each other, and you show me a city where there is one organization of that kind working, and I will show you a city that is building and is building homes. It is so in the South. I can go to one city ninety miles from another and when we visited this city there were forty-six homes going up. There is a thoroughly organized lumbermen's association in a city ninety miles from there, as large as this city, where they do not do that way, because they were not trying to educate the public to take the lumber. I am glad to be here; I am glad to be able to be in Fresno and work on these committees, and on these vital and important things that I think are so important to the Order at the present time. We should now build for the future. We should make this Order worthwhile; lay the foundation now for the next fifty years; and make this Order something that the founder himself should be proud of, and I think he will be proud when he comes to realize what we are trying to do for the Order of Hoo-Hoo, and those things we are striving for, which are bound to bring about health, happiness and long life. (Applause.)

The Chairman: Brother Elledge gave us a good talk about solving our problems, or, at least, assisting the communities in which we live to solve the problems. We have heard from California and we have heard from the South, and we now want to hear from that great remaining body of virgin timber, known as the Douglas fir of the Pacific Northwest, and those of you who do not know of the Northwest have no conception of the vast

area of land covered by the most wonderful forest you can imagine. We will hear from our dear Brother Mr. Frank Paramino, Secretary of the Douglas Fir Club, of San Francisco.

Mr. Paramino: Mr. Chairman, and brothers. I am afraid it will take somebody that can handle this response a little better than I can to really tell you what we have been doing through the Douglas Fir Club in San Francisco. We have been organized for a great many years, and when we started out, we did not have a great deal of success. Of late years our meetings, which are held every Tuesday, luncheon meetings, are very heartily attended, and in my opinion the members of the organization are highly anxious to make the club of real value. What, at one time, we were not able to get in the way of confidence, we seem to get now, and while a great deal of improvement can be brought about in our organization, we at least furnish a great deal of information to our members, and I feel in the next few years the Douglas Fir Club, if it continues in the way it has been, will do a great deal for the wholesale interests of Douglas Fir. Many of the men here belong to the Douglas Fir Club, and know all about it, but we are doing splendid work, and we are overcoming our difficulties gradually, and it is a work that is bound to expand. I thank you.

The Chairman: I am sure the Douglas Fir Club will grow. It cannot help but grow. We have heard now from Pine and Longleaf and Douglas. Our Redwood man we expected here today has not shown up yet, and we will probably find a Redwood man in a few minutes. There is one other great industry very closely connected with lumber, and is lumber, not the foundation or the sills or the studding, but it is the roof. We have with us today Mr. R. S. Whiting, Secretary of the Shingle Branch of the West Coast Lumbermen's Association, of Seattle, Washington. I take pleasure in introducing Mr. Whiting.

Mr. Whiting: Mr. Chairman, and Brother Hoo-Hoo: This is indeed an unexpected pleasure; I am not going to talk long, but while I've been sitting here there have been quite a number of things turning themselves over in my mind about this association work. It seems



Parade of Trucks from Different Lumber Yards.



Parade of Trucks from Different Lumber Yards.



to me like everything else, we get as much out of the thing as we put into it; and I heard that when I was quite young. I remember hearing that at an address at school by an old Frenchman, who said, "You are going to get as much out of this study as you put into it," and he meant to get down and do some studying. It seems to me that a great number of people when they join Hoo-Hoo, as when they join other associations, go in and are initiated and they pay their dues and go to the meetings and sit down and listen, and after leaving they go home and forget about it. It seems to me if we would take off our coats the minute we signed our application and get up and hustle for Hoo-Hoo we should accomplish something in the end. That can be done, and we cannot do anything until we get an organization. When we get our membership of proper men of the proper determination, then we will get results. We have something to sell besides lumber. We have the principles and the ethics of the organization that we stand for, and that is more than a good bill of lumber to sell, any day. I have traveled about the country a great deal and it has always disgusted me to have the fellows come up to me and say: "Oh, is Hoo-Hoo still alive?" and I say, "Yes, my friend, and it is going to live forever." I always carry an application blank or two in my grip, and I spring it on the fellow right there. I have been selling all my life, and I must say it is the happiest thing in the world I can do, to sell a membership in the lumberman's Order. In the last three weeks I have been in Kansas City, Omaha, Wichita, and down through Texas, and I have used every chance to talk Hoo-Hoo. And it is up to us in this Order of lumbermen to sell the idea of Hoo-Hoo to the lumber industry, and in this code of ethics, which we are going to establish, we are going to do the right thing here now.

The Chairman: We have heard from the manufacturer, let us now hear from the wholesaler. I think the first man we will call upon of the wholesalers is the Snark of the Universe, L. M. Tully, of St. Louis, Missouri.

Mr. Tully: If I could tell you how to solve the questions of the relationships between the different branches of the industry, I would have capitalized an idea that would be of great value to all of us. As I see it, it simmers down to just ordinary every-day, common honesty, and as we look back upon the past of the lumber industry, when the mill man loaded as much under-grade as he thought the dealer would stand for and the dealer tried to make as big a claim as he thought the manufacturer would allow him, and the wholesaler bought No. 2 and sold No. 1, and then look at the condition existing today; we realize how we have progressed. Judging the future by the past, our prospects are wonderful. The limit has not yet been reached, but the time is not far distant and we are

progressing every day. These organizations are like all other good things. The bath-tub has done almost as much for humanity as Christianity; when we feel cleaner, we feel better towards our fellows and by communing through an agency like Hoo-Hoo we get acquainted with each other and we are ashamed to "do" each other, or to make claims that are unjust. As we get to know each other better confidence is naturally established. And if we adopt in our lives and in our business the third paragraph of our code of ethics, "to establish the spoken word on the basis of the written bond," I believe that this will greatly solve our problem.

The Chairman: Brother Tully has surely hit the keynote of all standard relations in society—it is honesty; honesty in our dealings with our fellow-men, and if we will follow it we will get along all right. We have with us today Mr. Teddy Lereh, our short friend, the Redwood manufacturer from San Francisco, who will give us a short talk.

Mr. Lereh: I am short, all right, and my speech will be short, if you call it a speech. We all get up here and talk about the Golden Rule, four or five ways of expressing it, and when you boil it down, that's about all we have said. If Hoo-Hoo teaches us to know a fellow-man, and know his troubles, it will iron out all of these little difficulties that we have with the men with whom we have only a corresponding acquaintance, and that is the greatest good that can come out of Hoo-Hoo—the learning to know a fellow-man so that we can deal with him as a friend and not as a competitor, or one of whom we are trying to get the better. I thank you.

The Chairman: We have heard from the manufacturer and wholesaler; let's get down and let the retailer give the wholesaler and manufacturer a little panning. We have a gentleman here from way down Atlanta way—Mr. Lake. Mr. Lake has stepped out for a minute, and we will call him later, and while he is out, and we are waiting for him, I would like to hear from Mr. Myll, of Detroit, Michigan.

Mr. Myll: Well, I am not in the business now. I have retired, and retired about seven years ago, I used to be in the planing-mill business, and my principal occupation was kiln-drying lumber. I rent my mill and drying-kiln to the Daly Manufacturing Company in Detroit. The business, as I understand it, is very slack in Detroit just now, the only one doing business is Henry Ford—making Lizzies. That is about all I have to say. Thank you.

The Chairman: We are holding a couple of good ones back, but they are out now and we will have to call them when they come in. We have a man from up in the Sacramento Valley, who runs the valley, and he is the man who can run it. He is our worthy Senior Hoo-Hoo, Fred Conner, of Sacramento.

Mr. Conner: Mr. Toastmaster and

members, you have done a wonderful thing when you have started to put over this code here, and it reminds me of one I put over on the Rotary Club. It was adopted and we established a banner and hung it upon the wall during my term of office and that read, simply, "Know the other fellow." And I think when we know the other fellow we will play square, and that is the ethics of this whole business—the lumber business—to know the other fellow and play for him as you like to have him play for you. That is my prayer. I thank you.

The Chairman: Although not assuming any authority as presiding officer of the convention, brother Tully, I would like you to refer that note to the resolution committee, "Know the other fellow." While we are waiting to hear the message from the brothers who are working on the committees, we might hear a word from the men of other industries who are closely connected with the lumber industry. The men I refer to are those who have put their shoulders to the wheel and pushed as hard as they could for the advancement of the industry, and nobody has better exemplified this spirit than our good friend and ex-supreme officer, Brother R. W. Neighbor, of Portland, Oregon.

Mr. Neighbor: Boys, you all know me and know I am not a speechmaker. I just said to my friend Elledge from the South here that I remember what old Bob Inman said just before his death. He was a very successful lumberman in the Northwest, a Past Snark of the Universe, who made the statement to a friend of his who was a very old man and was just going into the Hoo-Hoo. "Why, a man at your age of life, and you are going into a fraternal organization?" "Well," he said, "in my pursuit of wealth, I have overlooked the best thing of all. That is fellowship with my fellowman," and he said, "I want to get into that organization, so that, even at my late time in life, I can enjoy some of that fellowship which I have missed." I do not know whether or not it is proper for me to say anything in advance, but I would like to say something in regard to the resolution we are working on, in regard to membership, which has been referred to us and which has been referred to by some other speakers, and that is, in regard to eligibility for membership. I said to one of my good friends, "What about the members of the allied trades in the Order?" "Well," he says, "as long as they pay their dues they remain in." I says, "Well, under the new rule, they are out." I believe my number is 7816, and I joined in Memphis, Tennessee, long ago, and Mr. Wm. Barns was one of the officers who helped to put me in—my friend who is dead now. I would regret to lose my membership in this organization, though it has never meant a thing to me, in a business way. I do not think a dollar in the world, not a dollar's worth of business, has

ever come to me through membership in the Hoo-Hoo organization. I know in the early days, when I sought for some of the ideals which are now expressed partially, at least, in this code of ethics, it brought me some enemies, and may have brought me a loss of some business, but I am sure it has never brought me any business. But I want to be one of you as long as I live, and if you change the eligibility clause so no one can be a member of this Order unless he is strictly a lumber man, I know I would not want to remain in the Order, when there is that feeling in regard to me. I look at all of you. There is Frank Trower and Hiscox and Charlie Brae, Mr. Wilson, and all the rest of you, and all I have is: just my good friendship and love for all of you. My work takes me out into the timber country a good deal, and when I see an especially fine, young, tall, clear tree, I stop to admire it. To me wood means something more than the material; it means the other—the finer things—that go to make up the house. My home, I know, is full of the most beautiful pillars and beam ceilings and one of the finest displays, I think, of interior work finishing that there is in any home that I have ever seen. There isn't that same feeling to me in regard to the steel industry, the cement industry and other industries that there is in the wood, and it is not just the commercial aspect, either, because you have no idea the volume of other business that goes behind the saws.

Just yesterday I was in a hardware store here in town. A man told me, "Our business is pretty slack on tools at the present time." I said, "What is the cause of that? Have you more houses here than you need?" He said, "My Lord, no!" They rent apartments here for thirty-five or forty dollars and a landlord asks the tenant forty-five and he gives up the apartment and the man advertises it the next day for fifty, and in an hour he had it rented again. He said, "They are in and out just that way." I asked him, "Why don't you build?" and he said, "Oh, the lumber men have the prices on lumber so high and they all profiteered during the war," and right there I stopped and told that man something of the decline in the prices of lumber and showed him how lumber was almost as low as it was several years ago. We have that class of men to deal with, and we have the same trouble in our dealings between the mills, the retail and the wholesale men, and so it makes us a number of difficulties with all men in the business. I sincerely trust that in our change of eligibility clause for membership, if there is a change, that you make the clause so that all of those men, young and old, of the different branches, who desire to join, may join, and thus we can all get together and do better work. This, as I understand it, is not a commercial Order, it is not like the West Coast Fir Manufacturers, or Pine

#### A FINE TRIBUTE TO THE NEW SNARK OF THE UNIVERSE AND HOO-HOO.

THE Order of Hoo-Hoo may well congratulate itself on having been able to successfully draft Major Everett G. Griggs, president of the St. Paul & Tacoma Lumber Co., Tacoma, Wash., to become its official head. He occupied with credit the presidency of the National Lumber Manufacturers' Association, as well as that of the West Coast Lumbermen's Association, and numerous other positions of public trust and responsibility. He believes the men at the head of big organizations in every industry, owe it as a duty to give part of their time to upbuilding the industry with which they are associated.

Hoo-Hoo represents the social side of the lumber business. It is dedicated to the cause of getting men better acquainted, breaking bread, and tempering the hard, rough edges of business rivalry with the kindly touch of good fellowship. It aims at nothing more. As an adjunct to association work it has already won its place. It has been responsible for the formation of several virile and powerful lumber associations, whose inception might have been long delayed except for the social work of Hoo-Hoo.

Hoo-Hoo in its thirty years of existence has weathered many gales. It has sailed tempestuous seas. But it has always come out of its tribulations better, cleaner and nobler. One of the purposes of Hoo-Hoo is the formation of Hoo-Hoo Clubs, which will seek to become a rallying force in bringing every branch of the industry into close and more harmonious relationship with each other. It has a wonderful field for work along this line.

At the Fresno Annual some very constructive work for the permanent upbuilding of the Order was accomplished with the view of making it more truly a representative lumbermen's organization. Nothing better can exemplify the purposes and ideals of Hoo-Hoo than the Code of Ethics which it adopted.

Every old member of Hoo-Hoo who has allowed his membership to lapse should at once take steps to be reinstated. The old members should bestir themselves to get new members, and the lumber industry of North America as a whole should give its loyal support to Major Griggs in his unselfish efforts to make Hoo-Hoo a real power for good in a mighty industry.—From "The Timberman," Portland, Oregon.

Manufacturers, it is not here for commercial purposes, but it is here for fellowship, and I hope you will still let us have fellowship with you. I thank you.

The Chairman: Brother Neighbor, I only want to express one thought, and I know it is the thought of all of us, that we would surely feel it is wrong to so regulate our organization as to eliminate such men as you, and Brother Tully just whispered in my ear that it was not the thought or idea to eliminate the "saw" people. We want you with us. It seems that we are held up on account of committee meetings, and in the meantime we will just have a few words as we touch shoulders with each other, and I am going to call on you

just as I see you sitting around. We want a word from each on how we can better our industry, and to start off I am going to call on a sash and door man, Mr. Bob Grant, from Oakland, California, of the California Door Company. Just give us a few words so we can run this off fast.

Mr. Grant: I think with the affiliation of all of our branches with the lumber men, and with our organization of Hoo-Hoo that we cannot help being benefited and bettering our condition in the lumber business in general, especially guided by the men who are at the helm at the present time. I think that this meeting is one that will have a tendency to do a great deal for Hoo-Hooism in California, and I know it will throughout the country and cannot help but do good, having the foundation that is being laid at the present time.

The Chairman: The time is getting short and I see some of our committees coming back, and we want to have a word right now from Brother R. A. Hiscox, of San Francisco. Brother Hiscox has a message to deliver to us that I think we are very vitally interested in.

Mr. Woodhead (Interrupting): The Committee on Resolutions has undertaken to rewrite this code of ethics, and before the body passes upon this code, we would like to present some slight changes that they had in view, more in the form of it than in the meat of it, and I just mentioned that, so you would not bring that up at the present time.

The Chairman: All right, Brother Woodhead.

Mr. Hiscox: I am going to talk about something that is interesting, possibly only to the gentlemen here from the State of California, and I will have to apologize to our visitors from outside the state. But this seems to be a fit time to bring up this subject. For the last two or three years we have talked about a State Association of Lumbermen. We have Douglas Fir Clubs, we have the Redwood Club, we have the Sugar and White Pine organizations, but have no State Association of Lumbermen. It has been stated that California consumes more lumber than any state in the union; I am not vouching for that, but it seems reasonable because approximately every home in California is built of wood, so, at any rate, we know we have a large consumption of lumber. Every state in the Union, I think, has some sort of an organization; in California we have been without any local organization. A comparatively small number has belonged to the Western Retailers' Association. We have practically eight hundred or nine hundred retail lumber yards in the State of California. From time to time there are certain matters that come up between the manufacturer and retailer; the retailer feels he had a pretty raw deal; some of the rules in regard to grading lumber, and so forth have not been just, but he has

had no organization with which to take this up, and while there has been no disposition upon the part of the manufacturer to put unjust conditions upon the retailer, there has been no point of contact between the retailer and wholesaler and manufacturer in California. This has been talked of for two or three years, but there did not seem to be any one person who wanted to undertake the preliminary work necessary for forming a state organization. About three months ago I talked this matter over with Grant Richards of the E. K. Wood Lumber Company, who feels we ought to have some organization also. We talked of it, not only on account of the men throughout Southern California, where he spent so many years of his business life, but in general, and he thought something ought to be done and hoped to be here today, but he had to go South. Just a few months ago we had a matter come up that possibly never would have occurred had we had some such state organization. I refer to the legislation that passed at the last session of the California Legislature, which would not permit the use of wooden shingles in any incorporated town or city. We should have had some representative body at Sacramento to take that up. Of course that should be done, but who is this somebody to do it? You've got to have some sort of organization to take up those matters. Our conditions in California are different than the conditions in the Middle West. We must come to realize that we have no organization to take up the matters of that kind. The State organization has not been worked out, it is simply a proposition of forming some sort of organization. I had in mind, personally, that it should be an association of the retailers; other people have a good idea, other lumber men feel that it should be a California Lumbermen's Association, an association of retailers, wholesalers and manufacturers. While we think that our problems are different, I do not know that they are; the manufacturer has to market his lumber; he has to look to the retailer to do that work, so each industry is essential and necessary to the entire lumber industry.

Now this thing will have to be worked out, at future meetings, and at the suggestion of Grant Richards, and after consideration, we sent out a number of letters, possibly ten or twelve, to the Presidents of the different retail organizations of the valley, and to a number of the retail men in Southern California and in every instance we received responses that they were in favor of a state organization. There doesn't seem to be any difference of opinion about it—of the necessity of it. We have a National Retailers Organization, with which the California Retailers should affiliate, but the National Retailers—by the way, the National Retailers' Association intended to send a man to California to organize the National Retailers, but after giving it further consideration, they decided it

would not be a good move because we are so far away from the headquarters in the East, and our problems are somewhat different than they have, and we need a good, stout state organization to take care of our own affairs. If the California men organize, if they wish to they can then affiliate with the National Retailers' Association. Another matter which came up during the last year is the advertising that was touched on today; that one reason for public ignorance of our industry, maybe, was the fact we did not advertise. Now, the individual manufacturer, or the individual retail lumber man, cannot afford to do very much advertising; they may do a little local advertising, but they cannot afford to get out on a straight advertising campaign. A state organization could go out for a straight advertising campaign, if they so elected and felt it to be good business. For instance, this matter that Parson Simpkin has talked on at our former meetings, of lumber being the first thing we required in life and the last thing we required in life—from the cradle to the grave, lumber is essential—that could be advertised as a lumber proposition, not individually, but as a part of the lumber business. The fact that lumber is not the principal expense in dollars and cents in the erecting of buildings could well be advertised as a state proposition; the individual lumber men cannot afford to do that, but as a state organization, we could if we wished to. I have had some little correspondence with Mr. Isherwood, and he very kindly sent me some literature from the East, which has been turned over to Mr. Richards, and by him to Mr. Vere W. Hunter, who has drawn up a plan of organization.

Now, I think that about covers the thing; the idea is that if we feel there is necessity for this, and I think we all do, the thing to do is to get together and we can thresh out the matter of organization and organize, and the more I give consideration to it, the more I am in hope that we can work out an organization in California for the benefit of the wholesaler, the manufacturer and the retailer. I think there is a community of interest in this thing. I know there is a desire on the part of the manufacturer, the wholesaler and retailer to do the right thing, and it is just a question of how that will be accomplished. With a state organization covering as large an area as California we propose to have at least two meetings a year, and this would give us all another splendid opportunity to get away from home for a few days, and that is worth considerable, too. I would like to have everybody, who are interested and feel that they wish to endorse this thing, sign these cards and leave them on the table. If you feel you cannot attend, why, leave it there, if you endorse it, any way. We will take these cards and then a little later the information will be sent out to all who have signed about the meeting, and also to other interested parties, and

we can thresh out these matters. The meeting will be held on October 7, and we will arrange for a meeting place in San Francisco and finish the details. I thank you.

Mr. Browning: Mr. Chairman, may I say one word in that connection? Inasmuch as Southern California is so far distant, it seems to me, after you have a San Francisco meeting you could have another meeting there following that and get great co-operation because a great many men who cannot come up to San Francisco to such a meeting would be glad to attend, if one were held in Los Angeles.

The Chairman: Your suggestion is a good one, Mr. Browning. As there is a good deal of business to transact we will now close the Round Table and proceed with the business meeting right here. Snark Tully, I turn the meeting over to you.

### Second Hoo-Hoo Session

Snark Tully: I want to say that this morning we overlooked naming the Nominating Committee. We will appoint on that committee, W. F. Biederman, Chairman; Rodman Hendrickson, R. A. Forsyth, J. E. Nalty, and F. D. Prescott. This completes the committees. Has the Committee on Resolutions anything to offer?

(It is reported that the Chairman is out.)  
Mr. Tully: Has the Committee on Good of the Order anything to report?

Chairman R. S. Whiting: We have a partial report and a few matters not ready to act on as yet; our Secretary, Parson Simpkin, will go ahead and read that part of the report now, if we wish.

Snark Tully: Has the committee on the next annual anything to report? (No response.)

Parson Simpkin: Your committee on Good of the Order has a report ready.

Snark Tully: We would like to receive what you have ready.

Parson Simpkin: Your committee recommends the following: (Here Brother Simpkin read the resolution in regard to establishing a Redwood Park to be known as the "Hoo-Hoo Home in the Forest" (printed elsewhere in this issue).)

The Snark: You have heard the reading of the report by the Secretary of the committee on Good of the Order; what is your wish in regard to the matter?

Mr. Hiseox: I move it be accepted.

Mr. Browning: I second the motion.

Snark Tully: A motion was made and seconded that the report of the Good of the Order Committee that a forty-acre tract be purchased and dedicated to Hoo-Hoo be accepted and placed on file. Do I hear any objection? (No response.)

The Snark: All in favor of the motion will please say "aye."

(The motion was unanimously carried.)

Parson Simpkin: Your committee further recommends that the Secretary-Treasurer receive ads.

(Here Brother Simpkin read the resolution relative to accepting hotel advertising.)

Snark Tully: You have heard the report of the Committee on Good of the Order, relative to accepting advertisements from hotels and putting up signs designating hotels as headquarters of Hoo-Hoo. What is your wish in regard to the matter?

Mr. Forsyth: I move that we adopt it.

Mr. Hendrickson: I second the motion.

Snark Tully: You have heard the motion, duly made and seconded, that the report be accepted and the resolution be adopted. All in favor will please say I.

Mr. Hiseox: I want to be heard in that connection, and to say that the idea of having Hoo-Hoo hotels, I think, was brought up at the last annual, and the idea of having a place in each city designated as the Hoo-Hoo hotel was so that members of the Order who were traveling might become acquainted with other Hoo-Hoo and would naturally stay at these hotels. Now, if it is going to be a question of advertising, you must be careful and not lose sight of the fact that we prefer to stop at some hotels where it may be that an owner will not care to stand the assessment. Does this mean that if any hotel will not stand the assessment that that hotel's name is going to be cut out of this list, and some other hotel selected? In other words, are we going to select our hotels along the lines of advertising. Those who will pay the price, we want to set upon this advertisement, which, of course, will be a very reasonable charge, or shall we select the ones that will be best for the good of the Order, whether they advertise or not? Because some hotel—take, for instance, the Hotel Fresno, which is the Hoo-Hoo hotel here—they might not care to advertise in the Hoo-Hoo Bulletin, but we might prefer to stay here rather than at some other hotel in Fresno.

Parson Simpkin: Might I not say that we have that in our minds in the committee, and the Secretary-Treasurer informed us that it is not our purpose to omit any who did not advertise, because we are satisfied that for the purposes of these hotels, paying for the advertising will furnish all that is necessary towards the cost of the Bulletin.

Mr. Elledge: Worthy Snark and Brother Hoo-Hoo, the selection of a Hoo-Hoo hotel is left entirely with the local Hoo-Hoo Nine in that district and the local Hoo-Hoo Nine or the local members in that city, and the idea of putting this into effect is this: That it often occurs, as it may some day occur to you if you want to visit me in my home town in Corinth, Mississippi. When passing through and

should you want to visit there and take a drive out to the beautiful National Military Park, the famous battleground, Shiloh, and you know no one there and know not how to find me, possibly, if you look in the Bulletin and find the Wolters Hotel is the Hoo-Hoo Hotel, why, you know that I selected it, with my local nine there, as the place to stop and you can depend on what that hotel man said to you, and that he will treat you nice. It is left entirely with the local Hoo-Hoo, and if the local Hoo-Hoo here selected Hotel Fresno, I would come here, knowing that I would get fair treatment and a square deal, and if I go to San Francisco and know no one and the Bulletin said so and so was the Hotel Brother Hiseox selected, I would go there, knowing that I would be treated right.

Mr. Hiseox: I protest against the remarks of Brother Elledge. I do not think it is in order; that is, in the line of an advertising talk, and I think he should pay \$10.00 to the Bulletin for advertising Corinth.

Mr. Elledge: I want to say right along that line, that the bankers of our beautiful little city and all the citizens—wherever you meet one in the future—if you ask them they will tell you that Mark Elledge put Corinth on the map of the United States.

(Here, after some little discussion the resolution was put before the meeting, and unanimously carried.)

Parson Simpkin: Brother Elledge of this committee submitted the following, which the committee recommends:

(Here Parson Simpkin read the resolution relative to application blanks for reinstatement, a copy of which is printed with the committee report.)

Snark Tully: You have heard the report of the Committee on Good of the Order, relative to application blanks for reinstatement. You have had the question before you. Now, do you wish to discuss it?

(The meeting responded by the word, "question.")

Snark Tully: All in favor of adopting the same, please say "aye."

(The resolution was unanimously adopted.)

Mr. Browning: I offer this suggestion to the Committee on Resolutions, and think it would be well for them to take it up at this time. In connection with that hotel proposition, I suggest that the resolution be amended so that each official Hoo-Hoo Hotel shall have an alphabetical list of all the Hoo-Hoo residing in that town and their address and telephone numbers. In the city of Los Angeles, where I reside, every once in a while I happen to be Corresponding Secretary down there of the Hoo-Hoo, and once in a while somebody says: "Here is some one who has been here six months. Why aren't you on the job?" Well, I feel kind of cheap, you know. I like to be on the job as much as possible, but those fellows cannot know who to get in touch with through the Bulletin, but the official Hayward Hotel as in other towns,

they do not know who all the fellows are around town, and I think it would be a good thing to have, in each official hotel, either gotten out by the secretary's office or through that agency, a printed list, for the use of any Hoo-Hoo who comes there.

Snark Tully: I think that was the idea of the Secretary-Treasurer, wasn't it to have that list of the Hoo-Hoo members at each hotel where you may use them, and use the hotel as headquarters? Was that not your original idea?

Mr. Isherwood: The plan I had in mind would serve that purpose and, that is, that the local Hoo-Hoo shall name nine members in that particular locality, whose addresses will be on a regular form, of course; something they can file, which will carry the name of the nine men selected, giving the business, his particular branch of business, his firm, the office telephone number, residence address and residence phone. And upon recommendation the member going to that hotel who may desire to communicate with some member can, by presentation of his card, a reproduction of which will be at the top of the card carrying the nine names, that list is made available to him so he may communicate with the particular one he desires and know that the nine men named are responsible, such as he may expect.

Mr. Elledge: Let me, at this time, say that in case there is already an organized local Hoo-Hoo club in any city, why, then they elect their President, Secretary-Treasurer for that Hoo-Hoo club, then those names will be carried in the hotel list—and Los Angeles—if there is any city in the world that I ever visited that needed a real live Hoo-Hoo club, it is there.

Mr. Browning: I am Secretary of the Los Angeles Hoo-Hoo, and we have a dinner at least once a month. We have one hundred sixty-seven people on our mailing list, and we get out cards to them for one event or another, at least once a month; we have contests right along. Two years ago, when I went to Los Angeles, they had a contest, and had thirty people out—all told—and at our last meeting we had seventy-five out, besides eighteen kittens, and we are going some stronger than that.

Snark Tully: We have been there and we know every word spoken is absolutely true. You have the finest body of Hoo-Hoo in Los Angeles and the finest of hospitality and the finest bunch of fellows we ever met.

Parson Simpkin: By some inadvertence this code of ethics seems to have been referred to two committees. It was primarily referred yesterday by yourself to the Committee on Good of the Order, and the committee has the report ready. I felt some diffidence because I knew Brother Woodhead, in his Resolutions Committee, had been working on the same thing; however, let me now, at the command of my Chairman, lay before the body the recommendation of this committee,

and that will leave Brother Woodhead to do as he sees fit. The Committee on Good of the Order accepts as presented and printed the code of ethics which is before them, and recommends that it be adopted as it is printed.

Snark Tully: Gentlemen, you have heard the report of the Committee on Good of the Order, relative to the code of ethics, which they submit as per the printed form here. The question is now before you. Brother Woodhead?

Mr. Woodhead: I guess the Resolutions Committee did not understand that this had been specially referred to the Committee on Good of the Order, and we somehow got the idea that it had been printed by some of the members who had the good of the Order in view and thought very well of it. The committee, on looking it over, thought possibly the reading of it might be improved slightly and the form improved slightly. So, without knowing that they were duplicating the work of somebody, they changed it. Now, consequently, that committee, along with other resolutions, has re-written this, and would like to be able to present it for your approval or disapproval. So I would move, if it is agreeable to everybody, that the consideration of this particular code be postponed until the Committee on Resolutions has reported.

Parson Simpkin: I would ask that unanimous consent be given. Worthy Snark, to this committee to offer an amendment to the report.

The Snark: Do I hear any objection to the report of the Secretary of the Committee on Good of the Order?

(No response.)

Snark Tully: No objection. We will, therefore, wait until the Committee on Resolutions is prepared to submit its report on the code of ethics.

Mr. Neighbor: Mr. Elledge here has told you about his beautiful city, of the town that he put on the map and about the battle of Shiloh, and I would like to tell you something about Portland, Oregon. (Laughter.)

Snark Tully: Before it escapes my mind, in regard to the forty-acre tract resolution, I would like to ask Brother Hammatt to tell us a few words about those parks and the redwoods.

Mr. Hammatt (Secretary-manager of the California Redwood Association): I had the good fortune some time ago to make two examinations in the redwood region in connection with the Redwood National Park movement, and these groves. My first examination resulted finally in the establishment, not long ago, of the Bolling grove on the South fork of the Eel River. The other examination



A Fallen Monarch of the Redwood Forest, opposite Tree Scotland.

was in connection with a national park, and I understand that no action has yet been taken by Congress. I do want to say this, however, that from my knowledge of the redwood country and the "Save the Redwood" movement I believe the first thing to do is to save as many as possible of the groves about the south fork of Eel River from Bull Creek flat on south up the south fork of the Eel River. There are a large number of such groves, all of which, or many of which, are, presumably, for sale. That is, they were some time ago. The State Board of Forestry has made an examination of this area, in connection with the recent bill, which appropriated some three hundred thousand dollars for the purchase of redwoods within that area. I know that the idea of the State Board of Forestry is to save the redwood regions and that the California Redwood Association, of which I happen to be Secretary, would be very glad to have action such as has been contemplated taken by Hoo-Hoo, and personally I can think of nothing more appropriate than such action. There is no need of going into details now. I have more or less specific information about these groves and can give additional facts, if you wish, and I will be very happy to co-operate with any committee that is appointed.

Snark Tully: Has the Committee on Resolutions anything further to report?

Mr. Richter: We suggest Resolution No. 1, which reads as follows: (Here the Chairman of the committee read the resolution regarding National Hoo-Hoo day, a copy of which is provided with our resolutions in this issue.)

Snark Tully: You have heard the report of the Committee on Resolutions, relative to making a national Hoo-Hoo day thirty days before the annual, that is, on August 9, providing it does not fall on a Sunday; otherwise, it will be the day preceding. Are you ready for the question?

(The resolution was unanimously passed.)

Snark Tully: We are unanimous, I presume, in what has been said by the committee, on Resolution No. 2, and I wish that I could add many more

words to it. The only fitting and suitable way that we can adopt this resolution fittingly would be by a rising vote.

(Here the entire assemblage rises to its feet.)

Snark Tully: The resolution has been adopted unanimously.

Mr. Richter: Resolution No. 3—Local Hoo-Hoo Clubs.

The Snark: You have heard the reading of the resolution submitted by the resolution committee relative to local Hoo-Hoo clubs. Are you ready for the question?

Parson Simpkin: I want to ask a question. I do not understand this, but it is of vital importance that we may be safeguarded in the adoption of this motion, and that is this: That we want to be very sure that these Hoo-Hoo clubs which are to be constituted shall remain absolutely under the control of the Order itself. Now, some phrase can be put in here that shall call the attention of those who are going to draw up the by-laws, to so frame it that no Hoo-Hoo Club can exist unless it is under the Supreme Order.

The Snark: I think the committee will attend to that. You have the reading of the resolution of the Committee on Resolutions, relative to local Hoo-Hoo clubs, as amended by adding the words, at the proper place, "under the supervision of the Supreme Nino of the Concatanated Order of Hoo-Hoo." Are you ready for the question?

7816: Care was taken to put that in there already.

Brother Browning (Secretary Los Angeles Local): One word in there would practically solve that.

The Chairman (Interrupting): It is in there; that is incorporated. Are you ready for the question?

(Here the resolution is unanimously adopted.)

Geo. M. Cornwall, (Chairman of Resolutions Committee): Resolution No. 4 reads as follows:

(Here resolution No. 4, a printed copy of which is furnished with this transcript, is read.)

The Snark: You have heard the resolution read. Are you ready for the question?

Mr. C. Stowell Smith: The question in mind is, as to whether or not it is the function of the Order of Hoo-Hoo to start in on a policy of regulation, which this resolution suggests. If we open the door and start on this, where will we end? I think that thing should have a great deal of consideration before we take action, either approving or disapproving the national forest policy. Maybe the committee has given it

sufficient thought, but I suggest that this matter be hold over for at least twenty-four hours until we have a chance to discuss it.

Mr. Lerch: I think this is a policy that has been adopted by the national, and a great many of the firms represented are members of the national and know the various organizations and I think it would be entirely in order to pass that resolution; it merely approves the action which is really being taken care of in a legislative way through the national. Looking at this from a retail standpoint, I think it is all right because there is no suggestion in there that it is not against the burning down of buildings. (Laughter.)

Mr. Hammatt: It seems to me that the lumber industry, as a whole, already stands for exactly this, and I cannot see any danger at all in Hoo-Hoo passing this resolution; in fact, I see everything in favor of it.

Mr. Isherwood: I was wondering, how many of you noticed the report in the last issue of the bulletin. The resolution was passed by which they gave their support for the activities of the Western Association. The result was it gave them an opportunity, and they invited all the speakers in that particular meeting of Forestry to meet with them and be their guests, that they might know them better and know something about the purpose of their organization. It was a revelation for the lumber men of Georgia to meet these men, who have to do with the Forestry Association. From what I know has taken place down there, it has been quite a revelation and anything we might say about the Forestry Association, or on behalf of its activities, should be adopted by the Order.

The Snark: We will now have to put the motion, seconded by Brother Whiting. The motion was made to postpone the consideration of this matter until tomorrow, or a future date. All in favor of the amendment to postpone, please say "I." (Here in response to the Chairman, the house is somewhat divided.)

The Snark: We will go back to the original motion. All in favor of accepting the resolution as submitted by the committee on resolutions, will please say "I." The I's have it.

The Chairman of Committee on Resolutions: Our resolution No. 5 reads as follows:

(Here the Chairman reads Resolution No. 5, a printed copy of which is furnished with this transcript.)

The Snark: You have heard the reading of the resolution submitted by the Resolution Committee relative to Forestry schools. Are you ready for the discussion?

Mr. Browning: I have done considerable talking for a young fellow, I guess, today, but I went to the University at Washington and took up Forestry and logging and I speak from a student's standpoint. I would like to suggest that this resolution go farther and establish what we might call a

junior Hoo-Hoo—that junior to be composed of men in the Forestry schools. The electrical engineers, as you probably know, have a little organization of which the students studying electricity are junior members. The civil engineers and practically all of the engineering fraternities have these junior ideas. The idea occurred to me when I was at the University, but being a student there, I was not able to do a great deal on it, but now as I am out and in the Order, I would like to do a little promotion work along that line. I think we can do a great deal of good to the students involved and do much good to bring young fellows into the logging and lumbering and Forestry products service, and I would like to suggest along that line that idea be incorporated.

The Snark: Would the Resolutions Committee have any objection to incorporating that in the resolution?

Mr. Woodhead: As I understand, the brother's motion is that he would like to revise this resolution to provide for a Junior Hoo-Hoo Order in the industry. I do not know, I cannot speak for the committee, and I do not know that that is in our purview, the creation of subsidiary branches of Hoo-Hoo.

The Snark: I really believe that would have to be a motion put at another time and on an entirely different subject, but at the same time incorporating it. You see we would have to virtually, under our constitution and by-laws, but under the same head of good of the Order or resolutions you can make that motion and then the committee will draft a resolution in conformity with your ideas and make it an amendment. Are you ready for the question? (Here the question is put and the resolution is unanimously adopted.)

Chairman of Resolutions Committee: Resolution No. 6, regarding the holding of the 1925 convention at Portland, Oregon.

(The resolution is read.)

Snark Tully: You can't beat the West. You are looking four years ahead.

2816: I move the resolution be adopted.

Hon. 106: Seconded.

Snark Tully: The motion is unanimously adopted.

Chairman of Resolutions Committee: Our resolution, No. 7, relative to Hoo-Hoo burial ritual.

(Here the resolution is read.)

Snark Tully: You have heard the resolution submitted by the Resolution Committee regarding burial services. Are you ready for the question?

(Here the question is put and the resolution is unanimously adopted.)

Chairman of Resolutions Committee: Resolution No. 8, requiring a registration fee at the annual, reads as follows:

(Here resolution is read.)

Snark Tully: You have heard the resolution submitted by the Resolution

Committee. Are you ready for the question?

Frank Trower: I would like to suggest this: I am heartily in favor of the idea, but do not think that \$5.00 is enough. For instance, if you have two hundred at a meeting, you would only have \$1,000.00. \$1,000.00 is being spent to entertain this annual at Fresno. I would suggest that you raise that to \$9.00 a head.

Snark Tully: Would you like to accept the amendment of \$9.00?

Geo. M. Cornwall, (Chairman of Resolutions Committee): I would be glad to take it up with the other members on the committee, because after very thorough discussion we came to the conclusion that if we made the assessment too heavy it might have the tendency to burden a few who might come, bringing, as they possibly will, several ladies with them, and unless express provision is made and we make that to provide that each name registered should bear its proportionate cost, we were afraid to get it too high, thus we decided \$5.00 for a starter and it probably would not keep any one away and be a basis for a future deliberation as experience might suggest.

Snark Tully to F. W. Trower: Are you willing to withdraw?

Mr. Trower: Yes.  
Snark Tully: Are you ready for the question?

(Here the question is put and the resolution is unanimously adopted.)

(Here resolution No. 9, a copy of which is furnished with this transcript is read to the meeting.)

Snark Tully: You have heard the reading of the resolution submitted by the Resolution Committee. Are you ready for the question?

Mr. Elledge: Worthy Snark, there is just one thing left out, which I think is very good. Where he read "should be appointed in each state," his duties should be defined.

Snark Tully: "Should be elected from each state."

Mr. Elledge: And duties should be defined in such a way, to give him the authority over the other parts of the state where he is.

Snark Tully: If I understand it correctly, the state vicegerents, would make the appointment of the other vicegerents of the state.

Mr. Elledge: It says right there that he shall appoint, his duties shall be to appoint the other vicegerents.

Snark Tully: I believe, though, without wishing to go over my prerogative and discuss the question, that you have been trying in this resolution to give proper authority so that the vicegerent would have a great deal more weight. If you permit the State vicegerent to appoint other vicegerents are you not going to make them weaker than you did before? Why not say that the state vicegerent will recommend to the Snark of the Universe the appointment of the District Vicegerents.

The Secretary: The recommendation of the vicegerent of any state

should go to the supreme officer of that jurisdiction.

Snark Tully: What I meant to say, it should go through the same form as you had before; in other words, if the Vice Regent is appointed by the Snark or the Senior Hoo Hoo, in other words, by the Supreme Nine member of the jurisdiction that he belongs to, the Supreme officer should have the final authority; that is to what it amounts.

(Here the question is put and the resolution is unanimously adopted.)

(Here resolution No. 10 (a copy of which is furnished with this transcript) is read to the meeting.)

Parson Simpkin: This is done in order to meet the demands of the laws of the State of Missouri affecting corporations, so that if we meet in Portland or Fresno or Boston or Atlanta, as a great number of these annual concatenations are held, so officers can formally cast the vote for the officers of the corporation in the town in which we happen to be. It is not changing our laws at all; it is simply providing for the legal casting of this vote at the home office.

Snark Tully: You have heard the reading of the resolution relative to changing the constitution and by-laws, in order to meet the laws of Missouri. Are you ready for the question?

(Here the question is put and the resolution is unanimously adopted.)

(Here resolution No. 11 was read by the Chairman of the Resolutions Committee, in regard to Death Benefit Fund.)

Snark Tully: You have heard the resolution regarding Death Benefit Fund to be carried by the Order itself. Are you ready for the question?

Mr. Neylan: I was just wondering whether there was anything in our state law of Missouri to conflict with that.

Snark Tully: This is not an insurance, at all; it is a Death Benefit Fund. All in favor of the motion will please say I.

The resolution was unanimously adopted.

(Resolution No. 12 relative to honorary life membership and reinstatement is here read by the chairman of the Committee on Resolutions and a copy of the same is furnished herewith.)

The Snark: You have heard the reading of the resolution. Are you ready for the question?

Mr. Williamson: This is a vital matter to me, because I am within four years of reaching that age and I do not want to lose my old number.

Snark Tully: You will not lose your number. When you reach your sixty-fifth birthday you will pay your dues and there will be given to you a certificate of life honorary membership which you can frame. You will not have to pay another dollar's worth of dues to Hoo-Hoo and you will be entitled to a membership for life. That is a compliment we are paying all men who reach sixty-five, and incidentally we are not taking the chances of depriving them of their benefits.

Mr. Hiscox: There is one little matter I just noticed in that thing that pertains to the man who is in good standing. The man who wants to become a life member pays \$5.00 a year for five years and at sixty-five he becomes an honorary member and at sixty-six, if he pays \$10.00, he becomes a life member. There is an inconsistency there that I think should be overcome. I suggest we change that to \$25.00.

Snark Tully: I do not think it is the monetary value that is in consideration. It is the influence and the good will of the old members, some of whom might not have been able to keep their membership up. The question of twenty-five dollars does not enter into it; as a matter of fact, we are going to get very little out of it, but we figure that it is the support and what we are going to get out of it indirectly.

Mr. Hiscox: I withdraw my remarks.

(Here the resolution is unanimously passed.)

(Here Resolution No. 13 is read by the chairman of the Resolutions Committee in regard to the improper use of the Hoo-Hoo mailing list. A copy of this resolution is furnished herewith.)

Snark Tully: You have heard the resolution. Are you ready for the question?

(Here the question is put and the resolution is unanimously adopted.)

(Here Resolution No. 14, relative to fixing the membership dues is read by the chairman of the Resolutions Committee, a copy of which resolution is furnished herewith.)

Snark Tully: You have heard the reading of the resolution. Are you ready for the question?

(Here the question is put and the resolution is unanimously carried.)

Snark Tully: Before we go farther, I think it would be advisable, Mr. Chairman of the Resolutions Committee, to adopt a resolution making our worthy friend and brother, the Secer of the House of Ancients, Bolling Arthur Johnson, the custodian of the registered trade mark of Hoo-Hoo. Hoo-Hoo has a trade mark, and it was confined to the keeping of our worthy brother, the real founder of the Order, Bolling Arthur Johnson, but I think it should be a matter of record where the trade mark is, for future reference; if anything should happen to the Secretary-Treasurer, and he had a successor, he would not know where it was. I would suggest a motion to that effect.

Chairman of the Resolutions Committee: I am sure the suggestion will be entertained by the committee, which will be glad, I think, if you just dictate it as it was there, and I put that in the form of a motion.

The Snark: Motion made and seconded that the senior of the House of Ancients, the founder of Hoo-Hoo, Bolling Arthur Johnson, be to whom the Order owes so much, be made the custodian of the registered trade mark of Hoo-Hoo.

Mr. Elledge: Worthy Snark, I think the records there should give preference to the making of this motion and the

seconding of it should show in the record the man here who really ought to be honored with it.

Snark Tully: I am not seeking the honor. The gentleman asked me to suggest, and now it can be made a motion by anybody. The motion has been dictated. Or suppose we say it is submitted by the Resolutions Committee. That would be better. You have heard Resolution No. 15 submitted by the Resolutions Committee, making our worthy senior, Bolling Arthur Johnson, the custodian of the trade mark of Hoo-Hoo. Are you ready for the question?

(Here the question is put and the resolution is unanimously adopted.)

(Reporter's Note: This resolution, No. 15, was later drafted and a copy of the same is furnished with the other resolutions.)

Snark Tully: Now, we come to the "milk of the cocoon," the code of ethics. Will you please, each one and every one, take a copy of the code of ethics while Brother Woodhead is reading his draft of it?

(Here Mr. Woodhead reads the draft of the code of ethics prepared by the Committee on Resolutions, which is not copied in the record at this time, for the reason that it was later rejected.)

Snark Tully: You have heard and read the code of ethics as submitted by the committee on good of the Order, and you have also heard read the code of ethics as submitted by the Committee on Resolutions. Do I hear a second to that resolution?

Mr. Woodhead: I move to accept the substituted Hoo-Hoo code of ethics.

Snark Tully: Do I hear a second to the amendment?

(There is no response.)

Snark Tully: We will have to vote, then. Motion made and seconded that the amendment be adopted. We are now voting on the amendment. All in favor signify by saying I.

(There is no response.)

Mr. Whiting: This original code of ethics has been given a great deal of thought, and I understand our worthy Hoo-Hoo No. 2, Bolling Arthur Johnson, who is ethical in all things, thoroughly approves of this as it stands, and I am very highly in favor of seeing this go through just as it is submitted.

Mr. Hudson: Worthy Snark, I feel, after looking over the printed card here that I second the sentiments of Brother Whiting, and I would like to see it stand as it is.

Mr. Conner: Worthy Snark, I am quite loyal to my Chairman, therefore, I would approve, in view of the fact that it was beautifully rewritten. I think this is the result of lots of consideration and thought and I am, therefore, in favor of the printed one.

Snark Tully: Well, now, we are going to vote on the amendment—going to vote first on the adoption of this.

Mr. Woodhead: In view of the fact that this seems to meet the approval of every one, and our committee, therefore, could have saved itself some trouble, if you will permit me, I will withdraw the motion I made,



The Winding Up of the Party at the Hotel Fresno, with Mirth and Frolic.

Snark Tully: The motion is very gracefully withdrawn by Brother Woodhead.

Parson Simpkin: I think that is most graceful, and I love to see it and Brother Woodhead shows his bigness by his willingness to withdraw. It makes me most happy and I should suggest when we adopt this we adopt by rising vote.

Snark Tully: Motion made and seconded that code of ethics as printed here be unanimously adopted by rising vote.

(Here the entire meeting rises to their feet.)

Snark Tully: There being no dissenting voice against it, it is adopted. Is there anything further?

Parson Simpkin: I move you, sir, that the code of ethics and the pledge of loyalty shall be fixed by the Secretary-Treasurer in all the rituals.

Snark Tully: Motion made and seconded that the code of ethics and the pledge of loyalty be incorporated and made a part of the ritual.

Frank W. Trower: I dislike very much to disagree with anything that the worthy parson suggests, but it seems to me we are duplicating the same idea by having both the pledge of loyalty and the code of ethics incorporated. It amounts to giving a man two desserts. I believe we ought to take one or the other and stick to that because we can't work them both the same way at the same time.

Parson Simpkin: I didn't mean both of them were to be made a part of the ritual work. That they be printed so on occasions of big gatherings—

Snark Tully: That they be printed.

Mr. Trower: Well, it seems to me a repetition of some of the same ideas in both of them.

Parson Simpkin: I shall be most happy to withdraw.

Mr. Elledge: I suggest that we permit the Secretary-Treasurer to publish the hand book he suggests and to mail it to all members in good standing, this code of ethics to be included.

The Snark: One subject at a time, please.

Mr. Simpkin: I think we can make that together.

The Snark: Motion has been made and seconded that the code of ethics be

printed in the ritual. Are you ready for the question?

(Here the question is put and the motion is unanimously carried.)

The Snark: Now, Brother Elledge, we are going to print the code of ethics.

Mr. Elledge: We have not our authority yet to print the hand book.

Mr. Browning: It seems to me any candidate, of all of the Orders I ever joined, took the pledge of loyalty in your ritual; and your code of ethics—that was something you made other use of.

The Snark: It is not a part of the work at all. Do you wish to make a motion to that effect, giving authority to print the hand book?

Mr. Elledge: Yes, I make a motion, then, that we instruct the Secretary-Treasurer to print a hand book containing the names of all members in the Order and the pledge of loyalty be in the hand book.

13742: I second the motion.

The Snark: Motion made and seconded that the Secretary be authorized to issue the hand book and incorporate the pledge of loyalty therein. Are you ready for the question?

Mr. Trower: I suggest that be passed up to some committee—the Committee on Good of the Order.

Mr. Hiscox: We once pretty near went to the rocks about \$6,280 for a bill for printing hand books which were never used. Now, I understand this is going to be rather expensive to print this hand book because you are going to put the four or six thousand names of men in it.

The Snark: Motion made and seconded that the matter of hand books be referred to the Committee on Resolutions.

Mr. Elledge: I will withdraw my motion with the permission of the second.

The Snark: We are ready now for the procession, and you will retire to Merced street where we will form in parade.

General Grant National Park, Cal., Saturday, September 10, 1921. 2 p. m.

Snark Tully: Ladies and gentlemen and Brother Hoo-Hoo, as we have a great deal of business for the afternoon,

you will please gather around here so that Brother LeMaster, the master of ceremonies, can call you to order before we begin the business session of the Order of Hoo-Hoo.

Mr. LeMaster: We will open our ceremonies by introducing to you again our dear brother, Parson Simpkin, who will address you.

Mr. LeMaster: We will now go ahead with our business meeting and brother Tully will preside.

Snark Tully: Brothers in Hoo-Hoo, we will now resume our business session. I would like to ask if the Resolution Committee has anything further to offer at this annual. Is the Chairman of the Resolution Committee here?

Mr. Cornwall: Worthy Snark, I understand there are two or three other resolutions that Mr. Isherwood has in mind and we will get together in a little while, get the ideas and formulate them and present them a little later.

Snark Tully: We will wait with pleasure for you. I understand the Committee on Good of the Order has a report to make.

Parson Simpkin: Your Committee on the Good of the Order will respectfully report:

(Here Parson Simpkin reads the report of the Committee on Good of the Order.)

Snark Tully: You have heard the reading of the resolution submitted by the Committee on Good of the Order. What is your pleasure?

Mr. LeMaster: I move its adoption.

Mr. Williamson: Seconded.

The Snark: Motion made and seconded that the resolution of the Committee on Good of the Order referring to the ritual be adopted. Are you ready for the question?

(Here the question is put to the meeting and the resolution is unanimously adopted.)

Parson Simpkin: Your committee further reports this: In addition to section 13, which provides that hereafter no Concatenation may proceed to work on the Kittens who have not been passed upon by regular standing Committees on Membership; that section 13 be amended by adding thereto the following: "No action shall be had upon any application until it shall have been

reported upon by the Vicegerent and Committee on Membership, which committee shall be appointed annually by the Vicegerent and this committee shall be composed of members representing various branches of the industry and a majority report of this committee will suffice. The names of this Membership Committee must be reported by the Vicegerent to the Secretary-Treasurer as promptly as may be done after his own appointment."

Snark Tully: You have heard the resolution submitted by the Secretary of the Committee on Good of the Order, what is your pleasure?

Mr. Forsyth: I move its adoption.  
Mr. Williamson: Seconded.

Snark Tully: Motion regularly made and seconded that the resolution of the Committee on Good of the Order relative to a Membership Committee be adopted, are you ready for the question?

Mr. LeMaster: I would like to speak on the motion. Do I understand that the motion provides that a majority of this appointed committee shall pass upon applications before they can be acted upon?

Parson Simpkin: Yes, must be a majority.

Mr. LeMaster: I feel that you will greatly hamper the initiation of candidates, that inasmuch as candidates usually appear at Concatenations for initiation at the last minute, and the standing committee not be present to pass upon their application would keep them from being taken into the Order until another meeting. I think it would be better if the Vicegerent appointed a special committee at each time, consisting of three who are members in good standing for two years or more to pass upon applications just before the Concatenation. This will simplify the work greatly and get the same results you now desire and make possible the initiation of Kittens that come in at the last minute.

Mr. Elledge: This particular motion is my own. I proposed this because of the fact, as I have told you from the first time I came to this annual, that we were preparing to do an enormous work for Hoo-Hoo in the South and the East where there are thousands of lumbermen. There are more lumbermen in the city of Philadelphia, brother Hoo-Hoo, than there are in this valley. They need to be worked upon so we are going to work upon them through local Hoo-Hoo Clubs, and all those cities in the South and East with local Hoo-Hoo Clubs will have a President and a Secretary-Treasurer. The Secretary of the local Hoo-Hoo Club will take application from them, to the Vicegerent, and a man who desires to purchase a membership in the Concatenated Order of Hoo-Hoo is going to find himself in this position. He will have to apply for his application blank, and then when he has made up his application blank, he will have to submit it to the local Secretary of the local Hoo-Hoo Club, the Vicegerent will report it to a committee

of three, selected by the Vicegerent who will have to pass upon these applications. As soon as that Secretary secures enough applications, he will advise the Vicegerent that he has sufficient applications on file for the holding of a Concatenation, the Vicegerent, who has authority, will arrange for a Concatenation, to initiate candidates and make them regularly elected members of this Order. It will work fine for the South and East when we begin to work out a system by which we can get those thousands of lumbermen in the South and East into this Order of Hoo-Hoo, so let us have that resolution.

The Snark: If I understand you correctly, I feel that I grasp the ideas correctly of both the motives of Brother LeMaster and Brother Elledge, but we are driving at cross-purposes. The idea is simply to have not quantity, but quality, to know that every man that enters the Order is eligible in every respect, and it seems to me that we could cease this discussion and have a resolution adopted which would be satisfactory to everybody. It is not every place where there is a Hoo-Hoo Club, and if we were simply to make or authorize the state Vicegerent to nominate that committee, I think we would overcome the difficulty.

Parson Simpkin: May I suggest this. If Mr. Trower and Mr. Whiting and Mr. Elledge of our committee will join me, in the addition of one simple phrase, I think we will solve the whole difficulty. If we add this simple phrase to the resolution: "The Vicegerent is empowered to make a pro tem appointment on this committee when necessary by the absence of the regular members."

Mr. Trower: The Chairman of the committee, Mr. Whiting, is here and that meets his approval.

Mr. Elledge: I only made reference to that particular club feature because of the fact that we contemplated using that in certain localities where it becomes necessary. The resolution itself was not proposed to take away from the Vicegerent his authority to pass upon applications. He would have the same authority where there is no local Hoo-Hoo Club; he would have the same authority to appoint his committee and go ahead and work just as he has been working, with the exception that he appoint one standing committee that was good for his term and in the absence of a regular member to appoint a pro tem on that committee. The idea that I was presenting to you was the fact the resolution itself does not take away from the Vicegerent any of his authority but by forming a resolution like this it would give us a chance to work where we have good active clubs working, and in many instances where there is a local club, the Vicegerent will go ahead and take the application and carry it to the committee of three and then to the Concatenation.

Snark Tully: Brother Elledge, this is not germane to the matter of the discussion; we did not want to merge the

clubs and other matters together. The clubs are an entirely distinctive proposition, and have not anything to do with the issue we are discussing right now. You have heard the reading of the resolution as amended, what is your pleasure regarding this resolution?

Mr. Forsyth: I move the adoption of the resolution.

Mr. Williamson: I second the motion.

Snark Tully: Motion made and seconded that the resolution of the Committee on Membership be adopted; are you ready for the question?

(Here the resolution is unanimously adopted.)

Parson Simpkin: Now, will you not pay close heed to this report, because it is one of the vital things you wanted settled at this Concatenation and I wish everybody will listen carefully, as I think we spent eight or nine hours on this one matter.

(Here Brother Simpkin reads the resolution.)

Mr. Simpkin: Your committee wants to have the annual express itself in this way: "In changing the basis of eligibility for membership, it is the purpose of Hoo-Hoo to make those who are now in the fold representative of businesses not hereinafter included in our classification that it is the earnest wish of the Order that such brothers shall feel that their continued membership we earnestly desire, and shall prize, and we trust that they will not in the least count as unfraternal this effort to thoroughly define the real lumberman's status of Hoo-Hoo."

Snark Tully: You have heard the reading of the resolution, submitted by the committee, relative to eligibility, what is your pleasure? We have to take action and some motion should be made to adopt or reject.

Parson Simpkin: In order to bring it before the meeting properly, I move the adoption of the resolution.

12967: Seconded.  
Snark Tully: Motion made and seconded that the report on eligibility be adopted; are you ready for the question?

(Here the question is put to the meeting and the resolution is unanimously passed.)

Parson Simpkin: One thing further, and that is in reference to the definition of honorary membership. We adopted a resolution relative to honorary membership and it provided that honorary membership in this Order may be granted, and it did not give any reason for granting it, and your committee unanimously felt that honorary membership ought to be given for services done for Hoo Hoo in the lumbermen's trade, and we have therefore drawn the following resolution.

(Here Rev. Simpkin reads the resolution.)

Parson Simpkin: I move the adoption.

Snark Tully: You have heard the reading of the resolution of the committee on good of the order, relative to

honorary membership, and a motion made that it be adopted.

Mr. Trower: I second the motion.

Snark Tully: You have heard the reading of the resolution of the Committee on Good of the Order relative to honorary membership, and it is regularly moved and seconded that the resolution be adopted; are you ready for the question?

(Here the question is put to the meeting and the resolution is unanimously adopted.)

Mr. Richter: The Committee on Resolutions is a little shy on time and disposition to go into detail the remaining various resolutions which we have before us and I have been asked to briefly state the purpose of the resolutions. One is regarding the cloister qualifications and it is felt by the committee that it would be very proper for the Supreme Nine to get together and designate the qualification of those who shall have the honor of being admitted into the cloister.

Snark Tully: It has been recommended by the Committee on Resolutions that the eligibility clause regarding the Osirian Cloister be submitted to the Supreme Nine and that they formulate the clause regarding admission to this higher body of Hoo-Hoo. If there is no objection to this suggestion of the Chairman of the Committee on resolutions, we will ask our Secretary and Treasurer to confer with the Supreme Nine regarding the matter.

(No objection.) So ordered.

Mr. Cornwall: The next is at the suggestion of Brother Isherwood, and is a tribute to the trade press for their steadfast recognition of Hoo-Hoo activities and purposes and an expression of good will and appreciation for their work.

Snark Tully: It has been suggested by the Committee on Resolutions that suitable recognition of the magnificent support given to Hoo-Hoo by the trade press be formulated in a suitable manner and presented to them. I will appoint Brother Hiscox, Brother Trower and Brother LeMaster to draw up that resolution.

Mr. Cornwall: The next resolution is one which Hoo-Hoo has never failed to take cognizance of, and that is to pay its respect and its quiet, gentle tribute to those who have gone on over who were with us at the last annual.

The Snark: In recognition of the services to Hoo-Hoo by those who have passed beyond, may we not all rise, and in silence, with our hats off, offer them a moment of our thoughts?

(Here the entire assemblage rises with heads bared.)

Snark Tully: Brother LeMaster, I understood you had something to say about the naming of the redwood reservation.

Mr. LeMaster: I spoke in private to some of the boys on this subject, and that is probably what you refer to, and that is in regard to naming the proposed redwood park. It was suggested in committee meeting yesterday that we name it the Bolling Arthur Johnson

## Comparative Statement of Receipts and Disbursements.

	For year closing Sept. 2, 1920.	For year closing Sept. 2, 1921.	Increase Decrease
Balance on hand.....	\$ 2,541.85	\$ 372.57	\$ 2,169.28
Received from all sources.....	22,898.64	33,807.91	10,909.27
	\$25,440.49	\$34,180.48	\$ 8,739.99
Disbursements.....	25,067.92	32,977.29	7,909.37
Cash Balance.....	\$ 372.57	\$ 1,203.19	
Increase of cash on hand Sept. 2, 1921.....			\$ 830.02

## Comparative Statement of Liabilities.

	Sept. 2, 1920.	Sept. 2, 1921.	
Bal. Sal. due Sec.-Treas.....	\$611.22	Bal. owing on Addressograph.....	\$277.50
Deficit, 1920 Annual.....	160.00	Professional Services (Incorporation).....	410.00
	\$771.22		\$687.50
September 2, 1921.....	687.50		
	\$ 83.72	Decrease in Liabilities, September 2, 1921.	

Park. I expressed my opinion that it would probably not be the wisest thing to dedicate it to any one man, though our dear and beloved Bolling Arthur Johnson is worthy, of course, but if we undertake to do that we might find it embarrassing as there are many noble and worthy workers in the ranks of Hoo-Hoo whom we would also like to honor. Rather call it Hoo-Hoo Park and erect a monument and dedicate that to him; that was my suggestion.

Mr. Trower: That was covered and changed by the Committee on the Good of the Order and was finally drafted and adopted at the meeting at which you were not able to be present; it was changed to Hoo-Hoo Grove.

Parson Simpkin: I move that the Snark of the Universe be requested to send to that brother Hoo-Hoo, Warren G. Harding, who is boarding in the White House, just now, the very heartiest greetings from this beautiful grove, coming from every Hoo-Hoo to him, expressing our love, our loyalty and our pride in his association with us in Hoo-Hoo.

(Great applause, cheers, and the usual yell of the Order.)

Snark Tully: You have heard the motion that a message be sent to the President of the United States, our worthy brother, Warren G. Harding, all in favor of that motion will please say "aye."

(Here the question is put to the meeting and the resolution is unanimously adopted.)

The Snark will be more than glad to send that message. Do we have anything more from the Committee on Resolutions? (No response.) Nothing from the Committee on Good of the Order? (No response.) How about the Committee on Next Meeting Place?

Mr. Lake: The majority of the committee, after carefully considering the different invitations from the cities, have decided to recommend Detroit, and the next meeting place will be there.

Snark Tully: You have heard the report of the committee, who have recommended the beautiful city where the tin Lizzio is made. Are you ready for the question?

(Here the question is put to the meeting, and the resolution is unanimously adopted.)

Snark Tully: We will now have a report from Brother Demartini on the Committee on Finance.

Mr. Demartini: We, your special Committee on Finance, report as follows: (See top of page.)

Included in the disbursements for the past year are the liabilities amounting to \$771.22 noted above, which was an accumulation for the year ended September 2, 1920.

The report submitted by the Certified Public Accountants, we are pleased to advise, reflects much credit upon the Secretary-Treasurer's ability as an executive officer. We feel, however, that the report submitted by the accountants is not enough. Therefore, in order to assist "Finance Committees" in the future, we believe that the following statements should be added to the report:

Statement reflecting cost of operating. Balance Sheet reflecting actual Assets and Liabilities.

We are not unmindful of the fact, that the Order of Hoo-Hoo is not conducted for the purpose of accumulating profit. Therefore, it is the desire of your committee in submitting its recommendations, to so assist the Secretary-Treasurer in the conduct of his office and rendering of reports at the annual.

**Recommendations.**

At least one employe in the Secretary-Treasurer's office, be a thorough bookkeeper.

Initiation fee be changed from \$9.00 to \$10.00, plus dues of \$5.00, total \$15.00.

Statement of number of members in arrears. Also reflected in actual amount of dollars.

Example: Assuming we have 6,000 members at \$5.00 each, would equal \$30,000.00. If only 4,800 members pay dues at \$5.00 each would equal \$24,000.00. This would reflect 1,200 members as being in arrears at \$5.00 each, or \$6,000.00.

Total amount of each year's dues, collected, should be kept entirely separate.

Example: Assuming that during the month of August, 1921, 100 members paid their 1922 dues, amounting to \$500.00, the amount should appear in a separate item, and made to read "1922 dues paid in advance," and not included in dues collected for year 1921. (Certified Public Accountant's report should reflect this fact.)

Statement reflecting cost of operating, with uniform headings of all disbursements, in alphabetical order, for comparative purposes. Disbursements to be segregated, so that "Miscellaneous or General Expense" item would be reduced to a minimum, if not entirely eliminated.

Balance sheet at close of each year, reflecting actual assets and liabilities. Also where cash is deposited, per resolution number eleven adopted September 9, 1921. (This refers to Death Benefit Fund.)

Statement reflecting condition of membership.

Example:

Sept. 2, 1920—Total number of members.....	5,000 5,000
Sept. 2, 1920:	
Initiated during year.....	1,000
Total.....	6,000
Deduct:	
In arrears.....	100
Deaths.....	30
Suspended.....	5
Withdrawals.....	5 140
Total number members in good standing	
Sept. 2, 1921.....	5,860
Increase.....	860

Should there be a decrease instead of an increase in membership, as reflected

**Boost for the Order**

by the above illustration, the same form would answer the purpose.

FRANK H. HARRIS,  
Chairman.

EARL E. WHITE,  
J. W. DEMARTINI,  
Committee.

The Snark: You have heard the reading of the resolution and recommendation of the Finance Committee; what is your pleasure?

Parson Simpkin: I move that the resolution be adopted and that recommendations made by the committee be carried out as far as practicable, with the understanding that any changes made in accordance with these recommendations be submitted and approved by the Supreme Nine.

Demartini: I second the motion.

The Snark: Motion made and seconded that the report be adopted, are you ready for the question?

(Here the question is put to the meeting, and the motion is unanimously carried.)

The Snark: I now have to appoint a committee on Redwood Grove. We will appoint on that committee Brother Woodhead, Brother Trower and Brother Hiseox.

As it is a matter of impossibility for the Secretary and Treasurer to embody in his report everything that might reflect to the Good of the Order, we will now ask Brother Isherwood to tell us what might be on his mind for the Good of the Order.

Mr. Isherwood: I appreciate the compliment that has just been paid me in connection with the financial report. It is gratifying for one in my position to know that I am working along the right lines, as I am in the lead on these recommendations because I have already started to do and accomplish just what they have recommended. In fact more in detail, and have been working to that end ever since I have been in office. (Applause.)

I have had the advice of our auditors throughout the year when in need of information, or advice to improve our systems, and such as would be to the best interest of the Order. A year ago at St. Louis the House of Ancients and those who have the power to act, took it upon themselves and voluntarily increased my salary to \$6,500.00 per year, and in addition to that they made another provision to allow me \$1,000.00 if I secured one thousand members. I mention this to you because it was voluntarily done by those men who have the power to make such recommendations, and take such action, and not that I asked for it. Immediately I began my activities for the year of 1921 and every member of the nine has information in his files, or if he has not, he should have, because it has been mailed from my office, and has heard from me from the beginning of the year up until this time, calling for action to put restrictions upon the eligibility clause governing admission of members into this organization.

Now, it may seem strange to you, and it may seem that to some of you there was an opportunity for me to take advantage of this liberal offer. I am here to tell you today that if I wanted the thousand members I could have had them. If my heart was not with the Order of Hoo-Hoo and its principles, I would have had over one thousand members. I have turned down applications, and I have been criticised by lumbermen in many sections of the country for turning down their good friends of allied interests because in their opinion they were eligible to the Order, I have done so in loyalty to the Order of Hoo-Hoo, and I am making this statement so you can get this clear in your minds, that what I have been doing is only living up to the principles and applying loyalty in my work in behalf of Hoo-Hoo and its members. And also that there is not one thing that I have asked for, nor am I going to ask for. We are an organization of good fellowship—and I leave it to the members and officers of this organization to act upon their own free will and accord, for it is the spirit with which a thing is done that makes it worthwhile. We have spent money during the past year; in fact, all that we possibly could afford to in equipping our organization with equipment that will enable us to serve efficiently and promptly the members of this Order and the Snark of the Universe. And such members of the Nine who have had the opportunity to visit my office can substantiate the statement I have made, that we have today the most efficient equipment that has ever been installed or ever used by the Order of Hoo-Hoo.

I have been working upon the principle of looking to the future. The suggestions that have been presented to you at this meeting which have been adopted, and which are most gratifying to me, are not suggestions that just apply to today, but I have been looking ahead not only one year, but for five to ten years, and I have spent in the interest and on behalf of this Order much midnight oil in the past sixty days in working out plans for the coming year. In many sections of the country where we have not been active, we have arranged to pay these districts a visit to revive the activities of the Order. There are cities in the United States, and many of them—I will not take the trouble to name them—which have as many eligibles for the Order as the entire State of California has members today. In many of these cities, we have regained confidence and good-will of many for the first time in years.

I cannot tell you how much I appreciate the action that has been taken at this meeting in adopting the resolutions and especially those that have to do with the future welfare of this organization. It means much to the Secretary-Treasurer in getting the increase in membership that you desire. (Applause and yell.)

Snark Tully: I wish to state that I have never observed a more faithful, painstaking officer than the present Secretary-Treasurer, and in order to place clearly before you our regard for the eligibility clause, let me say that as I have worked with him constantly during the year, our ideas have been to restrict rather than to enlarge those business activities that might be admitted into membership. We wanted, and have tried to make it exclusively a lumber Order. (Applause.) Had we wanted, during the past year, we could have entered three or four hundred more members, men of various industries who were admitted in the past, but we set our face strongly against it, believing that Hoo-Hoo was exclusively a lumber association, and that nobody but lumber men were entitled to membership. If you remember, Hoo-Hoo and its affairs were inoperative for a long period of time, and after the unfortunate occurrence about six years ago we went along with the tide; we took in those members that we possibly could and it was nothing but the faithfulness of the old members to the Order that gave us an opportunity to grasp it before it went down for the third time. But for the last year through the agency of our present Secretary and Treasurer, we have done constructive work for Hoo-Hoo, work that has been beneficial, and I will say that Brother Isherwood is entitled to a great deal of thanks for the fine work that he has done for the Order. (Applause.)

Mr. Woodhead: Might I address you? I wish to add my little tribute to what Mr. Isherwood has said regarding his work of restricting membership and building up a constructive machine for the years to come, but in thinking over what he said in that respect, there is one particular where possibly a little misunderstanding may come, and I would like to have it cleared up. When Brother Simpkin read his resolution regarding the qualification of membership, I went up and spoke to him, and I said, "You say their 'lumber products,' that would mean to include manufacturers of wall boards," and I said, "Is that the intention, Brother Simpkin?" He says, "Yes, that is the intention, to include them." Then I recalled that we brought up with us to Fresno during the spring at the Western Retailers Lumbermen's Association Convention, a friend of ours from Los Angeles who is in the wall board business; three of them who were very anxious to join the ranks and we conferred with Brother Isherwood, his instructions were that they were not to be accepted and we so told them.

Mr. Simpkin: I think I am correct.

Mr. Trower: That was not my understanding of our committee decision.

Mr. Woodhead: I suggest the word "product" might be left out, because if you say lumber without the product, there will be no question about it.

Mr. Simpkin: We wanted to leave that out, but the point was made here

yesterday that barrel staves and all that stuff was lumber.

Mr. Woodhead: You had better leave the word "products" out.

Mr. Simpkin: I move as a matter of interpretation of the eligibility clause that the record shall bear the distinct understanding that wall board is not lumber.

Snark Tully: We must get around that in a different way, and with your permission I would suggest that we leave out the word "products."

Mr. Woodhead: That would seem to me to be more satisfactory. If a resolution is in order at this time, I move that we reconsider our motion heretofore made and amend it in that respect.

Mr. Trower: Seconded.

Snark Tully: Motion made and seconded that it should be reconsidered, and that the motion be worded so as to eliminate the word "products." Motion made and seconded that the report of the committee on Good of the Order be withdrawn; all in favor of that, please say "Aye."

Mr. Browning: It seems to me we should define what forest products mean, and not strike out the word "products."

Mr. Woodhead: I move you that the resolution as presented be adopted with the amendment that the word "products" be left out.

(Here the motion is unanimously carried and the matter is referred to the committee on Good of the Order.)

Snark Tully: While the committee is reconsidering that matter, might we have a report from the Nominating Committee?

Mr. Biederman: The report of the Nominating Committee will have to have one separate action before we read the names.

Snark Tully: While we are waiting on the Nominating Committee may we not have the report of the Committee on the Good of the Order.

Parson Simpkin: It is the wish of your Committee on Resolutions to submit the resolutions amended, as follows, so that it shall read: Lumbermen shall be those who are engaged either in the ownership or sale of timber, or logs, or the manufacture or sale at wholesale or retail of primary forest products. We move that with the word "primary" added, it shall be received and adopted.

Snark Tully: You have heard the report; are you ready for the question?

(Here the question is put to the meeting and the resolution is unanimously adopted.)

Brother Simpkin: Your committee also moves that the interpretation of lumber products does not include wall covering, wall boards, the word primary does not cover the wall board product.

Snark Tully: The interpretation of the committee is accepted.

Snark Tully: We will now have the

report of the [Committee on Nominations.

W. F. Biederman: It is with pleasure that I read the report of our committee, for members of the Supreme Nine, which is as follows:

Snark of the Universe: E. G. Griggs, 2234, Tacoma, Wash.

Senior Hoo-Hoo: M. M. Elledge, 26427, Corinth, Miss.

Junior Hoo-Hoo: D. S. Montgomery, 30285, Milwaukee, Wis.

Bojum: W. S. Dickason, 2300, Kansas City, Mo.

Scrivenor: H. J. West, 30315, Atlanta, Ga.

Jabberwock: J. G. Simpson, 16682, Lake Charles, La.

Custoctian: J. A. Hunter, 28440, New York City, N. Y.

Arcanoper: C. D. LeMaster, 29727, Fresno, Calif.

Gurdon: W. E. McClung, 2109, Colorado Springs, Colo.

Supreme Chaplain: Peter A. Simpkin, 1100, San Francisco, Calif.

Snark Tully: You have now heard the reading of the report of the Committee on Nominations. What is your pleasure regarding same? All in favor of adopting the report of the committee on nominations will say "Aye."

(Here the question is now put to the meeting and the report of the Committee on Nominations unanimously adopted.)

Snark Tully: In Resolution No. 9, already adopted, we are to elect at this annual meeting State Vicegerents. May we have report from the Nominating Committee for State Vicegerents?

W. F. Biederman: Owing to limited time at disposal of your Committee on Nominations it is not possible to place before you at this convention all names necessary for State Vicegerents. Therefore, we recommend that in the list we submit that for States not named that the Supreme Nine be empowered to select members at their early convenience. Said action to have the same effect as elected at this convention. I am pleased to report the following:

State.	Name.
Alabama.....	Walt L. Sheperd, Montgomery
Arkansas.....	G. E. Mattison, Malvern
Illinois.....	F. M. Baker, Chicago
Indiana.....	O. L. Haskett, Indianapolis
Kansas.....	Frank Hodges, Olathe
Kentucky.....	W. K. Hall, Fulton
Michigan.....	Fred McCaul, Grand Rapids
Nebraska.....	Morton F. Engelman, Omaha
Ohio.....	W. L. Whitacre, Columbus
Oklahoma.....	B. E. Ford, Ponca City
Oregon.....	H. E. Officer, Portland
South Carolina.....	C. C. Campbell, Columbia
Tennessee.....	L. E. Glass, Memphis
Utah.....	Wm. Service, Salt Lake City

Snark Tully: You have heard report of the Committee on Nominations for State Vicegerents. What is your pleasure regarding same? All in favor of adopting report as read will say "Aye."

(Here the question is put to the meeting and report of the Committee on Nominations unanimously adopted.)

W. F. Biederman: It being further understood by our committee that according to Resolution No. 9 State Vicegerents are to be elected to all states excepting the States from which a member of the Supreme Nine is elected.

Snark Tully: Your understanding is correct.

Snark Tully: As Brother Griggs is not here, and it becomes my duty to give up the gavel, I want to ask Brother Elledge, who has been elected Senior Hoo-Hoo to take the gavel for the remaining part of the meeting. Brother Elledge, in the absence of Brother Griggs, I wish to turn over to you the gavel of the Concatenated Order of Hoo-Hoo. Although you will occupy this high position but for a few moments, let me ask you to bear in mind during that duty, the high ideals and the lofty motives of our grand Order—the Order of Lumbermen—the Order that gives to man the service of our trade. I will now, Brother Elledge, relinquish my post to you.

(Yell and applause as Brother Elledge accepts the gavel.)

Mr. Elledge: Is there any other business to come before the Concatenated Order of Hoo-Hoo? Any brother wish to make any other suggestion? The next regular business to come before us is the embalming of the Snark, but we want to delay a few minutes till Brother Isherwood returns. While we are waiting on Brother Isherwood to return, Brother Cornwall will make a few remarks.

Geo. M. Cornwall: Most worthy Snark, Ladies and Gentlemen: I feel that the Order of Hoo-Hoo has a very happy successor to Brother Tully, in the election of Major Everett G. Griggs, President of the St. Paul and Tacoma Lumber Company. To those of Hoo-Hoo who might not have the pleasure of an intimate acquaintance with our friend, Brother Griggs, I am very glad to bring this message to you regarding the man. He is a man of strong individuality, firm and kindly temperament, having previously occupied the position as President of the National Lumber Manufacturers' Association, has also been President of the West Coast Lumbermen's Association and a man who stands exceedingly high in the lumber industry, not only on the Pacific Coast, but of the country in general, and his name is known wherever the product of his mill finds a market.

I think we have been exceedingly fortunate in the selection of Major Griggs as Snark of the Universe, and I am quite sure that when the next annual rolls around and you have seen the work of the splendid successor to Brother Tully you will feel that the nomination you have so happily made and so happily confirmed was one of the best the Order has ever made.

Mr. LeMaster: It is my pleasure to substantiate Brother Cornwall's statement. I met Brother Griggs when he was superintendent of the St. Paul Lumber Company and his noble father, then was the President and General Manager. It was about twenty-four years ago. I was piling lumber in the St. Paul Lumber Company's yard. We have a most capable man at our head.

Mr. Elledge: Brothers in Hoo-Hoo, permit me to express to you my appreciation for elevating me to the position of Senior Hoo-Hoo. I assure you that it is not because of my prominence as a lumber man, but because of the service that I have given to the Order of Hoo-Hoo for these many years. I might say at this time that I have been an active officer in the Order of Hoo-Hoo ever since the following month after my initiation. Immediately after I was initiated into the Order in Jackson, Tennessee, I was made a Vicegerent, and I hold that office continually until I was appointed on the Supreme Nine. This is the third year to serve on the Nine, and I assure you that I will as faithfully in the future as I have in the past endeavor to perform my duties. I assure you that it is because of my loyalty to the Order and my love for the Order and my visions of the great things that this Order could do for the lumber industry that has prompted me to give it many years of service, and I appreciate and thank you very much for electing me as your Senior Hoo-Hoo. (Usual yell of the Order.)

Mr. Hiseox: If nobody else has anything to say at this time, I would like to say a few words about Fresno. First, we are going to see a Snark embalmed, also one of our supreme officers, as just stated, has been elevated. There are many more of us who would like to be in the same position. What I want to say about Fresno is this: About three years ago I first had the pleasure of meeting C. D. LeMaster, whom we all know affectionately as Leo. I want to say that if there ever was any man on the Pacific Coast that earned a position on the Supreme Nine by hard and faithful work, it is LeMaster. We have never had a man in California who has devoted as much time, not only to his own district, which comprises the San Joaquin Valley, but to all parts of the State, and I believe that during the past two years since he has been Vicegerent in Fresno that he has attended more Conventions in California than any other member. I think that we should at least feel proud, California should, that we have such a man as a member of our Order and such a man as LeMaster representing us on the Supreme Nine. I am looking for great things in California during the next year, and if there is anybody who can put them over it is C. D. LeMaster, and I want you to give him a great big, rousing nino. (The usual yell and applause.)

Mr. Elledge: Brothers in Hoo-Hoo, I am going to read the names of the elected officers, and possibly some of

those present would like to express their appreciation, and possibly some member here might like to speak for them in their absence. If you should know the gentlemen, as I call their names, we would be glad to hear a few words from you. I first call the name of our Junior Hoo-Hoo, D. S. Montgomery, of Milwaukee.

Brother Simpkin: I want to say to you, gentlemen, that in Brother Montgomery there is a man that is just about as near a twin to C. D. LeMaster in all of the things that make efficiency and service as you would hope to find, and I will guarantee that the old Badger State in the next twelve months will just show you that it pays to have a man like Montgomery on the job, and I want to thank you for him; he is a Hoo-Hoo prince.

Mr. Elledge: The next is our worthy Supreme Bojinn, W. S. Dickason, of Kansas City.

Isherwood: I do not know of a better selection that could have been made than Brother Dickason for a member of our Nine. He is a man who stands high in Lumberdom, being at the head of one of the most progressive Lino Yard concerns of the middle West and is also a most energetic and active association worker and is now Vice-President of the National Retail Lumber Dealers' Association. He is a most loyal and ardent supporter of Hoo-Hoo and you are to be congratulated in your selection of Mr. Dickason as a Supreme Officer and it is an honor to the Order and to the industry at large.

Mr. Elledge: I want to say this for Brother West, whom I have known for several years, that he is one of the most loyal members of Hoo-Hoo I have ever met. As you have heard the progress that Hoo-Hoo has made in Atlanta, Ga., which I am here to tell is the results of the splendid efforts that have been put forth by Brother West, in my opinion no better man could have been selected for the Southeast Jurisdiction, and you may rest assured that you have one who will work in the interest of the Order and one who will do his work well.

Mr. Elledge: The next is James G. Sirtupson, Jabberwock of Lake Charles, Louisiana.

Mr. Laughlin: I just want to say of Mr. Simpson that I have lived next door to him for a period of some three or four years. I know him to be a hard worker for the Good of the Order, and at the last Concatenation in Lake Charles he secured five life memberships, and I know him to be a good man and good citizen, and I know he will be a hard worker.

Mr. Elledge: The next is C. D. LeMaster.

Mr. LeMaster: Ladies and Brother Hoo-Hoo, there have been a great many complimentary things said about me today, and I think it has turned my head a little; however, credit should go where credit is due, and I want to say that it was not I who did all the work for this Convention; it was the



A Happy Gathering Around Base of General Grant, the World's Largest and Oldest Tree.



Another View at the Base of General Grant's Tree.

boys of the San Joaquin Valley, and to them is due the credit. I will try to make good on the Supreme Nine. (Applause and yell.)

Mr. Elledge: The next is our beloved Chaplain, P. A. Simpkin.

Rev. Simpkin: My brothers, all I need to say, I think, is just to thank you. I have certainly had to work and had to be on the job since I reached Fresno, and it has been a joy to come to the Concatenation and to be with you, and I appreciate more than any the many honors that it has been my unworthy privilege to receive, that of being among the cleanest, finest bunch of fellows that work on the Western Hemisphere, and of this beautiful continent, the Lumbermen of America.

I prize very much the honor you did me in again asking that I fill the position to which I have been assigned. Rest assured, fellows, that I shall not be satisfied by making merely a prayer, this year, at the Annual Concatenation, but that you may know wherever this little, old body of mine is, that your Chaplain will be on the job, morning and evening, and at least he will be saying a little prayer for his scattered sheep, who are all over America. I thank you for the privilege of serving you. (Applause and yell.)

Mr. Elledge: I will appoint Brother Hiseox a committee of one to escort Mrs. Howes, of San Francisco, who wishes to say a few words for the benefit of the ladies. Mrs. Howes has been a member of Hoo-Hoo ex-officio on account of her late husband.

Mrs. Howes: Hoo-Hoo, I want, on behalf of the ladies, to thank you all for your kindness in showing us all of the pleasures and all of the good times without the work of the meeting. We have thoroughly appreciated it, and individually I can only say that we fully appreciate everything that has been done by all of you, and we sincerely hope the day will come when we may better organize and more closely affiliate with you and among you in your work. (Yell and applause.)

Mr. Elledge: We will call on Brother Trower to embalm the Snark.

Mr. Trower: Brother Hoo-Hoo, I

just learned a few minutes ago that it was my job to do this embalming, and it reminded me that Brother Hiseox, at last year's annual in St. Louis, is reported in the official account of our meeting there, as having said when he was embalmed that the ceremony had no terror for him at the time because he understood that the past Snarks were put into cellars and, of course, a cellar has a very pleasing sound in these days. In the early days of Hoo-Hoo, they used to have at each annual meeting a very elaborate ceremony of embalming Snarks, and generally a theatre was hired for the occasion, and full service of embalment was gone through with, which included actual flames back of the stage. In some mysterious way the Past Snark was given to those flames, but a little while later he was discovered safely in the rear of the hall.

Brother Hiseox said last year he would rather be pickled than embalmed.

The ceremony has been changed somewhat, and now we go through the process by simply investing the Past Snark with the Egyptian Mummy ring, emblematic of his office with its pigeon-blood Ruby in its breast, a symbol of immortality. In addition to that, Brother Hiseox has also made a suggestion, which is a good one, that the retiring Snark shall be led to that fallen Redwood tree yonder, and he made to crawl through its burned-out center as if into a sarcophagus.

Mr. Hiseox: I suggest it be changed from crawl to walk, because that is the only suit that the worthy gentleman has.

Mr. Trower: The Past Snark will be required to walk through that other prostrate sequoia gigantea, known as the Fallen Monarch. Now, Brother Tully, may I say these words in all seriousness, as far as we can be serious, on a joyous occasion of this sort. The most of us were not at the annual at St. Louis last year, and when we learned of your elevation to the highest office in Hoo-Hoo, we knew it must have been done as a reward for your past service to the Order, and we are pleased to find the judgment of the members at last

year's meeting has been fully confirmed and has been shown to have been a wise selection. We have not had the pleasure, though, on this Coast of meeting you before, but we have learned in these days you have been with us that our brothers in the East who chose you last year chose wisely and that they must have been charmed as we have been by your genial courtesy and by your efficient conduct of the affairs of the Order. I might say that I have never been to an annual where the Snark's job has been performed more wisely, and with more precision and promptness and more effectively, and I might interpolate the remark here that I do not think we have ever dispatched as much business in the same length of time, and that has been very largely due to the good work of able committees, and also due to the efficient work of the presiding officer, Brother Tully, in seeing that things were put through promptly. We have discovered in meeting Brother Tully here that he is a descendant, or possibly a native of the Emerald Isle, and he has that charm of speech which would indicate that at some time or other in this life he has kissed the Blarney Stone.

And so, as we have learned to confirm the judgment of those who elected you to this place last year, it is my pleasure at this time to welcome you into the House of Ancients, and, as I happen to be the senior member of the House of Ancients present—there are only two of us here—Brother Hiseox and myself, I have been asked to present to you this ring, emblematic of the office of the Snark of the Universe, a duplicate of which is given to all Snarks upon their retiring from office. We present this to you with our very best wishes and we hope that you will prize it as one of the most cherished possessions of your life. You will wear it, by custom, on your Ninth finger from the right.

And may I also add here before closing that one of the pleasant ceremonies of our annual meetings is always the presentation of the sprig of Heather

Concatenations to Date

CONCATENATION 2196. Fresno, Calif., September 9, 1921.

Snark of the Universe—C. D. LeMaster. Senior Hoo-Hoo—Nelson Dennis. Junior Hoo-Hoo—H. E. Verble. Hojum—A. J. Lucas. Scrivenoter, A. W. Bernhart. Jabberwock—G. A. Cottrell. Custocentian—Geo. M. Cornwall. Arcanoper—H. C. Kimes. Gurlon—R. N. Peterson.

Candidates.

- 31516—Stanley Clifford Andersen, Bookkeeper and Shipping Clerk, Selma Planing Mill, 1903 W. Front St., Selma, Calif. 31517—Wayne Stolle Clanton, Salesman; M. Kellner and Son Lumber Company, 653 S. St., Fresno, Calif. 31518—Heuben Elmer Groff, Mgr., Valley Lumber Company, Kingsbury, Calif. 31519—Jerome Maltby Hignan, Salesman; Valley Lumber Company, H and Mono Sts., Fresno, Calif. 31520—Alfred James Little, Mill Foreman; Selma Planing Mill, First and West Front St., Selma, Calif. 31521—Donald Hill McKellar, Salesman; McCullough-Fagan Lumber Co., 525 Santa Marina Bldg., San Francisco, Calif. 31522—Joseph Gordon Nichols, Supt.; California Peach and Fig Growers, Fresno, Calif. 31523—John C. Prichard, Vice President; Prichard Box Company, Fresno, Calif. 31524—Harry E. Rudyall, Supt.; Kingsbury Planing Mill, Kingsbury, Calif. 31525—Philip Storer Thacher, Director and Attorney; W. D. Hallco, El Cajon, Calif. 31526—Benjamin Urnsh, Manager; Fairmead Lumber Company, Fairmead, Calif.

The Following Members Were Present.

- 29937, 14880, 30716, 30916, 30822, 13090, 17008, 28092, 10477, 28452, 31331, 20740, 20900, 25480, 20164, 10492, 30711, 30340, 20488, 20980, 17090, 30040, 20722, 17090, 29773, 25460, 30913, 29868, 30040, 30320, 7810, 30704, 30100, 30335, 17073, 30705, 21277, 20478, 31350, 30344, 30107, 31311, 23731, 30817, 31377, 30127, 30550, 30334, 30906, 29878, 210, 30118, 30700, 30068, 21050, 28900, 30558, 14878, 31285, 29880, 30712, 30112, 31253, 31300, 31300, 30341, 30120, 31287, 31357, 12943, 30327, 26486, 17134, 30103, 29714, 30333, 30125, 30342, 17605, 30126, 17085, 31304, 29510, 29071, 21840, 4103, 30554, 2444, 31082, 30100, 30330, 31135, 30814, 30918, 14885, 29991, 30812, 30104, 30122, 17078, 31202, 30270, 30278, 30007, 26227, 25571, 10270, 29996, 30942, 30943, 2908, 13807, 7453, 17958, 31302, 31307, 30257, 30644, 30672, 29720, 23895, 30920, 23108.

retired to the camp at General Grant Park and there was no further business transacted.)

THE LADIES AT FRESNO.

With a group of live and charming women like Mesdames Tully and Trower, Hiseox and Woodhead, and the many others who made up the party, there was need for a live committee and there was no failure, for the ladies were splendidly entertained. A most delightful formal luncheon at the Hotel Fresno, Mrs. R. A. Hiseox hostess, was the opening event that ushered in a series of events, auto rides to the great parks with picnic luncheons, a tour of the great fruit-packing houses, a theatre party, a session on the roof, and other courtesies. The ladies voiced full appreciation of the fine provision

from Bonnie Scotland, which for nearly twenty years it has been the faithful and gallant and beautiful custom of our Brother, Colonel James "Hoot-mon" Lightbody to send to each annual to be presented to one of the most charming and popular ladies present. The "Hoot-mon" for many years lived in Glasgow, but is now in Vancouver, B. C. Unfortunately, the Heather arrived at St. Louis this year too late to bring it here, but it will be presented later to that gracious lady whom we have been pleased to meet and whose husband is L. M. Tully. After meeting Mrs. Tully, we are all confirmed in our opinion that our Past Snark is a most excellent judge of feminine grace and beauty and charm.

Mr. Tully: While I was not conversant with the ceremony attending a custom of this kind, Brother Hiseox told me, on the quiet, the fluid used in embalming the Snark was liquid that we had before the adoption of the 18th Amendment. It is more than gratifying to me to be embalmed under these circumstances, as it is the first time that the Snark of the Universe, in the language of our good friend the past, has been embalmed under the dome of heaven and with the canopy of the blue skies as a roof. Mr. Trower, and brother members, and ladies, you have heard enough of speech making, so I will make this brief. I thank you; I thank you for this ring, I am going to keep it as one of my finest and best possessions. The ring that you have given me is gold embellished with a jewel. The gold may tarnish and wear away; the jewel in time may corrode, but never from my mind, never from my memory, can be obliterated the associations that I have found in Hoo-Hoo, (loud applause and the usual yell) and the many courtesies extended to me here.

12103: May I suggest a little addition to the ceremony? In view of the fact that Hoo-Hoo has at last arrived at a place where it can put out a code of ethics, nine points which we should adhere to, and in view of the fact also that the ladies have not heard this completely, might I ask the retiring Snark of the Universe to read, in closing the ceremony, in addition to the usual ceremony, these nine articles of the Hoo-Hoo code of ethics, so we will have them fresh in our minds as we go to the work of the year.

Mr. Tully: This is the code of ethics, adopted at our session yesterday and with your permission, I will read it.

(Here the code of ethics is read by Mr. Tully.)

(Here a motion is duly made and seconded to adjourn, and the convention is duly declared adjourned, and the entire assemblage retires to the giant Redwood tree known as the Fallen Monarch, where the Snark passes through, and the Convention follows him.) (After this the convention

CONCATENATION 2197.

New York City, September 9, 1921.

Snark of the Universe—E. S. Anderson. Senior Hoo-Hoo—J. A. Lacy. Junior Hoo-Hoo—Charles J. Kammer. Hojum—Frederick W. Naylor. Scrivenoter—Peter J. Wilson. Jabberwock—John A. Hunter. Custocentian—A. Zimmer. Arcanoper—Edward A. Siemon. Gurlon—George W. Whitbread.

Candidates.

- 31527—John Burns, Partner; John Burns and Co., 25 West 30th St., New York City. 31528—Erwin Faerber, Owner; Erwin Faerber and Co., 131 E. 20th St., New York City. 31529—Abraham Lincoln Rauch, President; Continental Lumber Co., 23-25 Beaver St., New York. 31530—Frol Walter Schulz, Secretary; Southeast Lumber Export Co., 15 Williams St., Brooklyn, N. Y. 31531—William H. Tregarten, Partner; James Tregarten & Sons Co., 9 N. East 7th St. 31532—Joseph Fresno Zink, Superintendent; Astoria Veneer Warehouse, Lewis Thompson & Co., Inc., Hiker & Stairway Aves., Astoria, L. I., N. Y.

The Following Members Were Present.

- 3109, 28132, 29751, 27744, 20678, 29743, 13587, 30015, 30311, 29430, 29927, 27803, 7281, 29207, 28599, 29596, 3000, 28446, 28410, 28151, 20307.

CONCATENATION 2198.

Seattle, Wash., September 20, 19 21.

Snark of the Universe—L. M. Tully. Senior Hoo-Hoo—M. M. Kiledge. Junior Hoo-Hoo—D. H. Clark. Hojum—L. S. Whiting. Scrivenoter—R. A. Johnson. Jabberwock—L. R. Fifer. Custocentian—M. D. Haire. Arcanoper—C. E. Finn. Gurlon—O. Bovan.

Candidates.

- 31533—Dan E. Eshom, Western Representative; Retail Lumberman, Kansas City, Mo. 31534—Louis C. Fritch, Assistant to Manager Expt. Dept.; Carstens and Carles, Inc., Seattle, Wash. 31535—James Morgan VanWinkle, Chief Stationer; Shingle Branch, West Coast Lumberman, Seattle, Wash.

The Following Members Were Present.

- 29937, 31307, 17712, 28427, 23472, 11322, 21670, 31411, 31310, 31308, 30516, 14007, 10022, 30515, 28700, 10040, 7048, 21640, 30520, 12210, 30518.

made for their entertainment. They will long remember the untiring effort of Mr. E. M. Prescott to make enjoyable their days in Fresno, for he succeeded unanimously.

DEATH BENEFIT CERTIFICATE.

Under the new ruling and policies of the Order, we will carry our own Death Benefit, beginning with September 9, 1921. The form for the new Death Benefit Certificate is now in the hands of our printer. As soon as off the press all members, within the age limit of 65 years, who have paid their dues for 1922 will receive the new Death Benefit Certificate for \$100.00, which is payable immediately upon notification of death.

If you can't be a lighthouse be a candle.

List of Delegates to the Thirtieth Annual Convention

Table with columns: Name, Firm, Address. Lists delegates from various locations including Fresno, San Francisco, Los Angeles, and others.



Table with columns: Name, Firm, Address. Lists members and their affiliations across various locations like San Francisco, Fresno, and Los Angeles.

FRESNO CONCATENATION.

One of the interesting features of the 1921 annual was the Concatenation on the evening of September 9, at the Woodmen's Hall.

Vicegerent Snark Charles D. LeMaster, of the San Joaquin Valley District and his Membership Committee and co-workers certainly were well rewarded for their tireless efforts put forth in preparing and arranging for this Concatenation in securing the 18 candidates initiated.

Promptly at 9:00 all was in readiness for the ceremonies to begin and the 18 Kittens were not kept waiting, nor their patience tried in waiting for the time to come for them to enter the land of Hoo-Hoo to be taught the manners of the great Black Cat.

The initiation was conducted in the most impressive manner; the Nine officers officiating took their parts well. The initiation was of the kind that was not only a credit to the Nine in charge but to the Order of Hoo-Hoo.

The attendance was large and, as many of the old members who had witnessed many initiations in the past expressed themselves: "This was one of the most impressive Concatenations that they ever attended and ample demonstration that Hoo-Hoo is living up to its principles and purpose in the initiation of the day, making an impression upon the candidate's mind, which is elevating and beneficial and such as will cause them to grasp its high ideals and to respect their fellow men, the great industry, its products and the Order of Hoo-Hoo."

NEW YORKERS CONCATENATE.

On the evening of September 9, under the guidance and through the arrangements that had been completed by Supreme Gurdon, P. J. Wilson, 25 of the old members gathered at the McAlpin Hotel.

As Brother Wilson puts it, "The Kats began to arrive as early as six o'clock and by 7 o'clock the event of the evening was under way." The first thing on the program was a very fine dinner and with Brother Kammer, the Hoo-Hoo Prince of the East, at the head of the table, which is assurance that all were well fed.

Following the sumptuous dinner, several short addresses were made. Brother Farrell of the New York Lumber Trade Press made a splendid address, assuring and pledging the support of his splendid paper for the furthering of Hoo-Hoo. Following Brother Farrell short talks were made by Brothers MacAuley, Hunter and Siemon. With the hunger appeased, the decks were cleared for the initiation. Six new members were initiated. Brother Kammer acted as Junior Hoo-Hoo and excelled all previous efforts to the delight and enjoyment of the old members.

The initiation was very impressive and a great credit to the officers in charge.

This was the first Concatenation for a number of years and brought back to the minds of those in attendance fond recollections of the days of the past, and inspired enthusiasm, energy and pep.

Following the initiation, a business session was held and Elmer S. Anderson, of the Southeast Lumber Export Company, of New York City, was unanimously nominated Vicegerent Snark of the New York District, and a date for the next Concatenation was set for November 5. Committees were nominated to make plans and arrangements and to act with Vicegerent Anderson. All members present are looking forward with much pleasure to the next Concatenation and hoping that there will be many to follow.

SEATTLE CONCATENATION.

Vicegerent Charles B. Floyd, of the Seattle district, together with Supreme Bojum, Wm. M. Beebe, and their co-workers staged a Concatenation in honor of the Hoo-Hoo delegates from the West who were making the trip from Fresno via the Northern Route.

The Concatenation was held in the Banquet Room of the Butler Hotel, on Tuesday evening, September 20, and four most worthy pilgrims were awaiting the opportunity to enter Hoo-Hoo land. Their every wish was complied with. The initiation was put on in a most impressive manner, each and every officer doing justice to the duties assigned him.

Don Clark acted as Junior Hoo-Hoo and certainly did his work well. This can be better vouched for by the candidates. All in attendance were thoroughly entertained and many new thoughts impressed upon their minds that has to do with the lumber industry through the clever wit of Junior Hoo-Hoo Clark.

Following the initiation, a buffet luncheon was served and this was followed by short addresses made by ex-Snark Tully, Secretary Treasurer Isherwood and Supreme Senior Hoo-Hoo Elledge. The topic being principally that of outlining the new policies of the Order. Splendid responses were made by Brothers Floyd, Piffer, Whiting and Fine.

It was a most enjoyable evening to all and enabled the visiting delegates to make the acquaintance of their brothers of the Northwest. It was an enthusiastic Concatenation from start to finish, resulting in the members of the Northwest pledging their loyalty to Hoo-Hoo and its activities for the Northwest. Hoo-Hoo has taken on a new lease of life and under the new policies great progress is anticipated, throughout the Northwest.

Reports and Accounts of the Concatenated Order of Hoo-Hoo, September 2, 1921

September 3, 1921.

Mr. L. M. Tully, Snark of the Universe, Concatenated Order of Hoo-Hoo, St. Louis, Mo.

Dear Sir: Pursuant to request we have made an examination of the cash account of the Concatenated Order of Hoo-Hoo for the fiscal year ended September 2, 1921, and we present herewith our report thereon together with the attached statement, which shows in condensed form the cash receipts and disbursements for the period mentioned.

The cash receipts for the year, as recorded on the Secretary-Treasurer's cash book, have been traced into the depository of the Order, and the disbursements have been vouched with cancelled checks and other supporting data.

Table showing equipment purchased during the year: F-2 Addressograph (\$445.00), G-1 Graphotype (200.00), Plates, Etc. (240.58), Underwood Typewriter (107.50), Trunk (61.75). Total Purchases: \$1,114.83.

On the addressograph the Order owes a note for \$277.50, due September 15, 1921.

We have been assured by the Secretary-Treasurer that, aside from a bill amounting to \$40.00 for legal services rendered in connection with the incorporation of the Order, there was no unpaid bills other than those chargeable to the activities of the ensuing year. Thirty death claims of \$100 each were paid during the period under review to the beneficiaries of deceased members under the insurance plan of the Order. In conclusion we wish to state that the books and records examined by us were found to be in a satisfactory condition.

Yours very truly, KESSLER, CARTALL & CO., Certified Public Accountants.

Cash Receipts and Disbursements—Year Ended September 2, 1921.

Large financial table with columns: Description, Amount. Includes Cash on Hand and in Depositories (\$372.57), Receipts for Period (\$24,885.33), Disbursements for Period (\$18.85), Total Receipts for Period (\$33,807.01), Total Disbursements for Period (\$18.85).

Table of financial items: Moving Expense—Secretary-Treasurer (319.83), Telephone and Telegraph (346.20), Entertaining (12.75), Cash Balance September 2, 1921 (\$1,203.10).

Record of Work in Vicegerencies

From September 9, 1920 to September 1, 1921.

Table showing work in vicegerencies by State and District. Columns: State, District, Vicegerent, No. of Concats, No. of Initiates. Lists various states like Alabama, California, Illinois, etc.

Table for Jurisdiction No. 1—Under Snark of the Universe, J. M. Tully. Columns: Name of Vicegerent, State, No. Concats, No. of Initiates.

Table for Jurisdiction No. 2—Under Senior Hoo-Hoo, F. B. Comer. Columns: Name of Vicegerent, State, No. Concats, No. of Initiates.

Name of Vicegerent	State	No. Concats	No. of Initiates
E. S. McBride	California	1	14
H. G. Larrick	California	1	8
		10	163

Jurisdiction No. 3—Under Junior Hoo-Hoo, D. S. Montgomery			
Name of Vicegerent	State	No. Concats	No. of Initiates
W. G. Luch	Ohio	1	44
E. G. Dillow	Ohio	1	23
J. D. Brown	Ohio	1	20
		1	10
		1	3
F. M. Baker	Illinois	2	25
E. A. Ehlert	Wisconsin	1	37
Wm. J. Barclay	Michigan	1	10
		9	184

Jurisdiction No. 4—Under Bojurn, Wm. M. Beebe			
Name of Vicegerent	State	No. Concats	No. of Initiates
C. F. Floyd	Washington	1	17
E. R. Prince	Oregon	1	4
J. R. Berthold	Oregon	1	10
		3	31

Jurisdiction No. 5—Under Scrivenner, M. M. Elledge			
Name of Vicegerent	State	No. Concats	No. of Initiates
A. J. McEachern	Alabama	1	0
H. J. Bell	Mississippi	2	11
S. J. Allbrook	Mississippi	1	7
L. E. Glass	Tennessee	1	5
H. W. Haynes	Mississippi	1	8
W. L. Shepherd	Alabama	1	0
		8	40

Jurisdiction No. 6—Under Jabberwock, H. D. Foote			
Name of Vicegerent	State	No. Concats	No. of Initiates
M. J. Duvernay	Louisiana	1	11
J. G. Simpson	Louisiana	3	34
O. N. Cloud	Louisiana	1	6
J. S. Hollman	Louisiana	1	7
		6	58

Jurisdiction No. 7—Under Custocatian, J. J. Earle			
Name of Vicegerent	State	No. Concats	No. of Initiates
Geo. West	Georgia	4	57
C. C. Campbell	South Carolina	1	14
C. D. Spiggle	South Carolina	1	4
H. J. MacEwen	Georgia	1	17
		7	92

Jurisdiction No. 8—Under Arenopier, C. E. Murphy			
Name of Vicegerent	State	No. Concats	No. of Initiates
Wm. Service & Wm. E. Lossee	Utah	2	13
Q. D. Nell	Colorado	1	34
H. W. Berger	Colorado	1	8
		4	55

Jurisdiction No. 9—Under Gurdon, P. J. Wilson			
Name of Vicegerent	State	No. Concats	No. of Initiates

### Record of Work in Jurisdictions

From September 9, 1920 to September 9, 1921.

Jurisdiction No.	Under	No. of Concats	No. of Initiates
1	Under Snark of the Universe, L. M. Tully, Missouri, Southern half of Illinois, Iowa, Kansas, Indiana, all foreign countries, and Canada with exception of British Columbia	5	97
2	Under Senior Hoo-Hoo, P. E. Conner: California, Arizona, Nevada and New Mexico	10	153
3	Under Junior Hoo-Hoo, D. S. Montgomery: Wisconsin, Minnesota, Northern half of Illinois, Michigan and Ohio	9	184
4	Under Bojurn, Wm. M. Beebe: Washington, Oregon, Idaho, Montana, and British Columbia	3	31
5	Under Scrivenner, M. M. Elledge: Mississippi, Alabama, Tennessee, Kentucky and West Virginia	8	46
6	Under Jabberwock, H. D. Foote: Louisiana, Texas, Arkansas and Oklahoma	6	58
7	Under Custocatian, J. J. Earle: Florida, Georgia, North Carolina, South Carolina and Virginia	7	92
8	Under Arenopier, C. E. Murphy: Utah, Colorado, Wyoming, Nebraska, North and South Dakota	4	55
9	Under Gurdon, P. J. Wilson: New York, Delaware, District of Columbia, Maryland, New Jersey, Pennsylvania, and New England States	—	—
		52	716

The above report shows that in number initiated Jurisdiction No. 3, under Junior Hoo-Hoo, D. S. Montgomery, holds first place. Jurisdiction No. 2, Under Senior Hoo-Hoo F. B. Conner, holds second. Jurisdiction No. 1, Under Snark of the Universe, L. M. Tully, holds third. Jurisdiction No. 7, Under Custocatian, J. J. Earle, holds fourth. Jurisdiction No. 6, Under Jabberwock, H. D. Foote, holds fifth. Jurisdiction No. 8, Under Arenopier, C. E. Murphy, holds sixth. Jurisdiction No. 5, Under Scrivenner, M. M. Elledge, holds seventh. Jurisdiction No. 4, Under Bojurn, Wm. M. Beebe, holds eighth. Jurisdiction No. 9, Under Gurdon, P. J. Wilson, holds last.

### Vicegerents' Record for Nine Places

Vicegerent	City	District	No. of Members
1st Wm. G. Funck	St. Louis, Mo.	Eastern	76
2nd Geo. West	Atlanta	Northern	57
3rd M. J. Duvernay	San Francisco	San Francisco Bay	49
4th David Woodhead	Los Angeles	Los Angeles	47
5th W. G. Luch	Marion	Marion	44
6th E. A. Ehlert	Milwaukee	State	37
7th C. D. LeMaster	Fresno	San Joaquin Valley	35
8th* J. C. Simpson	Lake Charles	Southeastern	34
8th* O. D. Neill	Denver	Central	34
9th F. M. Baker	Chicago	Northern	25
*Tied:			
8th place—J. G. Simpson	Lake Charles, La.		
	O. D. Neill, Denver, Colo.		

### Members Whose Deaths Were Reported During the Year

No.	Name	City
11101	Geo. U. Bacon	Winnipeg, Man.
15440	Wm. F. Baker	Seattle, Wash.
8582	L. I. Boland	Guthrie, Okla.
30436	E. M. Blako	San Francisco, Calif.
7918	A. B. Brix	Portland, Ore.
28931	Guy A. Buell	San Francisco, Calif.
4459	Geo. Call	Orango, Texas
29017	Leo M. Carrico	Cairo, Ill.
7477	J. E. Craddock	Lenoir, N. C.
21717	A. B. Daly	Monrovia, Calif.
16608	James C. Dozier	Baton Rouge, La.
24816	Joa B. Ettinger	Portland, Ore.
268	Fred H. Gilman	Seattle, Wash.
17547	D. H. Hays	Prince Rupert, Can.
28141	Geo. F. Kretschmer	Louisville, Ky.
6767	Wm. M. Lampton	Denver, Colo.
5559	F. E. Nahr	Cadillac, Mich.
2227	Whitney Newton	Denver, Colo.
12686	C. C. Northern	Nashville, Tenn.
1861	H. G. Obonaur	Detroit, Mich.
6540	Wm. M. Otis	Columbus, S. C.
10299	A. F. Pondergrass	St. Louis, Mo.
397	E. F. Porter	Pittsburg, Kans.
4844	O. M. Scott	Watsoka, Ill.
25630	Thos. F. Smith	Poparville, Miss.
29936	L. W. Stablon	Chicago, Ill.
1702	A. N. Struck	Louisville, Ky.
5530	Geo. E. Toalo	Augusta, Ga.
8478	B. S. Walker	Des Moines, Iowa
21556	J. W. Wilbort	Plaquimino, La.
1113	Ira B. Bennett	Clovis, Calif.
20670	R. T. Cooper	Memphis, Tenn.
13711	H. R. Dorno	Columbus, Ohio
13103	James P. Frerot	New Orleans, La.
26796	H. H. Gallagher	Oakland, Calif.
29828	B. B. Hall	Beaumont, Texas
5331	Chas. C. Jenkins	Wilmington, Ohio
26804	Wm. B. Johnson	Berkoley, Calif.
29355	J. P. Koyos	Bond, Ore.
28993	L. A. Larson	San Francisco, Calif.
14855	M. C. Morgan	Charleston, W. Va.
12905	Jos. S. Muth	Elizabethton, La.
30209	Felix Ortego	Alexandria, La.
22460	A. L. Shaw	Mechanicsburg, Ohio
17029	F. P. Stasny	Plum, Texas
2671	Wm. A. Bowon	Arlington, Texas
2777	I. T. McAllister	Boulder, Colo.
45	J. Newton Nind	Grand Rapids, Mich.
28456	A. A. Thayer	Grimes, Calif.



## Officers of the Order

Dare it, Help 'Em Keep Things Moving

### The Supreme Nine

**SNARK OF THE UNIVERSE**—E. G. Griggs (2234), President, St. Paul & Tacoma Lumber Co., Tacoma, Wash.  
**SENIOR HOO-HOO**—M. M. Elledge (20427), M. M. Elledge Lumber Co., Corinth, Miss.  
**JUNIOR HOO-HOO**—D. S. Montgomery (30285), Secretary, Wisconsin Retail Lbr. Dealers' Association, Milwaukee, Wis.  
**BOJURN**—W. S. Dickason (2300), Secretary General Manager, Dickason-Goodman Lbr. Co., Kansas City, Mo.  
**SCRIVENNER**—H. J. West (30315), West Lumber Co., Atlanta, Ga.  
**JABBERWOCK**—J. G. Simpson (10682), J. A. Bol Lbr. Co., Lake Charles, La.  
**CUSTOCATIAN**—J. A. Hunter (28440), J. A. Hunter Co., Woolworth Bldg., New York City, N. Y.  
**ARCANOPER**—C. D. LeMaster (29727), San Joaquin Mill Owners Association, Fresno, Calif.  
**GURDON**—W. E. McClung (2100), The Newton Lbr. & Mfg. Co., Colorado Springs, Colo.

### The Jurisdictions

**JURISDICTION No. 1**—Under Snark of the Universe, E. G. Griggs: Washington, Oregon, Idaho, Montana, North and South Dakota, British Columbia, Canada, and all foreign countries.  
**JURISDICTION No. 2**—Under Senior Hoo-Hoo, M. M. Elledge: Mississippi, Alabama, Tennessee, Kentucky, and West Virginia.  
**JURISDICTION No. 3**—Under Junior Hoo-Hoo, D. S. Montgomery: Wisconsin, Minnesota, Northern half Illinois, Michigan, and Ohio.  
**JURISDICTION No. 4**—Under Bojurn, W. S. Dickason: Missouri, Southern half Illinois, Iowa, Kansas, and Indiana.  
**JURISDICTION No. 5**—Under Scrivenner, H. J. West: Florida, Georgia, North Carolina, South Carolina, and Virginia.  
**JURISDICTION No. 6**—Under Jabberwock, J. G. Simpson: Louisiana, Texas, Arkansas and Oklahoma.  
**JURISDICTION No. 7**—Under Custocatian, J. A. Hunter: New York, Delaware, District of Columbia, Maryland, New Jersey, Pennsylvania, New England States.  
**JURISDICTION No. 8**—Under Arenopier, C. E. Murphy: California, Arizona, Nevada.  
**JURISDICTION No. 9**—Under Gurdon, W. E. McClung: Utah, Colorado, Wyoming, Nebraska.

### The House of Ancients

CHAS. H. McCARER (1) (Deceased).  
 B. A. JOHNSON (2), Lumber World Review, Chicago.  
 J. E. DEFIBAUGH (3) (Deceased).  
 H. H. HEMENWAY (184) (Deceased).  
 A. A. WHITE (102) (Deceased).  
 N. A. GLADDING (99), E. C. Atkins & Co., Indianapolis, Ind.  
 W. B. STILLWELL (3053), Southern Pine Co., of Georgia, Savannah, Ga.  
 A. H. WEIR (2505) (Deceased).  
 W. M. II. NORRIS (1600) (Deceased).  
 ED. M. VETMEIER (Deceased).  
 C. D. ROURKE (421) (Deceased).  
 R. D. INMAN (2180) (Deceased).  
 A. C. RAMSEY (233), Memphis, Dallas & Gulf Railroad Co., of Nashville, Ark.  
 J. B. BONNER (3294), Humble Oil Refining Co., Houston, Tex.  
 PLATT B. WALKER (48), Editor The Mississippi Valley Lumberman, Minneapolis, Minn.  
 W. A. HADLEY (11580), The S. Hadley Lumber Co., Chatham, Ont., Canada.

I. J. MILLER (3406), I. J. Miller Lumber Co., L. C. Smith Bldg., Seattle, Wash.  
 E. SPRINGER BOGGESS (7197), Clarksburg, W. Va.  
 FRANK W. TROWER (12335), Trower Lumber Co., San Francisco, Calif.  
 JOHN H. KIRBY (7778), Kirby Lumber Co., First National Bank Bldg., Houston, Tex.  
 EMERSON D. TENNANT (130070), Vice-President Commercial Journal Co., Publishers of Lumber, St. Louis, Mo.  
 JULIUS SEIDEL (3229), Julius Seidel Lumber Co., St. Louis, Mo.  
 W. A. PRIDDLE (120), Beaumont Lumber Co., of Beaumont, Tex.  
 R. A. HISCOCX (14423), Hart-Wood Lumber Co., San Francisco, Calif.  
 L. M. TULLY (21549), L. M. Tully Lbr. Co., St. Louis, Mo.

### Osirian Cloister

**HIGH PRIEST OF OSIRIS**—L. M. Tully (21549), President, L. M. Tully Lumber Co., St. Louis, Mo.  
**HIGH PRIEST OF PTAH**—R. A. Hiscocx (4423), Manager, Hart-Wood Lumber Co., San Francisco, Calif.  
**HIGH PRIEST OF RA**—Peter A. Simpink (Hon. 100), Salt Lake City, Utah.  
**HIGH PRIEST OF ISIS**—Julius Seidel (3229), Julius Seidel Lumber Co., St. Louis, Mo.  
**HIGH PRIEST OF SHU**—F. M. Baker (21576), Hardwood Mills Lumber Co., Chicago, Ill.  
**HIGH PRIEST OF THOTH**—W. A. Hadley (11580), The S. Hadley Lumber Co., Chatham, Ont., Canada.  
**HIGH PRIEST OF HATHOR**—H. R. Isherwood (20516), Secretary-Treasurer Concatenated Order of Hoo-Hoo, St. Louis, Mo.  
**HIGH PRIEST OF SED**—D. S. Montgomery (20285), Secretary, Wisconsin Retail Lumber Dealers' Association, Milwaukee, Wis.  
**HIGH PRIEST OF ANUBIS**—C. E. Price (11625), Buchanan Lumber Co., St. Louis, Mo.

### Vicegerent Snarks

**ALABAMA**—(Western District) A. J. McEachern (30040), Allied Sales Corp., Tuscaloosa, Ala.  
**ALABAMA**—(Birmingham District) W. A. Currio (9751), Moore-Hadley Lbr. Co., Birmingham, Ala.  
**ALABAMA**—(Montgomery District) W. L. Shepherd, (13443), 510 Bell Bldg., Montgomery, Ala.  
**ALBERTA, CANADA**—(Southern District) John M. Nelson (13875), Cusdy & Nelson, Calgary, Alberta, Canada.  
**ARIZONA**—John A. Johnson (24980), State of Arizona, Johnson & Koch, Phoenix, Ariz.  
**ARKANSAS**—J. B. Webster (24701), Secretary Arkansas Ass'n of Lumber Dirs., 827 Southern Trust Bldg., Little Rock, Ark.  
**AUSTRALASIA**—William G. Boorman, (100), Berlin Machine Wks., Sydney, N. S. W.  
**BRITISH COLUMBIA**—(Coast District) W. H. Crowe (20033), Sales Manager, Federal Lbr. Co., Vancouver, B. C., Canada.  
**CALIFORNIA**—(San Francisco Bay District) M. L. Euphrat (17605), Wendling-Nathan Lbr. Co., San Francisco, Calif.  
**CALIFORNIA**—(San Diego District) H. G. Larrick (28014), Sales Manager, Benson Lbr. Co., San Diego, Calif.  
**CALIFORNIA**—(Davis District) E. S. McBride (28452), Davis Lbr. Co., Davis, Calif.  
**CALIFORNIA**—(Los Angeles District) David Woodhead (30500), Woodhead Lbr. Co., Los Angeles, Calif.  
**CALIFORNIA**—(Northern District) R. D. Bullock (27214), Hammond Lbr. Co., Eureka, Calif.

**COLORADO**—(Central District) O. D. Neill (22292), 703 Sixth St., Greeley, Colo.  
**COLORADO**—(So. Colo. & No. N. Mex.) H. W. Berger (14443), Southern Colorado Lbr. Co., Trinidad, Colo.  
**ENGLAND**—(Southern District) Edwin Haynes, Timber Trades Journal, London, E. C., England.  
**GEORGIA**—(Northern District) Geo. West (30272), West Lbr. Co., Atlanta, Ga.  
**GEORGIA**—(Macon District) H. L. Muelwen (30083), Case-Power Lbr. Co., Macon, Ga.  
**IDAHO**—E. B. Sherman (27440), C. R. Shaw Wholesale Co., Boise, Idaho.  
**ILLINOIS**—(Northern District) F. M. Baker (21576), Hardwood Lbr. Mills Co., Chicago, Ill.  
**ILLINOIS**—(Southern Iowa-Western Illinois) Geo. W. Angol (28348), Vice-Pres., Hamilton Lbr. & Mill Co., Hamilton, Ill.  
**ILLINOIS**—(Southern District) P. T. Laungan (2400), P. T. Laungan Lbr. Co., Cairo, Ill.  
**IOWA**—(Northwestern District) W. C. Butler (22792), Rouch & Musser Cash & Door Co., Sioux City, Iowa.  
**IOWA**—(Southern District) Robt. K. Eaton (12115), Missouri Land & Lbr. Exchange, Des Moines, Iowa.  
**KENTUCKY**—(Southwestern District) W. K. Hall (14344), W. K. Hall Lbr. Co., Fulton, Ky.  
**LOUISIANA**—(Northern District) Felix A. Farzia (21050), Gen. Sales Manager, Parlor City Lbr. Co., Monroe, La.  
**LOUISIANA**—(Southern District) Roger E. Simmons (30510), 522 Audubon Bldg., New Orleans, La.  
**LOUISIANA**—(Central Eastern District) W. H. Nally (28323), Hammond Lbr. Co., Hammond, La.  
**LOUISIANA**—(Shreveport District) O. N. Cloud (27980), Peavy-Irwin Lbr. Co., Shreveport, La.  
**LOUISIANA**—(Alexandria District) J. S. Hollman (17900), Easton Lbr. Co., Easton, La.  
**MARYLAND**—(Eastern District) Geo. R. Johnson (27705), Geo. R. Johnson, Kulckerboeker Bldg., Baltimore, Md.  
**MICHIGAN**—(Detroit, Mich., District) F. F. Holland (24373), Manager Detroit Sales Office, W. R. Pickering Lbr. Co., Detroit, Mich.  
**MICHIGAN**—(State of Michigan Except Detroit) Wm. J. Barclay (20000), Box 213, Grand Rapids, Mich.  
**MISSISSIPPI**—(Northern District) H. C. Bell (21577), Box 584, Corinth, Miss.  
**MISSISSIPPI**—(Meridian District) Samuel J. Allbrook (30097), Southern Representative of Union Wholesale Lumber Co., Meridian, Miss.  
**MISSOURI**—(Northwest District) Wm. G. Funck (18048), Funck Lbr. Co., Arcade Bldg., St. Louis, Mo.  
**MISSOURI**—(Northwest District) Robt. Kingsbury (30050), Secretary-Treasurer, Northeast Missouri Lumbermen's Ass'n., Moberly, Mo.  
**MONTANA**—(Eastern District) H. M. Yaw (23724), Sturm & Yaw, Great Falls, Mont.  
**MONTANA**—(Butte District) A. R. Graham (24050), 525 W. Aluminum St., Butte, Mont.  
**NEBRASKA**—Morton F. Engelman (28250), M. F. Engelman & Co., Omaha, Nebr.  
**NEVADA**—C. C. Bridgman (12128), Agent, Verdi Lbr. Co., Reno, Nevada.  
**NEW YORK**—(New York City District) E. S. Anderson (28595), 423 81st St., Brooklyn, N. Y.  
**NORTH DAKOTA**—Harry T. Alsop (4238), Interior Lbr. Co., Fargo, N. Dak.  
**OHIO**—(Cincinnati District) Harry A. Hollowell (4061), Hollowell & Co., Cincinnati, Ohio.  
**OHIO**—(Springfield District) Homer Ballinger (30759), Clark County Lbr. Co., Springfield, Ohio.  
**OHIO**—(Marion District) W. G. Luch (11815), Marion Lbr. Co., Marion, Ohio.  
**OHIO**—(Columbus District) E. G. Dillow (28132), Central West Coal & Lbr. Co., Columbus, Ohio.  
**OHIO**—(Akron District) J. B. Brown (31035), Brown-Graves Lbr. Co., Akron, Ohio.

ONTARIO—(Western District) Horace W. Robinson (21155), Pigeon River Lbr. Co., Ft. William, Ont.  
 OREGON—(Klamath Falls District) A. J. Voyo (26448), Big Lakes Box Co., Klamath Falls, Ore.  
 OREGON—(Western District) J. R. Berthoff (9758), Hart-Wood Lbr. Co., Portland, Ore.  
 OREGON—(Bend District) F. R. Prince (28504), Shevlin-Hixon Lbr. Co., Bend, Ore.  
 PANAMA—William T. McCormick (20320), Manager, Robert Wilcox, Anson, Canal Zone, Panama.  
 PHILIPPINE I.—W. G. Scrim (26082), Kolmbugan Lbr. Co., Manila, P. I.  
 SASKATCHEWAN—(Northern District) George Sillers (21890), Twelfth St., Saskatoon, Sask., Canada.

SASKATCHEWAN—(Southern District) W. W. Wilson (28520), The Butley Lbr. Co., Regina, Sask., Canada.

SOUTH CAROLINA—(Columbia District) C. C. Campbell (30973), Colleton Cypress Lbr. Co., Columbia, S. C.

SOUTH CAROLINA—(Greenville District) C. D. Spiegel (30088), Greenville Lbr. Co., Greenville, S. C.

TENNESSEE—(Western District) L. E. Glass (20901), Tri-State Lbr. Co., Memphis, Tenn.

TENNESSEE—(Eastern District) W. H. Murray (23880), W. H. Murray & Co., Johnson City, Tenn.

TENNESSEE—(Knoxville District) Malcolm Miller (27608), Walter McCabe, Knoxville, Tenn.

TEXAS—(Central District) B. C. Varner (13420), Varner Lbr. & Shingle Co., Dallas, Texas.

TEXAS—(Western District) Robt. W. Whitlock (21301), El Paso Lbr. Co., El Paso, Texas.

UTAH—Wm. E. Lisco (16004), McConeugh, Lisco Lbr. Co., Salt Lake City, Utah.

WASHINGTON—(Western District) C. B. Floy (16022), Pacific Coast Shippers' Ass'n., Seattle, Wash.

WEST VIRGINIA—W. D. Kaufman (14438), 1043 S. Broad St., Philadelphia, Pa.

WEST VIRGINIA—(Northern District) C. E. Gay (23153), Clarksburg, W. Va.

WISCONSIN—E. A. Ehler (30400), 608 Fortyeighth St., Milwaukee, Wis.

WYOMING—(No. Colo. and Wyo.) W. R. Grier (2778), W. R. Grier Lbr. Co., Cheyenne, Wyo.

### THE PARADE.

A feature of the opening day was the parade which came at 4:00 p. m. The parade was headed by a fine band and the ladies of the assembly in autos at the head of the line. Then came the Cloister Priests in their brilliant costumes, the Supreme Nine and all the brothers in black or white robes marching after the stalwart Hiscox, looming like a Goliath in his robe of purple glory. The chariot and the birthday cake were in line and in the rear were trucks laden with lumber and building materials, one being sent from each Fresno yard and each being a different exhibit.

So several hundred strong, the parade wound through the business district and evoked much interest and applause. When the parade returned to the hotel, led by the band, the party sang popular songs and some of the lighter men like Hiscox, Whiting, Neighbor and Larch did terpsichorean stunts.

When we say a man is "dead wrong," we mean that he does not agree with us.

### HUNTER SUCCEEDS ANGEL.

Ralph C. Angel, of the Willapa Lumber Co., of New York City, who was elected at the Annual meeting as Supreme Custodian, found it necessary to withdraw on account of lack of time to give to the duties of the office such as he believed it deserving of.

Mr. J. A. Hunter, of the J. A. Hunter Lumber Company, of New York City, was unanimously elected to succeed Mr. Angel. Mr. Hunter is one of the leading lumber exporters of New York City and is very prominent and well known among the Hoo-Hoo and Lumbermen of New York. Under his leadership it is anticipated we will make great progress in Hoo-Hoo in the jurisdiction which he represents during the coming year.

### DETROIT, 1922.

The committee on the next meeting place recommended Detroit, and received the unanimous vote.

Let us all begin now, and boost, boost, and then boost some more, for the 1922 Detroit Annual, and make it the best ever.

### HOO-HOO HOTEL HEADQUARTERS.

Akron, Ohio ..... Portage Hotel  
 Alexandria, La. .... Bentley Hotel  
 Atlanta, Ga. .... Ansley Hotel  
 Bend, Ore. .... Pine Butte Inn  
 Birmingham, Ala. .... Tutwiler Hotel  
 Boise, Idaho ..... Owyhee Hotel  
 Boulder, Colo. .... Boulderado Hotel  
 Butte, Mont. .... Thornton Hotel  
 Cairo, Ill. .... Halliday Hotel  
 Canon City, Colo. .... Stratmore Hotel  
 Centralia, Wash. .... Centralia Hotel  
 Chicago, Ill. .... La Salle Hotel  
 Cincinnati, Ohio ..... Gibson Hotel  
 Colorado Springs, Colo. .... Alamo Hotel  
 Columbia, S. C. .... Jefferson Hotel  
 Columbus, Ohio ..... Deshler Hotel  
 Corinth, Miss. .... Waldron Hotel  
 Denver, Colo. .... Brown Palace  
 Detroit, Mich. .... Statler Hotel  
 Fort Collins, Colo. .... Northern Hotel  
 Fort Morgan, Colo. .... Curry Hotel  
 Fresno, Calif. .... Fresno Hotel  
 Glenwood Springs, Colo. .... Denver Hotel  
 Grand Rapids, Mich. .... Pantlind Hotel  
 Grand Junction, Colo. .... La Court Hotel  
 Greeley, Colo. .... Camfield Hotel  
 Elkins, W. Va. .... City Hotel  
 Jacksonville, Fla. .... Mason Hotel  
 Lake Charles, La. .... Majestic Hotel  
 Longmont, Colo. .... Imperial Hotel  
 Loveland, Colo. .... Lincoln Hotel  
 Los Angeles, Calif. .... Hayward Hotel  
 Macon, Ga. .... Dempsey Hotel  
 Memphis, Tenn. .... Hotel Chimes  
 Milwaukee, Wis. .... Wisconsin Hotel  
 Mobile, Ala. .... Battle Hotel  
 Montgomery, Ala. .... The Exchange Hotel  
 New Orleans, La. .... Grunewald Hotel  
 Portland, Ore. .... Portland Hotel  
 Pueblo, Colo. .... Vall Hotel  
 Phoenix, Ariz. .... Adams Hotel  
 St. Louis, Mo. .... American Hotel  
 Salt Lake City, Utah ..... Utah Hotel  
 San Diego, Calif. .... San Diego Hotel  
 San Francisco, Calif. .... Ramona Hotel  
 Seattle, Wash. .... Washington Hotel  
 Springfield, Ohio ..... Bancroft Hotel  
 Sterling, Colo. .... Cole Hotel  
 Tampa, Fla. .... Hillsboro Hotel  
 Toledo, Ohio ..... Seccor Hotel  
 Trinidad, Colo. .... Columbia Hotel  
 Tuscaloosa, Ala. .... McLester Hotel

The following clipping was received at this office, being clipped from the Morning Star, of Wilmington, N. C., under date of September 12, 1921.

"The President's motor caravan enroute to Atlantic City halted at one point to allow a black cat to cross the road in safety. Recalling Mr. Wilson's attitude toward 'thirteen,' we may expect to hear that black cats are Mr. Harding's luckiest domestic animals."

14945.

"President Warren G. Harding is a real Black Cat. His Hoo-Hoo number is 14945. Instead of fear he loves the Black Cat and has faith in the good luck it brings.

The world is always short of thinkers.

## SEND IN YOUR \$5.00

That You Have Not Is An Oversight—Simply Neglect

"I WILL" — DO IT NOW

MERELY FILL IN—ATTACH YOUR CHECK—MAIL TODAY

H. R. ISHERWOOD, Sec'y-Treas.  
 1174 ARCADE BUILDING ST. LOUIS, Mo.

Dear Brother Isherwood:

Date.....19...

Attached hereto find.....for \$.....to pay Annual dues

to September 9, 1922. My age is.....years. Date of birth.....

Beneficiary.....Relationship.....

Occupation.....[Firm].....

Permanent Address for Mail.....

Business Address.....

Signed.....

NOTE—If the previous years dues have been paid—your Death Benefit is kept in effect—until October 9th following dues due September 9th. Death Benefit becomes effective 60 days after remittance is received at St. Louis office to members remitting after October 9th.